

Breaking new ground

# Disclosure report 2018



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# Key figures for the LBBW Group

EUR million	31/12/2018	31/12/2017
Available capital		
Common equity Tier 1 (CET 1) capital	12,119	11,955
CET1 fully loaded	12,104	11,865
Tier 1 capital (T1)	13,039	12,795
T1 fully loaded	12,104	11,865
Own funds (T1 + T2)	17,690	16,869
Own funds fully loaded	17,612	16,828
Risk weighted assets (amounts)		
Total risk (RWA)	80,348	75,728
Risk-based capital ratios as percentage of RWA		
Common equity Tier 1 capital ratio in %	15.1	15.8
CET1 ratio fully loaded in %	15.1	15.7
T1 capital ratio in %	16.2	16.9
T1 ratio fully loaded in %	15.1	15.7
Total capital ratio in %	22.0	22.3
Total capital ratio fully loaded in %	21.9	22.2
Additional Tier 1 capital buffer requirements as percentage of RWA		
Capital conservation buffer requirement in %	1.9	1.3
	0.0	0.0
Additional requirements for G-SIB and O-SIB in %	0.7	0.3
Total CET1 buffer requirements in %	2.6	1.6
Available CET 1 after meeting minimum capital requirements in %	8.0	9.7
Leverage ratio		
Leverage ratio total exposure measure	260,121	257,740
Leverage ratio in %	5.0	5.0
Leverage ratio fully loaded in %	4.7	4.6
Liquidity coverage ratio		
Total HQLA	60,295	58,727
Total net cash outflows	44,307	42,493
LCR in % <sup>1</sup>	136.2	139.0

1 The LCR is calculated by taking the average liquidity coverage ratios of the last 12 months before the end of each quarter

# 1 General requirements (Article 431 – 434 CRR)

The Basel Committee on Banking Supervision (BCBS) has published a comprehensive package of reforms known as "Basel III" for the purpose of reinforcing regulation, supervision and risk management in the banking sector.

The Basel rules have been implemented as European law in Regulation (EU) No. 575/2013 of the European Parliament and of the Council (CRR - Capital Requirements Regulation), taking effect from 1 January 2014. The rules contained in the supplementary Directive 2013/36/EU (CRD IV - Capital Requirements Directive) were transposed into German national law with the publication of the CRD IV Implementation Act.

On 29 January 2015, the Basel Committee on Banking Supervision published further disclosure requirements under the title of "BCBS 309", a large part of which was implemented into European law in Guideline EBA/GL/2016/11 published on 14 December 2016 by the European Banking Authority (EBA).

In light of the above, LBBW is also applying EBA Guidelines EBA/GL/2017/01 which came into force on 31 December 2017 on LCR disclosure to complement the disclosure of liquidity risk management under Article 435 CRR.

This year, LBBW is publishing a section on "non-performing loans" in accordance with EBA guidelines EBA/GL/2018/10 for the first time. This is done voluntarily, as it is not mandatory to implement these guidelines until 31 December 2019.

Landesbank Baden-Württemberg (LBBW) prepares the disclosure report in aggregate form at group level in its function as a parent company in order to comply with the currently applicable requirements pursuant to Part Eight of the CRR in conjunction with EBA/GL/2016/11 and EBA/GL/2017/01. This report is based on the International Financial Reporting Standards (IFRS). In terms of qualitative disclosures, LBBW makes use of the possibility of referring to other disclosure reports (such as the Annual Report) to the extent that the information which they contain has already been published under other disclosure requirements.

In addition, the separate financial statements prepared in accordance with the German Commercial Code (Handelsgesetzbuch – HGB) and the remuneration report required under the Remuneration Ordinance for Institutions (Instituts-Vergütungsverordnung), which also includes the disclosures required under Article 450 CRR, as well as the country-by-country report in accordance with section 26a(1) sentence 2 of the German Banking Act (Kreditwesengesetz - KWG) and the results of the quantitative analysis for global systemically relevant institutions as required by Commission Implementing Regulation (EU) No. 1030/2014, are published on LBBW's website.

According to a resolution of the Bundesbank's Expert panel of disclosure requirements, it is up to the banks whether they complete credit risk templates using COREP or FINREP data. Where FINREP data is used, this is indicated explicitly.

As required by EBA/GL/2016/11, changes to figures are commented on at the time the tables in question are published. There are thus various observation periods for comments.

The figures published in the disclosure report have been rounded to the next million in accordance with commercial principles. Figures under EUR 500,000 are therefore shown as "0". If there is no amount for the item in question, this is shown with "-". Accordingly, rounding differences may arise through aggregation.

# 2 Risk management (Article 435 CRR)

2.1 Fundamentals

#### **Risk-oriented integrated bank management**

LBBW defines risk management as the use of a comprehensive set of tools with which to handle risks while observing the scope set out by the law and the articles of association, as well as the strategy set out by the Board of Managing Directors. Any risks along with related earnings opportunities and growth potential will be entered into in a deliberate and controlled manner, in the context of an internal control process and precisely defined risk tolerance.

The internal risk control processes and risk-tolerance requirements therefore form the core elements of group-wide systems aimed at a risk-based integrated bank management and consist notably of the organizational and operational structures, the risk management and control processes, and internal auditing.

#### **Risk strategy**

The Board of Managing Directors and the Risk Committee risk stipulate the principles of the risk management system by defining risk strategies that are consistent with LBBW's business strategy.

Risk strategy guidelines are defined in the Group risk strategy, which applies to the entire Group and across all risk types, in accordance with the Minimum Requirements for Risk Management (MaRisk) and relevant European requirements (including the European Banking Authority Guidelines). In this context, the Group risk strategy defines specifications on risk appetite from both qualitative and quantitative points of view that are to be observed in all business activities.

The quantitative part of risk appetite sets out concrete specifications in the form of thresholds for LBBW's material economic and regulatory steering parameters – specifications are set out for times of normal business operations and well as under stress conditions.

As part of the quantitative risk appetite, the strategic limit system operationalizes the requirements and objectives defined in the business strategy for all material risk types covered by risk-bearing capacity. The upper risk limit for economic capital was defined by the Group's Board of Managing Directors, taking into account the aforementioned fundamental risk strategy requirements and the economic capital forecast for the coming five years for 2019, and allocated to the material risk types. Further details can be found in chapter 2.3 "LBBW Group – risk situation".

The liquidity risk tolerance caps the liquidity risk in the narrower meaning (i.e. it limits the risk of failing to meet payment obligations. Further information on this subject can be found in chapter 15 "Liquidity coverage ratio".

The risk guidelines form the qualitative element of risk appetite. They constitute the main strategic principles and rules of conduct that are used for weighing up risks and opportunities within the LBBW Group. They contribute to the creation of a uniform risk culture and – in accordance with materiality principles – form the framework for the precise organization of processes and methods of risk management. This qualitative element of risk appetite is complemented by further guidelines, e.g. in the form of a Code of Conduct and Ethics which applies throughout the entire Group.

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In addition, the specific risk strategies approved for each material risk type document the current and target risk profile of LBBW, specify customer-, product- and market-specific guidelines and thereby create the framework for medium-term planning together with the business strategy. Additional information on the specific risk strategies is provided in the chapters on the respective risk type.

### 2.2 Risk management systems

#### Risk capital and liquidity management

Capital management at LBBW is designed to ensure solid capitalization within the LBBW Group, both in times of normal business operations and under stress conditions. In order to guarantee adequate capital and the consequent permanent viability of LBBW from various perspectives, the capital ratios and structures are analyzed from an economic view point as well as from a regulatory perspective. Both steering groups focus on achieving the corporates objectives for normal business operations, while making provisions for adequate stress resistance under stress conditions. Information on managing liquidity can be found in chapter 15 "Liquidity coverage ratio".

LBBW's risk management procedures are appropriately structured on the basis of the type, scope, complexity and risk content of the business activities and business strategy. The structure takes account of MaRisk and other relevant statements by national and European regulatory authorities.

All the principal risks are included in the risk management procedures. The processes, procedures and methods are regularly reviewed to ensure their adequacy and permanently developed further. These reviews also take account of the findings of the audits and the SREP process of the European Central Bank (ECB), of the statutory auditor and the Group Auditing division and these findings are implemented accordingly.

#### **Risk types**

The overall risk profile of the LBBW Group is ascertained annually by Group Risk Control on the basis of the Group risk inventory and is presented to the Board of Managing Directors in the form of a risk map for approval. Risk measurement of the principal subsidiaries from a risk point of view is based on the transparency principle; i.e. the types of risk identified as material in the respective companies are integrated in the Group-wide risk measurement of the respective type of risk. LBBW shows companies whose risks are regarded as immaterial in investment risk.

#### The following material risk types have been identified:

#### Risk types

Risk category	Describes possible
Counterparty default risks	Losses arising from the default or deterioration in the credit rating of business partners. Defaults by sovereign borrowers or restrictions on payments. Losses arising from shortfall in proceeds from the liquidation of collateral.
Market price risks	Losses caused by changes in interest rates, credit spreads, equity prices, exchange rates, commodity prices, volatility. Problem of not being able to quickly close out larger positions at market value.
Liquidity risks	Problems meeting payment obligations in the short term.
Operational risks	Losses arising from the unsuitability or failure of internal processes and systems, people, or due to external events, including legal risks.
Investment risks	Losses in the value of Group companies and equity investments not included in the above risk categories.
Reputation risks	Losses caused by damage to the Bank's reputation.
Business risks	Losses due to less favorable business performance than expected or from strategic errors, provided that they do not relate to the aforementioned characteristic banking risks.
Pension risks	Increase in provisions for pensions.
Real estate risks	Losses in the value of the Group's real estate holdings.
Development risks	Losses resulting especially from potential plan variances in the project development business of LBBW Immobilien Management GmbH.
Model risks	Losses that can arise as a result of decisions that are based on the result of models. Triggering factors could include errors in the concept, application and validation of models.

