



## CV

## Karl Manfred Lochner

Member of the Board of Managing Directors of Landesbank Baden-Württemberg (LBBW)

born 1962 in the administrative district of Tirschenreuth (Bavaria)

### Karl Manfred Lochner's individual areas of responsibility:

- Corporate Customers
- Key Account
- Large Corporates
- Chairman of the Board of Directors and the Advisory Board of LBBW Rheinland Pfalz Bank (Mainz)
- Chairman of the LBBW Advisory Board of eastern Germany (Leipzig)
- Corporate Customers Central Division
- Public Sector
- Corporate Finance
- Chairman of the Supervisory Board at SüdLeasing, SüdFactoring, MKB/MMV Group and Süd Beteiligungen

Year	Education and professional Experience
1978 - 1981	Training as Banker
1985 - 1987	Certified Bank Officer (Diplom Bankfachwirt) (IHK)
1990 - 1992	Certified Banking Administrator (Diplom Bankbetriebswirt) (BA)
2005 - 2008	MZ St. Gallen, MZSG Executive Programm (ECP)
1981 - 1986	Sparkasse Tirschenreuth-Kemnath
1986 - 2000	Bayerische Hypotheken- und Wechselbank, later HypoVereinsbank (HVB) – several tasks in the Corporate Clients and Lending Business in Munich, Nuremberg, Bayreuth
2000 - 2002	HypoVereinsbank Erlangen-Bamberg – Branch Manager for Corporate Clients and Independent Professions
2002 - 2004	Markets Corporates Europe HypoVereinsbank Munich – Head of Department
2004 - 2005	HypoVereinsbank Nuremberg – Branch Manager for Corporate Clients
2005 - 2008	HypoVereinsbank Nuremberg – Regional Manager Northern Bavaria Corporate Clients, Key Account and Group Clients
2008 - 2011	UniCredit Bank AG – Head of Multinational Corporates Coverage Munich and London (responsible for Germany & Western European Corporate Clients), Group Executive Management
since 01/2012	LBBW and Baden-Württembergische Bank (BW-Bank) – Member of the Board of Managing Directors