



Press Release

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TXF Exporters' Choice Awards 2017

LBBW receives award as best bank for exporters

Leading exporters have chosen LBBW as the best bank for export financing in the EMEA (Europe/Middle East/Africa) economic area. Yesterday in Prague, LBBW received the 2017 Regional Exporters' Choice Award from well-known specialized information service Trade & Export Finance (TXF) based in London.

The award is based on the results of a survey conducted by Munich-based Clevis Research of more than 150 export-oriented companies from around the world. Criteria such as business understanding, industry expertise, and flexibility were surveyed. "These are now the third Exporter's Choice Awards, which have attracted more and more attention from the market because they are based on a very detailed and current survey," said Jonathan Bell, Chief Editor at TXF. Unlike traditional league tables, volume is not decisive for the ranking. Instead, only qualitative factors were evaluated in the 'Exporters' Market Feedback Survey'. "In this way, it delivers a genuine overall opinion base," continued Bell.

LBBW came in first in the "Banks" category for the EMEA region. Those surveyed gave particularly high scores to LBBW's quality and speed of transaction execution as well as

its customer orientation and understanding of the export markets.

"We are very pleased at this great feedback from our customers and thank them for their trust and constructive cooperation. This survey confirms our alignment as a specialist for the support of exporters and our offer of a wide range of transactions from small to large volume," explained Matthias Heuser, Head of International Business at LBBW.

LBBW's range of services in international business

LBBW supports its export-oriented corporate customers with an extensive international network for its international activities. In addition to its core markets in German-speaking countries, the Bank is represented in cities such as Istanbul and Dubai in the EMEA region. LBBW offers structured financing solutions for export finance that are tailored to the individual needs of exporters and importers according to the specific features of their markets. "In an increasingly demanding environment for export business, we understand this award as motivation to continue giving our customers the best possible support as a dependable partner," remarked Michael Maurer, Head of Export Financing at LBBW.