Figure 1: Material types of risk in the LBBW Group

#### Economic perspective

To ensure adequate capitalization from an economic point of view, risks across all material types of risk and subsidiaries are compiled throughout the Group and compared with the economic capital (aggregate risk cover). This calculation of risk-bearing capacity (RBC) is carried out at a confidence level of 99.93% and with comprehensive classification of the definition of capital taking into consideration subordinated liabilities.

The internal monitoring of risk-bearing capacity using binding targets and tolerance levels ensures LBBW Group has adequate economic capital both in times of normal business operations as well as under stress conditions.

At LBBW, aggregate risk cover (ARC, corresponds to risk coverage potential as per MaRisk) denotes the equity restricted according to economic criteria which is available to cover unexpected losses. In addition to equity (as per IFRS including revaluation reserves), subordinated debt and the realized income statement result in accordance with IFRS are considered components of aggregate risk cover. Deductible items are considered conservatively due to regulatory requirements.

Economic capital is calculated as a uniform risk measure at the highest level. This is deemed to constitute the amount of capital necessary to cover the risk exposure resulting from LBBW's business activities. In contrast with the capital backing stipulated by the regulatory bodies, it therefore represents the capital backing required from LBBW's point of view for economic purposes, which is calculated using its own risk models. It is quantified as value-at-risk (VaR) at a confidence level of 99.93% and a one-year holding period for counterparty, market price, real estate, development, investment and operational risks; other risks (reputation, business, pensions and model risks) are quantified either as value-at-risk or using simplified procedures.

By contrast, the liquidity risks (within the meaning of the risk of not meeting payment obligations) are managed and limited in accordance with the quantitative and procedural rules defined in the liquidity risk tolerance.

The model risks are managed entirely via the model risk management process and the corresponding tools, wherein the identification and classification of models via model inventory and the independent validation unit of Group Risk Control play a prominent role.

The upper risk limit for economic capital (economic capital limit) as part of the quantitative risk tolerance represents the Group-wide overarching limit for all relevant quantified risk types. This limit reflects the maximum willingness of the LBBW Group to accept risk. In keeping with the conservative principle underlying risk tolerance, it is substantially below the aggregate risk cover and thus provides scope for risks arising from unforeseeable stress situations, which are also limited (stress resistance). In addition, the economic capital limit is verified on the basis of economic capital target figures from the capital planning process.

On the basis of the upper economic capital limit, economic capital limits are defined for the various directly quantified risk types and for the other risks not quantified within a model approach. The risk-bearing capacity is monitored by Group Risk Control by means of a traffic light system. The respective traffic light thresholds are linked to the recovery plan pursuant to the German Recovery and Resolution Act (SAG) and tied to an escalation process. Risks within the framework of the LBBW Group's risk-bearing capacity are described before possible measures to limit risks (so-called gross presentation).

#### Regulatory perspective

Apart from the economic perspective, LBBW's risk appetite and management concept also includes the regulatory steering group. The purpose of this steering group is to ensure that regulatory capital and risk ratios are observed at all times. To this end, internal targets (tolerance levels well above the minimum regulatory requirements) are set and compliance is ensured by means of an ongoing monitoring process. This process includes regular target/actual comparisons and a forecast process.

In addition, it is ensured that company targets with the context of the capital planning process are met; this includes planning regulatory and economic key figures for anticipated business performance (including any expected changes to volume) over a five-year period. In addition, compliance with the internal targets is ensured over the same period of time, including for various adverse developments.

The LBBW Group particularly bases the coordination and definition of its internal targets on its CET 1 capital ratio (ratio of Tier 1 capital net of additional Tier 1 capital to risk exposure values) and the total capital ratio after full implementation of the CRR/CRD IV requirements ("fully loaded").

#### Stress tests

In addition to risk measurement tools and statistical indicators based on historical data, various stress scenarios play an important part in risk assessment. They analyze in advance the impact of possible future economic volatility and market crises in order to establish whether LBBW is able to withstand extreme situations. Stress tests are therefore an integral part of LBBW's risk management.

These scenarios are designed using various criteria: LBBW scenarios comprise adverse developments with moderate deviations (from planning), stress scenarios with exceptional but plausible events of different degrees of severity and scenarios that threaten the existence of the bank within the context of reorganization planning. Adverse scenarios span a period of several years, with serious stress scenarios defined either for several years or one year.

The scenarios are arranged in such a way that they take into consideration the impact on economic and regulatory capital and on the liquidity situation. For this purpose, various methods ranging from a simple sensitivity analysis to complex macroeconomic scenarios addressing multiple risk types are applied, with a particular focus on LBBW's risk concentrations. So-called inverse stress testing is also conducted regularly to examine which scenarios could threaten the existence of the LBBW Group.

In order to ensure risk-bearing capacity and regulatory capital ratios even in a stress case, so-called MaRisk stress scenarios are defined for the various risk types for a one year period. These stress scenarios are economically geared to different types of risk. In addition to the analysis of the economic and regulatory capital in the status quo, the Group's resistance to stress is also monitored on the basis of these scenarios. These also form the basis of the recovery plan pursuant to SAG.

### 2.3 LBBW Group - risk situation

To sum up, it can be stated that the risk-bearing capacity of the LBBW Group was maintained without restriction during the entire 2018 financial year. The aggregate risk cover at year-end 2018 was increased further from the end of 2017. Despite a slight increase in risk, the utilization of the aggregate risk cover remained almost on par with the end of 2017 at 42.4% due to a strengthening of the capital base through the issue of new subordinated liabilities and profit retention. Furthermore, stress resistance was maintained throughout the entire financial year.

	31/12/	2018	31/12/2017		
EUR million	Absolute <sup>1</sup>	Utilization in %	Absolute <sup>1</sup>	Utilization in %	
Aggregate risk cover	16,838	42	16,495	42	
Economic capital limit <sup>2</sup>	12,800	56	12,800	54	
Correlated total economic capital	7,146	-	6,903	-	
of which:	-	-		-	
diversification effects	- 481	-	- 446	-	
counterparty risk	4,086	-	3,326	-	
market price risk	1,885	-	1,974	-	
investment risk	40	-	35	-	
Operational risk	790	-	781	-	
development risk	146	-	102	-	
real estate risk	123	-	162	-	
Other risks <sup>3</sup>	558	-	970	-	

1 Confidence level 99.93%/1-year holding period 2 Individual risks types are capped by means of economic capital limits. 3 Other risks (especially reputation, business, pension and model risks)

Figure 2: LBBW Group - risk-bearing capacity

The economic capital has increased by a total of EUR 0.2bn since year-end 2017. The rise in counterparty risk is largely due to portfolio changes and methodological improvements. The decline in other risks is a result chiefly of integrating the calculation of interest rate and credit spread risk from pension provisions into the market price risk. These methodological improvements have a positive impact on both other risks and on the market price risk. The reason for this is a hedge effect on existing interest rate positions. The rise in the number of commercial and residential projects increased the development risk in comparison to the end of 2017.

Outlook: With effect from 1 January 2019, the ECB released guidelines for internal bank processes designed to ensure adequate capital and liquidity. The aim of this is to boost banks' resilience in stress periods and guarantee solvency even under adverse conditions. According to the guidelines, solid internal processes for adequate capital and liquidity are based on two complementary pillars - one regulatory and one economic perspective. Regulators review and assess the quality of these internal bank processes each year and the results are incorporated into the individual bank's specifications on capital and liquidity requirements.

LBBW has mechanisms at its disposal to identify changing regulatory requirements and, if necessary, to use these as a basis for appropriate measures; this means that the LBBW Group has already introduced preparatory measures in anticipation of changes to requirements for internal bank processes to ensure adequate capital and liquidity. There will be additional methodological adjustments made in 2019, increasing the utilization of the aggregate risk cover with capital resources remaining comfortable.

### 2.4 Risk management processes and reporting

#### **Risk management and reporting**

LBBW's risk management and monitoring is based on the guidelines of the risk strategy and the defined limits and approval powers.

At LBBW, transactions can only be entered into within clearly defined limits or approval powers and in accordance with the principles of the risk strategy. Within the defined framework, risk management decisions are made by the departments with portfolio responsibilities, maintaining the separation of functions; these decisions are monitored by central Group Risk Control. The risk control and risk management system set up for this purpose covers all material risks and the details specific to the risk types.

Potential concentration of risk receives particular attention. Concentrations tend to arise as a result of the synchronization of risk positions within one risk type. They can also be the result of common risk factors or interactions between various risk factors of different risk types. At LBBW, appropriate processes are used to identify and to deliberately manage risk concentration. Risks to the Group's going concern status must be excluded. Differentiated monitoring processes (e.g. report on risk concentrations, stress tests) and limits (e.g. sector and country limits) are available for the purpose of monitoring this strategic requirement. Additional information on this is provided in the chapters on the respective risk type.

An overview of the structure and individual elements of the risk management system of LBBW is given in the following chart:

#### Risk management structure

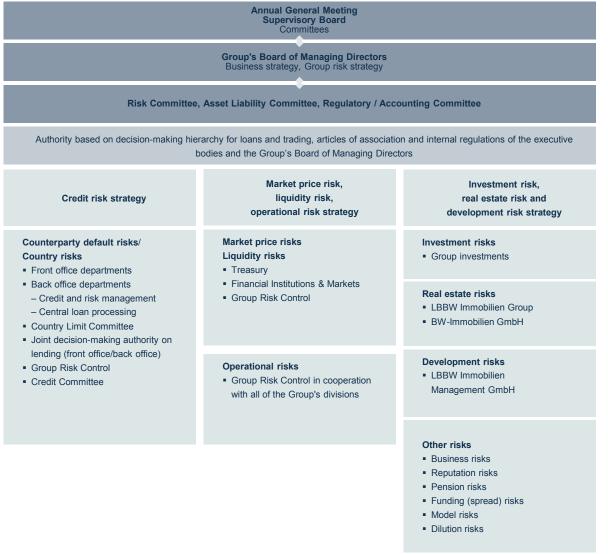


Figure 3: LBBW - risk management structure and elements

#### **Committees and reporting**

The members of the Group's Board of Managing Directors with responsibility for managing risks are supported in their decision-making by corporate bodies and a comprehensive risk and subject-specific reporting system. The overall risk report and the report to the Asset Liability Committee (ALCo) thus form the reporting system relevant to risk within the context of the requirements of MaRisk.

Capital allocation and longer-term strategic capital management is performed during the integrated annual planning process (with a five-year planning horizon). The plans are approved by the Group's Board of Managing Directors and backed by an ongoing monitoring process and intra-year forecasts. The Supervisory Board ultimately decides on the business plan.

The Risk Committee, a monitoring body, comprises the board members with responsibility for capital markets business and asset management/international business, risk management, compliance and auditing, the department head of Finance/Strategy and divisional managers from Group Risk Control,

Financial Controlling and front office. As an advisory committee, it prepares decisions for the Board of Managing Directors and supports it in risk monitoring, risk methodology and risk strategy for the Group as a whole. The monthly overall risk report and other reports prepared on specific issues as required form the basis for this.

The control committee ALCo also has an advisory role and works on preparing decisions for the Group's Board of Managing Directors. The focus of the Asset Liability Committee is on strategic resource management for the Group as a whole. It supports the Board of Managing Directors, among other things in structuring the balance sheet, managing capital and liquidity as well as in funding and managing market price risks. The Committee comprises the divisional managers with responsibility for capital markets business and Asset Management/International Business, the divisional director of Finance/Strategy and divisional managers from Financial Controlling and Treasury. Group Risk Control and Finance also participate in the meetings.

The coordinating Regulatory/Accounting Committee evaluates at an early stage the requirements of the large number of provisions of banking supervisory law and accounting that are relevant for management purposes and takes the measures required.

#### Processes of adjustment

New types of trading and credit product at LBBW are subject to a New Product Process that ensures the product is included in LBBW's various systems, such as accounting or Group risk control. Any potential legal consequences are also outlined.

The main focus is on trading products. If it is not possible to fully integrate the products into the model immediately, a step-by-step approach is taken in which the products are initially traded only under very strict supervision.

In the case of material changes in the set-up and procedural organization and in the IT systems, LBBW analyzes the potential effects on control procedures and control intensity within the framework of a predefined standard process.

#### Process-independent monitoring

The Group Auditing division is a process-independent division that monitors the operations and business work flows, risk management and control and the internal control system (ICS) with the aim of safeguarding LBBW's assets and boosting its operating performance. The Group Auditing division exercises its duties autonomously. The Board of Managing Directors is informed of the results of audits in written audit reports, which are discussed with the audited operating units. The Group Auditing division also monitors the measures taken in response to the audit findings.

The auditing activities of the Group Auditing division are generally based on an audit schedule, approved annually by the Board of Managing Directors, on the basis of a long-term risk-oriented plan, which records all the activities and processes of the LBBW Group, allowing for risk weighting in a reasonable period, but always within three years.

There were no changes in the heads of either the internal control functions, the risk management function, the compliance function or internal audit functions in the past financial year. There was, however, a change in management in Group Risk Controlling and Compliance as at 1 January 2019.

The Board of Managing Directors of LBBW regards the risk management procedures pursuant to Article 435 (1) e and f CRR as fundamentally appropriate in light of the type, scope, complexity and risk content of the business activities and the business strategy. The structure takes account of MaRisk and other relevant statements by national and international regulatory authorities. All the principal risks are

included in the risk management procedures. The processes, procedures and methods are regularly reviewed to ensure their adequacy and permanently developed further. These reviews also consider and implement the findings of the statutory auditor and the Group Auditing division, as well as any comments made in the context of the SREP process of the European Central Bank (ECB). The risk declaration was approved by the Group's Board of Managing Directors.

### 2.5 Corporate governance rules

The maximum number of directorships which members of the Board of Managing Directors and the Supervisory Board may hold is determined by the German Banking Act (KWG). Under Section 25c of the German Banking Act, the managers of a systemically significant CRR institution are not permitted to act as the managing director of another company or to be a member of the management or supervisory body of more than two companies.

For this purpose, multiple directorships count as a single one if they are held with companies,

- which belong to one and the same bank group, financial holding group, mixed financial holding group or mixed holding group,
- which belong to the same institutional protection system or
- in which the institution holds a significant share.

A significant share is deemed to arise in particular if at least 10% of the capital and/or voting rights of the company accrue to the CRR institution either directly or indirectly.

Under Section 25d of the German Banking Act, the members of the supervisory body of a systemically significant CRR institution are not permitted to simultaneously act as the managing director of another company or to be a member of the management or supervisory body of more than two companies. Similarly, a person who is a member of the management or supervisory body of more than four companies is disgualified from being a member of the supervisory body of a CRR institution.

The members of the Board of Managing Directors of Landesbank Baden-Württemberg hold the maximum number of directorships permitted under the German Banking Act, with one member of the Board of Managing Directors being granted an additional directorship by the ECB. The members of the Supervisory Board have been duly informed of the maximum number of directorships permitted under the German Banking Act.

LBBW observes the requirements under Section 25c (2) No. 1 and Section 25d (3) No. 1 and 2 of the German Banking Act with respect to the non-compatibility of management and supervisory directorships.

Number of executive and/or supervisory board
directorships held in other undertakings in accordance
with the rules pursuant to Section 25d (3) KWG

Number of directorships of management and/or supervisory bodies held in other undertakings, irrespective of whether the undertaking in question pursues commercial objectives or not

Christian Brand	3	2
Uta-Micaela Dürig	2	1
Wolfgang Dietz	2	9
Helmut Himmelsbach	1	1
Bettina Kies-Hartmann	2	1
Fritz Kuhn	0	8
Klaus-Peter Murawski	1	1
Dr. Fritz Oesterle	3	3
Martin Peters	2	65
Claus Schmiedel	2	1
B. Jutta Schneider	1	1
Peter Schneider	4	9
Edith Sitzmann	0	4
Dr. Jutta Stuible-Treder	1	1
Dr. Brigitte Thamm	2	1
Burkhard Wittmacher	3	3

Figure 4: Number of directorships held by members of the Supervisory Board in management and/or supervisory bodies as per 31 Dec. 2018 (Article 435 (2) (a) CRR)

	Number of directorships held in management and/or supervisory bodies in accordance with the rules pursuant to Section 25c (3) KWG	Number of directorships of management and/or supervisory bodies held in other undertakings, irrespective of whether the undertaking in question pursues commercial objectives or not
Rainer Neske	3	4
Michael Horn	4 (of which an additional mandate approved by the ECB)	4
Karl Manfred Lochner	2	5
Dr. Christian Ricken	3	5
Thorsten Schönenberger	2	2
Volker Wirth	2	6

Figure 5: Number of directorships held by members of the Board of Managing Directors in management and/or supervisory bodies as per 31 Dec. 2018 (Article 435 (2) (a) CRR)

Section 25c of the German Banking Act stipulates that managing directors must hold the necessary professional qualifications, be trustworthy and dedicate sufficient time to performing their functions. They are assumed to possess the necessary professional qualifications if they have sufficient theoretical and practical knowledge of the business concerned as well as managerial experience.

The Board of Managing Directors consists of several members. The members of the Board of Managing Directors are appointed for a maximum period of five years, after which they may be reappointed. A resolution approving the re-appointment of members of the Board of Managing Directors must be passed no earlier than twelve and no later than six months before the expiry of the previous appointment. No changes are expected to the overall composition of the Board of Managing Directors this year. In exceptional cases, the Supervisory Board may also pass a resolution approving an appointment or re-appointment beyond this.

The selection process is governed by the statutory provisions contained in the German Banking Act and the bylaws of the Executive Committee, which performs the duties of a nomination committee in accordance with Section 25d (11) of the German Banking Act.

Under these rules, the Executive Committee is responsible for preparing the Supervisory Board's decisions on the appointment and dismissal of the members of the Board of Managing Directors as well as long-term successor planning for the Board of Managing Directors. To this end, it particularly identifies candidates for a position on the Board of Managing Directors and, in doing so, takes account of the balance and diversity of the knowledge, skills and experience of all the members of the Board of Managing Directors, prepares a job description with a candidate profile and specifies the amount of time required for performing the task.

LBBW's Supervisory Board takes into account the following aspects of diversity when selecting suitable candidates for the Board of Managing Directors and the Supervisory Board:

- Educational and professional background
- Gender
- Age

On account of the national focus of its customer and market structure, there is no need for the Board of Managing Directors or the Supervisory Board at LBBW to have an international nature. The various diversity aspects and their relevance to LBBW are reassessed regularly, at least once a year, to ensure they remain up to date.

When appointing members, LBBW takes into account the widest possible spectrum of educational and professional backgrounds and experience in relation to bodies' key activities. The aim of this is to bring together people with diverse occupational and educational backgrounds in the Board of Managing Directors and the Supervisory Board. Using this concept for a balanced and diverse composition, the Supervisory Board aims to ensure members are highly suitable at an individual level and that LBBW's management and supervision incorporates as many diverse perspectives and experience as possible.

On account of its legal form, LBBW is not subject to national requirements that require targets to be set regarding the share of women in the Board of Managing Directors and Supervisory Board as set out in the German act on equal participation of men and women in leadership positions in the private sector and in public service (*Gesetz für die gleichberechtigte Teilhabe von Frauen und Männern an Führungspositionen in der Privatwirtschaft und im öffentlichen Dienst*). The Executive Committee has set the Supervisory Board the target of encouraging a greater proportion of women, as well as a strategy for reaching this target. In order to boost the proportion of women in upper management, including the Board of Managing Directors, LBBW has introduced measures to promote women in management positions.

LBBW aims for a balanced range of ages within the Board as a whole (Board of Managing Directors and Supervisory Board), so as to ensure continuity in the committee's work and smooth successor planning. The articles of association set an age limit for the Board of Managing Directors. No individual should be over 65 years of age when appointed, although an exemption to this may be granted in justified cases.

The professional background of the members of the Board of Managing Directors is described in detail on LBBW's website.

LBBW's Supervisory Board has 21 members. The Chairman and Deputy Chairman of the Supervisory Board are elected from the Supervisory Board's own number on the basis of a proposal made by the shareholders' meeting in the absence of any requirements to the contrary in the Landesbank Baden-Württemberg Act. The members of the Supervisory Board must be reliable, possess the necessary expertise to assess and monitor the Bank's business in the performance of their supervisory duties and have sufficient time to perform their duties. They are not bound by any instructions. They must perform their duties impartially and responsibly.

At least one member of the Supervisory Board must possess expertise in the areas of accounting and the auditing of financial statements.

In the absence of any requirements to the contrary in the Landesbank Baden-Württemberg Act, the members of the Supervisory Board cannot be appointed for a period exceeding the conclusion of the annual general meeting at which a resolution is passed to ratify the activities of the Supervisory Board for the fourth year after the commencement of their term of office. They must be re-appointed no later than one month before the expiry of their term of office. Repeated appointments are possible. Upon the expiry of their term of office, the members of the Supervisory Board continue to perform their duties until the new Supervisory Board has convened.

The selection process is governed by the statutory provisions contained in the German Banking Act and the bylaws of the Executive Committee, which performs the duties of a nomination committee in accordance with Section 25d (11) of the German Banking Act.

Under these rules, the Executive Committee is responsible for preparing proposals for the election of members of the Supervisory Board. To this end, the Executive Committee takes account of the balance and variety of knowledge, capabilities and experience of all the members of the Supervisory Board, prepares a job description with a candidate profile and specifies the amount of time required for performing the task. The members of the Supervisory Board are elected by the shareholders' meeting unless they are required to be elected by the employees and in the absence of any requirements to the contrary in the Landesbank Baden-Württemberg Act. The owners have the right to submit nominations.

Moreover, the Executive Committee has defined a target for encouraging a greater proportion of women on the Supervisory Board as well as a strategy for reaching this target.

Furthermore, the Executive Committee assists the Supervisory Board with the regular evaluation, which must be conducted at least once a year, of the structure, size, composition and performance of the Board of Managing Directors and the Supervisory Board and submits relevant recommendations to the Supervisory Board. In doing so, the Executive Board ensures that individual persons or groups are unable to exert any influence on the decision-making processes within the Board of Managing Directors liable to have an adverse effect on the Bank.

In addition, the Executive Committee assists the Supervisory Board with the regular evaluation, which must be conducted at least once a year, of knowledge, skills and experience.

In addition, in accordance with Section 25d (11) sentence 2 no. 3 and 4 KWG, the Supervisory Board has established a process for the regular evaluation of the overall Board of Managing Directors. Based on the assessment carried out by the Supervisory Board, the structure, size, composition and performance of the Board of Directors as well as its knowledge, skills and experience were deemed to meet the requirements in law and under the articles of association.

Members of the Supervisory Board and of Board of Directors regularly take part in training events in order to keep up their professional qualifications and ensure they have the necessary expertise.

The Supervisory Board has established a Risk Committee from its own number. The Risk Committee comprises eight members. It elects a Chairman and a Deputy Chairman from its own number. The Chairman and the Deputy Chairman of the Risk Committee must possess banking expertise. The Risk Committee is managed by the Chairman or, in his absence, the Deputy Chairman.

In a total of nine meetings, the Risk Committee held in-depth discussions on the Bank's risk situation and risk management as well as its exposure for which reporting duties apply in accordance with the law, the articles of association and the bylaws, granting its approval where this was required in individual cases. Specifically, the Committee dealt with the Bank's credit, market price, liquidity, equity investment, legal, reputation and operational risks, which together with calculations of the Bank's risk-bearing capacity formed part of the regular risk reports of the Board of Managing Directors. Over and above this, the Committee confirmed that the incentives set by the remuneration system take account of the risk, capital and liquidity structure of the Landesbank as well as of the probability and due dates of earnings. The Risk Committee discussed the business strategy and, based on this, the uniform Group, market price and liquidity risk strategy and operational risk strategy with the Board of Managing Directors. Various portfolios were examined in detail in the light of economic or regulatory developments.

The Chairman of the Committee regularly reported to the members of the Supervisory Board on the Risk Committee's activities and the resolutions which it passed.

At its meetings, the Board of Managing Directors was kept regularly informed in detail and with minimum delay of LBBW's risk situation and risk management as well as the exposures requiring approval under the Bank's rules and, where necessary, granted its approval.

# 3 Scope (Article 436 CRR)

Unless otherwise indicated, all disclosures in this report relate to the regulatory basis of consolidation of the LBBW Group in accordance with Section 10a of the German Banking Act in conjunction with Article 18 et seqq. CRR as at 31 December 2018.

### 3.1 Application of waiver rule

At the request of LBBW, the ECB upheld in April 2016 the option provided for in Article 7 (3) CRR, under which individual institutions may be excluded if organizational and procedural requirements of certain regulations for own funds and regulatory reporting at an institution level are satisfied (waiver rules). In its function as a parent company of LBBW Group, LBBW is exempt from the reporting requirements on solvency, leverage ratio and large exposures at institution level for the duration of the waiver. Only IFRS group reporting shall be prepared for this report.

There is no materially legal or factual impediment within LBBW Group to the immediate transfer of own funds or repayment of liabilities between LBBW as parent company and its subsidiaries

As at 31 December 2018, no non-consolidated subsidiary had less than the prescribed own funds.

# 3.2 Differences between the basis of consolidation in regulatory and regulatory terms

Differences in the IFRS basis of consolidation particularly arise with regard to the following aspects:

- Companies outside the financial sector are also consolidated in the IFRS consolidated financial statements if it is possible to exercise control in accordance with IFRS. However, these companies are outside the regulatory basis of consolidation.
- Conversely, companies which do not meet the consolidation criteria in accordance with IFRS
  or are not consolidated due to their minor significance are also included in the basis of
  consolidation in accordance with CRR.

In the following table, the main companies included in the regulatory basis of consolidation in accordance with Article 436 CRR are classified according to the type of business and its regulatory treatment and are shown alongside their classification in the basis of consolidation under IFRS. Equity investments in entities in the financial sector not consolidated under the regulatory framework are taken into account in the threshold method. No deduction from own funds was necessary in the year under review. Both bases of consolidation include numerous further companies which, however, are not disclosed here due to their immateriality. The companies are classified on the basis of the definitions set out in Article 4 CRR.

20

Name of the entity	Consolidation method for accounting purposes	Conso	blidation method fo	or regulatory purpose	25	Description of the entity
		Full	Proportional consolidation	Neither consolidated nor deducted	Deducted	
Landesbank Baden- Württemberg	Full consolidation	x				Credit institution
MKB Mittelrheinische Bank GmbH <sup>1</sup>	Full consolidation	x				Credit institution
Hypo Vorarlberg Bank AG	Accounted for using the equity method					Credit institution
LBBW Asset Management Investmentgesellschaft mbH	Full consolidation	×				Asset management company
LBBW México	Full consolidation	X				Credit institution
LBBW Venture Capital GmbH	Full consolidation	Х				Credit institution
Süd Beteiligungen GmbH	Full consolidation	Х				Credit institution
SüdFactoring GmbH	Full consolidation	Х				Credit institution
SüdLeasing GmbH	Full consolidation	X				Credit institution
Austria Beteiligungsgesellschaft mbH	Full consolidation	X				Credit institution
German Centre for Industry and Trade GmbH Beteiligungsgesellschaft	Full consolidation	х				Credit institution
LBBW US Real Estate	Full consolidation	X				Credit institution
Zweite LBBW US RE GmbH	Full consolidation	X				Credit institution
Dritte LBBW US RE GmbH	Full consolidation	X				Credit institution
LBBW Leasing GmbH	Full consolidation	X				Credit institution
LBBW Immobilien- Holding GmbH	Full consolidation	Х				Credit institution
BW-Immobilien GmbH	Full consolidation	Х				Ancillary services undertaking
LBBW Service GmbH	Full consolidation	Х				Ancillary services undertaking

1 Name changed to MMV Bank GmbH on 8 March 2019

Figure 6: EU LI3 – Description of the differences in the basis of consolidation entity by entity (Article 436 (b) CRR)

## Reconciliation statement of items within the accounting and regulatory basis of consolidation

The disclosure requirements call for a full reconciliation of the published annual financial statements with data in accordance FINREP and moreover with data in accordance with COREP.

For FINREP, accounting figures will be used in accordance with the regulatory basis of consolidation; for COREP, the figures in question will be calculated in accordance with regulatory rules. The COREP figures

## are reported in accordance with the respective types of risk. Trading book transactions exposed to several market risks are not reported more than once.

Carrying

Carrying values, as

	reported in the published annual financial statements	values under the scope of regulatory consoli- dation	Carrying values of items:						
EUR million			Subject to the credit risk framework	Subject to the CCR framework	Subject to the securitization framework	Subject to the market risk framework	Not subject to capital requirements or subject to deduction from own funds		
Assets									
Cash and cash equivalents	24,721	24,718	24,718	-	-	128	-		
Financial assets measured at amortized cost:	157,127	153,993	153,475		399	32,967	109		
of which: Loans and advances to banks	46,749	46,637	46,593	-	-	8,887	43		
of which: Loans and advances to customers	109,231	106,210	106,134	-		23,737	65		
of which: Debentures and other fixed- income securities	1,146	1,146	747	-	399	342	-		
Financial assets measured at fair value through other comprehensive income	22,821	23,281	22,952	-	-	2,362	1		
Financial assets designated at fair value	1,207	1,207	1,207	-	-	0	-		
Financial assets mandatorily measured at fair value through profit or loss	29,803	30,942	383	17,553	172	39,962	3,751		
Shares in investments accounted for using the equity method	266	-	-	-	-	-	-		
Portfolio hedge adjustment attributable to assets	569	569	-	-	-	-	569		
Non-current assets and disposal groups held for sale	24	39	39	-	-	-	-		
Intangible assets	224	223	-	-	-	0	223		
Investment property	697	63	63	-	-	-	-		
Property and equipment	463	396	396			0	-		
Current income tax assets	142	141	141	-	-	2	-		
Deferred income tax assets	1,133	1,167	1,050	-	-	0	117		
Other assets	2,017	1,477	745	-	-	141	729		
Total assets as at 31 Dec. 2018	241,214	238,216	205,169	17,553	570	75,563	5,498		

	values, as reported in the published annual financial statements	Carrying values under the scope of regulatory consolidation		Cai	ems:		
EUR million			Subject to the credit risk framework	Subject to the CCR framework	Subject to the securitization framework	Subject to the market risk framework	Not subject to capital requirements or subject to deduction from own funds
Equity and liabilities							
Financial liabilities measured at amortized cost, of which	190,388	187,571	-	-	-	38,690	149,298
Deposits from banks	63,585	63,043	-	-	-	16,894	46,564
Deposits from customers	82,481	82,613	-	-	-	10,021	72,591
Securitized liabilities	38,827	36,421	-	-	-	10,773	25,648
Subordinated capital	5,495	5,495	=	=	-	1,001	4,494
Financial liabilities designated at fair value	7,613	7,613	-	-	-	2,148	5,465
Financial liabilities mandatorily measured at fair value through profit or loss	24,478	24,481	-	16,204	-	5,346	5,661
Portfolio hedge adjustment attributable to liabilities	297	297			-	_	297
Provisions	3,916	3,821			-	0	3,821
Liabilities from disposal groups	-	-	-	-	-	-	_
Current income tax liabilities	32	27	-	-	-	2	25
Deferred income tax liabilities	27	7	-	-	-	-	7
Other liabilities	1,283	1,151	-	-	-	1	1,150
Equity	13,179	13,246	=	=	-	-	13,246
Total equity and liabilities 31 Dec. 2018	241,214	238,216	-	16,204	-	46,187	178,971
Total equity and liabilities	241,214	238,216	-	16,204	-	46,187	178

Carrying

237,713

234,949

31 Dec. 2017

Figure 7: EU LI1-Differences between accounting and regulatory basis of consolidation and mapping of financial statement categories with regulatory risk categories (Article 436 (b) CRR)

17,125

118,119

188,709

#### Explanation of the differences arising from the reconciliation statement

			Items subject to:	
EUR million	Total	Credit risk framework	CCR framework	Securitization framework
Asset carrying amount under the basis of regulatory consolidation (as per template EU LI1)	223,292	205,169	17,553	570
Equity and liabilities carrying amount under the regulatory basis of consolidation				
(as per template EU LI1)	16,204	-	16,204	-
Total net amount under the regulatory basis of consolidation	223,292	205,169	17,553	570
Off-balance-sheet amounts	55,617	55,617	-	-
CCR - differences due to different netting rules	- 7,172	-	- 7,172	-
CCR - differences in the measurement of the derivatives	9,063	-	9,063	-
CCR - other differences in measurement	- 132	-	- 132	-
CR - differences in the measurement of securities financing transactions	18,626	18,626	-	-
CR - differences due to different valuation approaches	0	-	-	-
CR - other differences in measurement	3,520	3,520	-	-
SEC - off-balance-sheet positions and derivatives	3,491	-	-	3,491
SEC - other differences in measurement	- 2	-	-	- 2
Exposure amounts considered for regulatory purposes 31 Dec. 2018	306,304	282,932	19,312	4,059
Exposure amounts considered for regulatory purposes 31 Dec. 2017	297,384	272,981	20,587	3,815

Figures 8: EU LI2 - Main sources of differences between regulatory exposure amounts and carrying amounts in the annual financial statements (Article 436 (b) CRR)

Exposure amounts considered for regulatory purposes

- in the credit framework consist of on-balance-sheet and off-balance-sheet items, the securities financing activities of the CRSA and IRB, investments reported under IRB, other non-credit obligation assets and the default fund contributions of a central counterparty (CCP)
- in the CCR framework consist of the combined derivative positions in the CRSA and IRB approach
- in the securitization risk framework consist of securitization positions under the CRSA and IRB.

The total of the carrying amounts under the regulatory scope of consolidation, reported in template EU LI2 cannot be reconciled directly with the figures shown in Template EU LI1, since market-risk framework positions are not included in EU LI2.

In order to comply with the requirements for a prudent valuation in accordance with Article 105 and Article 34 CRR, LBBW regularly calculates various valuation reserves that adhere to the principle of prudent valuation. All positions measured at fair value are taken into account and the total valuation adjustments are deducted from common equity Tier 1 capital. These include adjustments for market price uncertainty, netting costs, model risks, as yet unearned risk premiums, concentration positions as well as administrative expenses and operational risks.

In order to quantify market price uncertainty and netting costs, LBBW uses an accuracy aim of 90%. LBBW uses a price approach for securities. To this end, the bid and offer prices of various price-makers are analyzed on a quarterly basis and a price level is determined at which there is a 90% probability that the positions in question can be liquidated. LBBW uses a sensitive approach for derivatives. To this end, market price uncertainty and netting costs are calculated by the multiplication of net sensitivity for each

risk factor (interest rate delta, interest rate vega, FX delta, FX vega, equity delta, equity vega and credit delta) against a risk factor and the uncertainty inherent to the risk factor in question.

A valuation adjustment is made for model risks if there are no reliably observed market price parameters. This adjustment is measured based on suitable alternative models or calibrations. The basic assumption in this case is strictly that there is a 90% probability that the valuation adjustments made will be sufficient to cover potential losses in the event of a liquidation of the transactions.

"As yet unearned risk premiums" are an estimate of uncertainty in relation to the counterparty credit risk (CVA) in the case of derivatives.

A "concentrated position" is defined as an exposure which cannot demonstrably be liquidated within the space of 10 days. The 10-day holding period is defined in Article 365 CRR on value-at-risk calculation. In order to determine a concentration, LBBW's own position is set against the volumes traded in the market. A valuation adjustment is made for the remaining exposure for positions which cannot be liquidated completely within the 10-day period. The adjustment is calculated for bond, interest-rate, credit and equity positions. An adjustment is made for future administrative costs for positions for which either market price uncertainty or netting costs cannot be calculated, or which are highly illiquid, require continuous additional hedging or which are complex. Administrative costs factor in continued costs over the period until the positions in question can be liquidated.

A valuation adjustment of 10% of the sum of market price uncertainty and netting costs is applied for operational risks in line with the definition in Title III Chapter 4 CRR.

# 4 Own funds and capital requirements (Articles 437 and 438 CRR) 4.1 Structure of own funds and applicable transitional provisions

The majority of the transitional rules applicable to deductions from CET 1 following the introduction of the CRR ended in 2017. Only the transitional provision for the deduction "tax assets that rely on future profitability" was applied for the last time in 2018. Under the applicable transitional rules, additional Tier 1 capital was eligible for full inclusion in the reporting year.

LBBW is not exercising the option given in Article 473a (1–6) CRR to phase in the effects resulting from the first-time adoption of IFRS 9 in CET 1.

The following table sets out the LBBW Group's own funds pursuant to IFRS as well as the applicable deductions and transitional provisions in accordance with Commission Implementing Regulation (EU) No. 1423/2013 of 20 December 2013.

The "Reference" column in Figure 9 reconciles the components of the Bank's own funds under CRR with the balance sheet. Figure 11 shows the relevant items of the balance sheet with figures according to IFRS and FINREP (Financial Reporting).

Common equity Tier 1 capital: instruments and reserves       26 (1), 27, 28, 29, EBA directory in accordance with active the previous of the previous	EUR million	Amount on the day of disclosure	Reference to Articles in Regulation (EU) No.	within the scope of Regulation (EU) No. 575/2013 or prescribed residual amount in accordance with Regulation (EU)	Amount on	
Capital instruments and related premiums       11.724       26 (1), 27, 28, 29, EBA directory in a accordance with a cordiance with a Article 26 (3)       11.724         of which share capital       3.484       3.484       3.484         Retained earnings       802       26 (1) (c)       568         Cumulative comprehensive income (and other reserves comprising unrealized gains and losses under the applicable accounting standards)       270       26 (1) (7)       -         Fund for general banking risks       -       26 (2) (7)       -       -         Items as defined in Article 484 (3) plus the related premium no longer       eighbt for inclusion in CET 1       -       486 (2)       -         Covernment capital allocations subject to grandfathering rights until 1 January 2018       -       483 (2)       -       -         Non-controlling interests (admissible amount in consolidated CET 1)       -       84, 479, 480       -       -         Independently audited interim gains less all foreseeable charges or dividends       -       26 (2)       -       -         Common equity Tier 1 (CET 1) capital before regulatory adjustments       -       -       -       -         Additional measurement adjustments (negative amount)       - 191       34, 105       - 212       -         Intragible assets (less corresponding tax liabilities) (negative amount)	Capital instruments	31/12/2018	575/2013	No. 575/2013	31/12/2017	Reference
Capital instruments and related premiumsEBA directory in accordance with Article 26 (3)of which share capital3,48434.84Retained earnings80226 (1) (c)568Cumulative comprehensive income (and other reserves comprising unnelized glans and losses under the applicable accounting standards)27026 (1) (f)568Fund for general banking risks226 (1) (f)Fund for general banking risks226 (1) (f)Covernment capital allocations subject to grandfathering rights until 1 January 2018.486 (2)Non-controlling interests (admissible amount in consolidated CET 1).84, 479, 480Independently audited interim gains less all foreseeable charges or dividends.26 (2)Common equity Tier 1 (CET 1) capital regulatory adjustments.26 (1) (h), 37, 472Additional measurement adjustments (negative amount)Deferred tax assets whose recoverability depends on future proffability, cerapt the fair-value measurement of cash flow hedges	Common equity Tier 1 capital: instruments and reserves					
of which share capital       3,484       3,484         Retained earnings       802       26 (1) (c)       568         Cumulative comprehensive income (and other reserves comprising unrealized gains and losses under the applicable accounting standards)       270       26 (1) (f)       -         Fund for general banking risks       -       26 (1) (f)       -       -         Fund for general banking risks       -       26 (1) (f)       -       -         Items as defined in Article 484 (3) plus the related premium no longer eligible for inclusion in CET 1       -       483 (2)       -       -         Owremment capital allocations subject to grandfathering rights until 1 January 2018       -       84.479,480       -       -         Non-controlling interests (admissible amount in consolidated CET 1)       -       84.479,480       -       -         Independently audited interim gains less all foreseeable charges or dividends       -       26 (2)       -       -         Common equity Tier 1 (CET 1) capital before regulatory dijustments       -       236 (1) (b), 37, 472       0       - 252         Deferred tax assets whose recoverability depends on future profitability, except those anising from tempory differences (less corresponding tax liabilities) (negative amount)       - 577       5(5)       - 14       - 180         Reserves from gains or losses fro		11 70 4	EBA directory in accordance with		11704	1 . K
Retained earnings80226 (1) (0)568Cumulative comprehensive income (and other reserves comprising unrealized gains and losses under the applicable accounting standards)27026 (1) (0)Fund for general banking risks-26 (1) (0)Items as defined in Article 484 (3) plus the related premium no longer eligible for inclusion in CET 1-486 (2)Government capital allocations subject to grandfathering rights until 1 January 2018-483 (2)Non-controlling interests (admissible amount in consolidated CET 1)-84, 479, 480Independently audited interim gains less all foreseeable charges or dividends-26 (2)Common equity Tier 1 (CET 1) capital: regulatory adjustments-26 (2)Additional measurement adjustments (negative amount)- 19134, 105- 212-Intangible assets (less corresponding tax liabilities) (negative amount)- 22336 (1) (b), 37, 4720- 252Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less corresponding tax liabilities in frequence (less corresponding tax liabilities in excursion of exacted losses- 636 (1) (c), 38, 472Reserves from gains or losses from the fair-value measurement of cash flow hedges- 33 (a)Reserves from gains or losses from the fair-value measurement of cash flow hedges- 636 (1) (d), 40, 1500-14			Article 26 (3)		· · · · · · · · · · · · · · · · · · ·	j + k
Cumulative comprehensive income (and other reserves comprising unrealized gains and losses under the applicable accounting standards)27026 (1)721m +Fund for general banking risks-26 (1) (f)Ittems as defined in Article 484 (3) plus the related premium no longer eligible for inclusion in CET 1-486 (2)Covernment capital allocations subject to grandfathering rights until 1 January 2018-483 (2)Non-controlling interests (admissible amount in consolidated CET 1)-84, 479, 480Independently audited interim gains less all foreseeable charges or dividends-26 (2)Common equity Tier 1 (CET 1) capital before regulatory adjustments12,79613,013-Common equity Tier 1 (CET 1) capital vegulatory adjustmentsAdditional measurement adjustments (negative amount)- 19134, 105- 212-Intangible assets (less corresponding tax liabilities) (negative amount)- 2234(4)0- 252Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less corresponding tax liabilities in the calculation of expected losses-36 (1) (c), 38, 472 (c)Reserves from gains or losses from the fair-value measurement of cash flow hedges-33 (a)Negative amounts from the calculation of expected losses-6 (1) (d), 40, 1500- 141Increase in equity capital arising			26 (1) (2)			
unrealized gains and losses under the applicable accounting standards)27026 (1)721m +Fund for general banking risks-26 (1) (f)Items as defined in Article 484 (3) plus the related premium no longer eligible for inclusion in CET 1-486 (2)Government capital allocations subject to grandfathering rights until 1 January 2018-483 (2)Non-controlling interests (admissible amount in consolidated CET 1)-84, 479, 480Independently audited interim gains less all foreseeable charges or dividends26 (2)Common equity Tier 1 (CET 1) capital before regulatory adjustments12,79613,013Additional measurement adjustments (negative amount)- 19134,105- 212-Intangible assets (less corresponding tax liabilities) (negative amount)- 223(4)0- 252Deferred tax assets whose recoverability depends on future profitability, excent those arising from temporary differences (less corresponding tax liabilities) (negative amount)- 57(5)- 14- 180Reserves from gains or losses from the fair-value measurement of cash flow hedges36 (1) (d), 40, 1500- 141-Increase in equity capital arising from securitized assets (negative amount)- 36 (1) (d), 40, 1500- 141-Reserves from gains or losses from the Bank's own credit rating- 636 (1) (d), 40, 1500- 141-Increase in equity capital arising from chang		802	26 (1) (C)		568	
Items as defined in Article 484 (3) plus the related premium no longer eligible for inclusion in CET 1       486 (2)       -         Government capital allocations subject to grandfathering rights until 1 January 2018       483 (2)       -         Non-controlling interests (admissible amount in consolidated CET 1)       84, 479, 480       -         Independently audited interim gains less all foreseeable charges or dividends       26 (2)       -         Common equity Tier 1 (CET 1) capital before regulatory adjustments       13,013       13,013         Common equity Tier 1 (CET 1) capital before regulatory adjustments       -       36 (1) (b), 37, 472       -         Additional measurement adjustments (negative amount)       - 191       34, 105       - 212       -         Intangible assets (less corresponding tax liabilities) (negative amount)       - 223       36 (1) (b), 37, 472       0       - 252         Deferred tax assets whose recoverability depends on future profitability except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3) are satisfied) (negative amount)       - 57       (5)       - 14       - 180         Reserves from gains or losses from the fair-value measurement of cash flow hedges       - 36 (1) (d), 40, 150       0       - 141         Increase in equity capital arising from securitized assets (negative amount)       - 32 (1)       - </td <td></td> <td>270</td> <td>26 (1)</td> <td></td> <td>721</td> <td>m + n + o</td>		270	26 (1)		721	m + n + o
eligible for inclusion in CET 1       -       486 (2)       -         Government capital allocations subject to grandfathering rights until 1 January 2018       -       483 (2)       -         Non-controlling interests (admissible amount in consolidated CET 1)       -       84, 479, 480       -         Independently audited interim gains less all foreseeable charges or dividends       26 (2)       -       -         Common equity Tier 1 (CET 1) capital before regulatory adjustments       12,796       13,013       -         Common equity Tier 1 (CET 1) capital before regulatory adjustments       -       -       -       -         Additional measurement adjustments (negative amount)       - 191       34, 105       - 212       -         Intangible assets (less corresponding tax liabilities) (negative amount)       - 223       (4)       0       - 252         Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3) are satisfied) (negative amount)       - 57       (5)       - 14       - 180         Reserves from gains or losses from the fair-value measurement of cash flow hedges       - 36 (1) (d), 40, 150       0       - 141       -         Increase in equity capital arising from securitized assets (negative amounth       - 6       36 (1) (d), 40, 150	Fund for general banking risks	-	26 (1) (f)	-	-	
1 January 2018-483 (2)-Non-controlling interests (admissible amount in consolidated CET 1)-84, 479, 480-Independently audited interim gains less all foreseeable charges or dividends26 (2)Common equity Tier 1 (CET 1) capital before regulatory adjustments12,79613,013-Common equity Tier 1 (CET 1) capital: regulatory adjustmentsAdditional measurement adjustments (negative amount)-19134, 105- 212-Intangible assets (less corresponding tax liabilities) (negative amount)-223(4)0- 252-Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3) are satisfied) (negative amount)-557(5)-14-180Reserves from gains or losses from the fair-value measurement of cash flow hedges-36 (1) (d), 40, 1500-141-Increase in equity capital arising from securitized assets (negative amount)-636 (1) (d), 40, 1500-141-Increase in equity capital arising from securitized assets (negative amount)-223-636 (1) (d), 40, 1500-141Increase in equity capital arising from changes in the Bank's own credit ratingGains or losses arising from changes in the Bank's own credit rating		-	486 (2)		-	
Independently audited interim gains less all foreseeable charges or dividends26 (2)-Common equity Tier 1 (CET 1) capital before regulatory adjustments12,79613,013Common equity Tier 1 (CET 1) capital: regulatory adjustmentsAdditional measurement adjustments (negative amount)- 19134, 105- 212Intangible assets (less corresponding tax liabilities) (negative amount)- 223(4)0- 252Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less 		-	483 (2)		-	
dividends-26 (2)-Common equity Tier 1 (CET 1) capital before regulatory adjustments12,79613,013Common equity Tier 1 (CET 1) capital: regulatory adjustmentsAdditional measurement adjustments (negative amount)- 19134, 105- 212Intangible assets (less corresponding tax liabilities) (negative amount)- 223(4)0- 252Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3) are satisfied) (negative amount)-57(5)- 14- 180Reserves from gains or losses from the fair-value measurement of cash flow hedges-636 (1) (d), 40, 1500- 141Increase in equity capital arising from securitized assets (negative amount)-636 (1) (d), 40, 1500- 141Gains or losses arising from changes in the Bank's own credit rating32 (1)	Non-controlling interests (admissible amount in consolidated CET 1)	-	84, 479, 480		-	
adjustments12,79613,013Common equity Tier 1 (CET 1) capital: regulatory adjustments <td></td> <td>-</td> <td>26 (2)</td> <td></td> <td>-</td> <td></td>		-	26 (2)		-	
Additional measurement adjustments (negative amount)- 19134, 105- 212Intangible assets (less corresponding tax liabilities) (negative amount)- 22336 (1) (b), 37, 4720- 252Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3) are satisfied) (negative amount)- 577(5)- 14- 180Reserves from gains or losses from the fair-value measurement of cash flow hedges- 636 (1) (d), 40, 1500- 141Increase in equity capital arising from securitized assets (negative amount)- 636 (1) (d), 40, 1500- 141Gains or losses arising from changes in the Bank's own credit rating- 632 (1)		12,796			13,013	
Intangible assets (less corresponding tax liabilities) (negative amount)- 22336 (1) (b), 37, 472 (4)0- 252Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3) are satisfied) (negative amount)36 (1) (c), 38, 472 (5)- 14- 180Reserves from gains or losses from the fair-value measurement of cash flow hedges-57(5)- 14- 180Negative amounts from the calculation of expected losses- 636 (1) (d), 40, 1500- 141Increase in equity capital arising from securitized assets (negative amount)32 (1)Gains or losses arising from changes in the Bank's own credit rating	Common equity Tier 1 (CET 1) capital: regulatory adjustments					
Intangible assets (less corresponding tax liabilities) (negative amount)- 223(4)0- 252Deferred tax assets whose recoverability depends on future profitability, except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3) are satisfied) (negative amount)36 (1) (c), 38, 472 - 57-14- 180Reserves from gains or losses from the fair-value measurement of cash flow hedges33 (a)Negative amounts from the calculation of expected losses- 636 (1) (d), 40, 1500- 141Increase in equity capital arising from securitized assets (negative amount)32 (1)Gains or losses arising from changes in the Bank's own credit rating	Additional measurement adjustments (negative amount)	- 191	34, 105		- 212	
profitability, except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3) are satisfied) (negative amount)36 (1) (c), 38, 472 - 57-14-180Reserves from gains or losses from the fair-value measurement of cash flow hedges33 (a)Negative amounts from the calculation of expected losses-636 (1) (d), 40, 1500-141Increase in equity capital arising from securitized assets (negative amount)32 (1)32 (1)-Gains or losses arising from changes in the Bank's own credit rating	Intangible assets (less corresponding tax liabilities) (negative amount)	- 223		0	- 252	a + b
flow hedges33 (a)-Negative amounts from the calculation of expected losses-636 (1) (d), 40, 1500-141Increase in equity capital arising from securitized assets (negative amount)32 (1)32 (1)-Gains or losses arising from changes in the Bank's own credit rating	profitability, except those arising from temporary differences (less corresponding tax liabilities if the conditions contained in Article 38 (3)	- 57		- 14	- 180	c
Increase in equity capital arising from securitized assets (negative amount) 32 (1) -			33 (a)			
amount)     32 (1)       Gains or losses arising from changes in the Bank's own credit rating     -	Negative amounts from the calculation of expected losses	- 6	36 (1) (d), 40, 150	0	- 141	
			32 (1)		-	
	Gains or losses arising from changes in the Bank's own credit rating from own liabilities measured at fair value	- 22	33 (b)		- 14	
Gains and losses from derivative liabilities measured at fair value arising from the Bank's own credit risk- 10033 (c)0- 60		- 100	33 (c)	0	- 60	
Defined benefit pension fund assets (negative amount) - (7) - (7)	Defined benefit pension fund assets (negative amount)	-				

Amounts which come

EUR million Capital instruments	Amount on the day of disclosure 31/12/2018	Reference to Articles in Regulation (EU) No. 575/2013	Amounts which come within the scope of Regulation (EU) No. 575/2013 or prescribed residual amount in accordance with Regulation (EU) No. 575/2013	Amount on 31/12/2017	Reference
Direct and indirect holdings by an institution of its own common equity Tier 1 instruments (negative amount)	-	36 (1) (f), 42, 472 (8)			
Holdings of common equity Tier 1 instruments of financial sector entities where those entities have a reciprocal cross-holding with the institution designed to artificially inflate the institution's own funds (negative amount)		36 (1) (g), 44, 472 (9)			
Direct and indirect holdings by the institution of common equity Tier 1 instruments of financial sector entities where the institution does not have a significant investment in those entities (less than 10% and less eligible sales positions) (negative amount)		36 (1) (h), 43, 45, 46, 49 (2) (3), 79, 472 (11)		_	
Direct, indirect and synthetic holdings by the institution of common equity Tier 1 instruments of financial sector entities where the institution has a significant investment in those entities (more than 10% and less eligible sales positions) (negative amount)	-	36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1) to (3), 79, 470, 472 (11)			
Exposure amount of the following items which qualify for a risk weight of 1250%, where the institution deducts that exposure amount from the amount of common equity Tier 1 items as an alternative	-	36 (1) (k)		-	
Deferred tax assets that rely on future profitability arising from temporary differences (in excess of the 10% threshold, less corresponding tax liabilities if the conditions set forth in Article 38 (3) are satisfied) (negative amount)	_	36 (1) (c), 38, 48 (1) (a), 470, 472 (5)			
Amount in excess of the 17.65% threshold (negative amount)	-	48 (1)		-	
of which direct and indirect holdings by the institution of common equity Tier 1 instruments of financial sector entities where the institution has a significant investment in those entities	-	36 (1) (i), 48 (1) (b), 470, 472 (11)			
of which deferred tax assets that rely on future profitability arising from temporary differences	-	36 (1) (c), 38, 48 (1) (a), 470, 472 (11)			
Losses for the current financial year (negative amount)	-	36 (1) (a), 472 (3)			
Any foreseeable tax charge relating to common equity Tier 1 capital (negative amount)	-	36 (1) (I)			
Regulatory adjustments to common equity Tier 1 capital with respect to amounts subject to pre-CRR treatment	-				
Prudential adjustments in connection with unrealized gains and losses in accordance with Article 467 and 468	0			- 144	
of which deductions and filters for unrealized losses from debt instruments	0			8	Partial amount n
of which deductions and filters for unrealized losses from risk exposures to governments classified as "available for sale"	0			-	
of which deductions and filters for unrealized gains from equity investments	0			- 150	m
of which deductions and filters for reserves for currency translation differences	0			- 1	0
Amount to be deducted from or added to Common Equity Tier 1 in connection with additional deductions and filters and in accordance with the necessary pre-CRR deductions	- 78	481		- 56	
of which: irrevocable payment obligations for the bank levy and deposit insurance to DSGV	- 78			- 56	
Amount of items required to be deducted from additional Tier 1 items that exceeds the additional Tier 1 capital of the institution (negative amount)	-	36 (1) (j)			
Regulatory adjustments to common equity Tier 1 (CET 1) capital as a whole	- 677			- 1,058	
Common equity Tier 1 (CET 1) capital	12,119			11,955	

Amounts which come

EUR million Capital instruments	Amount on the day of disclosure 31/12/2018	Reference to Articles in Regulation (EU) No. 575/2013	Amounts which come within the scope of Regulation (EU) No. 575/2013 or prescribed residual amount in accordance with Regulation (EU) No. 575/2013	Amount on 31/12/2017	Reference
Additional Tier 1 (AT1): instruments					
Capital instruments and related premiums	-	51, 52		-	
Amount of items as defined in Article 484 (4) plus the related premium no longer eligible for inclusion in AT1	920	486 (3)	920	920	h
Government capital allocations subject to grandfathering rights until 1 January 2018	-	483 (3)			
Qualifying CET 1 instruments counting towards consolidated AT1 (including the non-controlling interests not already mentioned above) which have been issued by subsidiaries and are held by third parties	-	85, 86, 480			
Additional Tier 1 (AT1) capital before regulatory adjustments	920		920	920	
Additional Tier 1 (AT1) capital: regulatory adjustments					
Direct and indirect holdings by an institution of its own additional Tier 1 instruments (negative amount)	-	52 (1) (b), 56 (a), 57, 475 (2)			
Holdings of additional Tier 1 instruments of financial sector entities where those entities have a reciprocal cross holding with the institution designed to artificially inflate the institution's own funds (negative amount).	-	56 (b), 58, 475 (3)		-	
Direct and indirect holdings by the institution of additional Tier 1 instruments of financial sector entities where the institution does not have a significant investment in those entities (less than 10% and less eligible sales positions) (negative amount)	-	56 (c), 59, 60, 79, 475 (4)			
Direct and indirect holdings by the institution of additional Tier 1 instruments of financial sector entities where the institution has a significant investment in those entities (more than 10% and less eligible sales positions) (negative amount)	-	56 (d), 59, 79, 475 (4)			
Regulatory adjustments to additional Tier 1 with respect to amounts subject to pre-CRR treatment and treatment during the transitional period for which transitional provisions apply under Regulation (EU) No. 575/2013 (i.e. CRR residual amounts)	-				
Residual amounts to be deducted from additional Tier 1 capital with respect to items to be deducted from CET 1 capital during the transitional period provided for in Article 472 of Regulation (EU) No. 575/2013	0	472, 472 (3) (a), 472 (a), 472 (6), 472 (8) (a), 472 (9), 472 (10) (a), 472 (11) (a)		- 81	
of which material interim losses (net)	-			-	
of which intervible accete	0			63	Partial amount (a
of which intangible assets of which shortfall of provisions for expected losses	0			- 63	+ b)
Residual amounts to be deducted from additional Tier 1 capital with respect to items to be deducted from CET 1 capital during the transitional period provided for in Article 475 of Regulation (EU) No.	0	477, 477 (3), 477		10	
575/2013	-	(4) (a)			
Amount to be deducted from or added to additional Tier 1 in connection with additional deductions and filters and in accordance with the necessary pre-CRR deductions		467, 468, 481		_	
Amount of items required to be deducted from Tier 2 items that					
exceeds the Tier 2 capital of the institution (negative amount)	-	56			
Regulatory adjustments to additional Tier 1 (AT1) as a whole	0			- 80	
Additional Tier 1 (AT1)	920			840	
Tier 1 (T1 = CET 1 + AT1)	13,039			12,795	

EUR million Capital instruments	Amount on the day of disclosure 31/12/2018	Reference to Articles in Regulation (EU) No. 575/2013	Amounts which come within the scope of Regulation (EU) No. 575/2013 or prescribed residual amount in accordance with Regulation (EU) No. 575/2013	Amount on 31/12/2017	Reference
Tier 2 (T2): Instruments and reserves					
Capital instruments and related premiums	4,484	62, 63		4,117	e+f+g+i
Amount of items as defined in Article 484 (5) plus the related premium no longer eligible for inclusion in T2	-	486 (4)			
Government capital allocations subject to grandfathering rights until 1 January 2018	-	483 (4)		-	
Qualifying own funds instruments counting towards consolidated Tier 2 capital (including the non-controlling interests and AT1 instruments not already mentioned above) which have been issued by subsidiaries and are held by third parties	_	87, 88, 480		-	
Credit risk adjustments	192	62 (c) and (d)			
Tier 2 (T2) before regulatory adjustments	4,676			4,117	
Tier 2 (T2): regulatory adjustments					
Direct and indirect holdings by an institution of its own Tier 2 instruments and subordinated loans (negative amount)	- 25	63 (b) (i), 66 (a), 67, 477 (2)	0	- 25	
Holdings of Tier 2 instruments and subordinated loans of financial sector entities where those entities have a reciprocal cross holding with the institution designed to inflate artificially the institution's own funds (negative amount)		66 (b), 68, 477 (3)			
Direct and indirect holdings by the institution of Tier 2 instruments and subordinated loans of financial sector entities where the institution does not have a significant investment in those entities (less than 10% and less eligible sales positions) (negative amount)	-	66 (c), 69, 70, 79, 477 (4)			
Direct and indirect holdings by the institution of Tier 2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (less eligible sales positions) (negative amount)	-			-	
Regulatory adjustments to Tier 2 with respect to amounts subject to pre- CRR treatment and treatment during the transitional period subject to phase out arrangements as described in Regulation (EU) No. 575/2013 (i.e. CRR residual amounts)	-			-	
Residual amounts to be deducted from Tier 2 capital with respect to items to be deducted from CET 1 items during the transitional period provided for in Article 472 of Regulation (EU) No. 575/2013	0			- 18	
of which material interim losses (net)	-				
of which intangible assets	-				
of which shortfall of provisions for expected losses	0			0	
Residual amounts to be deducted from Tier 2 capital with respect to items to be deducted from CET 1 items during the transitional period provided for in Article 475 of Regulation (EU) No. 575/2013	-			-	
Amount to be deducted from or added to Tier 2 capital in connection with additional deductions and filters and in accordance with the necessary pre-CRR deductions	-			-	
Regulatory adjustments to Tier 2 (T2) capital as a whole	- 25			- 43	
Tier 2 (T2) capital as a whole	4,651			4,075	
Total capital (TC = T1 + T2)	17,690			16,869	
Risk weighted assets with respect to amounts subject to pre-CRR treatment and treatment during the transitional period which are subject to phase out arrangements as described in Regulation (EU) No. 575/2013 (i.e. CRR residual amounts)	_				
of which items not deducted from Tier 2 capital	-			-	
of which indirect holdings in the institution's own Tier 2 instruments	-			-	
Total risk weighted assets	80,348			75,728	

Amounts which come

30

Amounts which come within the

EUR million	Amount on the day of	Reference to Articles in	come within the scope of Regulation (EU) No. 575/2013 or prescribed residual amount in accordance with		
Capital instruments	disclosure 31/12/2018	Regulation (EU) No. 575/2013	Regulation (EU) No. 575/2013	Amount on 31/12/2017	Reference
Capital ratios and buffers	01,11,1010		570,2015		
CET 1 capital ratio (expressed as a percentage of the total risk exposure amount)	15.1	92 (2) (a), 465		15.8	
T1 capital ratio (expressed as a percentage of the total risk exposure amount)	16.2	92 (2) (b), 465		16.9	
Total capital ratio (expressed as a percentage of the total risk exposure amount)	22.0	92 (2) (c)		22.3	
Institution-specific capital buffer requirement (minimum required CET 1 capital ratio in accordance with Article 92 (1) (a) plus the required capital conservation buffer and countercyclical capital buffer, systemic risk buffer and buffer for systemically relevant institutions (G-SRI or A-SRI), expressed as a percentage of the total risk exposure amount)	7.1	CRD 128, 129, 130		6.1	
of which capital conservation buffer	1.9			1.3	
of which countercyclical capital buffer	0.0			0.0	
of which systemic risk buffer				0.0	
of which buffer for global systemically relevant institutions (G-SRIs) or other systemically relevant institutions (A-SRIs)	0.7			0.3	
CET 1 available for the buffers (expressed as a percentage of the total risk exposure amount)	10.6	CRD 128		11.3	
Amounts below the thresholds for deductions (before risk weighting)					
Direct and indirect holdings by the institution of instruments of financial sector entities where the institution does not have a significant investment in those entities (less than 10% and less eligible sales positions)	660	36 (1) (h), 45, 46, 472 (10), 56 (c), 59, 60, 475 (4), 66 (c), 69, 70,		654	
Direct and indirect holdings by the institution of CET 1 instruments of financial	000	477 (4)		004	
Direct and indirect holdings by the institution of CET 1 instruments of financial sector entities where the institution has a significant investment in those entities (more than 10% and less eligible sales positions)	757	36 (1) (i), 45, 48, 470, 472 (11)		768	
Deferred tax assets that rely on future profitability arising from temporary differences (under the 10% threshold, less corresponding tax liabilities if the conditions set forth in Article 38 (3) are satisfied) (negative amount)	1,050	36 (1) (c), 38, 48, 470, 472 (c )		716	d
Applicable caps for the inclusion of impairments in Tier 2					
Credit risk adjustments eligible for inclusion in Tier 2 for risk exposure values to which the standard approach is applied (before application of the cap)	-	62			
Cap for the inclusion of credit risk adjustments in Tier 2 capital under the standard approach	132	62		170	
Credit risk adjustments eligible for inclusion in Tier 2 capital for risk exposure values to which the approach based on internal assessments is applied (before application of the cap)	192	62		_	
Cap on the inclusion of credit risk adjustments in Tier 2 capital under the approach based on internal assessments	348	62		297	
Equity instruments subject to phase-out arrangements (only applicable from 1 January 2014 until 1 January 2022)					
Current cap on CET 1 instruments subject to phase-out arrangements	-	484 (3), 486 (2) and (5)		-	
Amount excluded from CET 1 due to cap (amount in excess of the cap after repayments and maturities)	-	484 (3), 486 (2) and (5)		-	
Current cap on AT1 instruments subject to phase-out arrangements	964	484 (4), 486 (3) and (5)		1,205	
Amount excluded from AT1 due to cap (amount in excess of the cap after repayments and maturities)	_	484 (4), 486 (3) and (5)			
Current cap on T2 instruments subject to phase-out arrangements	-	484 (5), 486 (4) and (5)			
Amount excluded from T2 due to cap (amount in excess of the cap after repayments and maturities)	_	484 (5), 486 (4) and (5)			

Figure 9: Capital instruments and deductions pursuant to Implementing Regulation (EU) 1423/2013

#### The LBBW Group's own funds are made up of

- common equity Tier 1 (CET 1) capital, which comprises the following items:
  - paid-in capital
    - share premiums (capital reserves)
    - retained earnings
    - other eligible reserves (including revaluation reserves)
- Additional Tier 1 (AT1) capital, which comprises the following items:
  - Silent partners' contributions
- Tier 2 (T2) capital, which comprises the following items:
  - long-term subordinated liabilities (and related premiums)
  - participation rights (and related premiums)

Tier 2 capital must be amortized to the day in the five years prior to maturity under the applicable rules.

The disclosures required under Article 437 (1) (b) CRR on the main features of all capital instruments issued are set out in a separate document entitled "Main features of capital instruments", which is also found under "Investor Relations – Financial Information and Reports – Disclosure Reports" on the LBBW website. The full terms and conditions of subordinated bearer instruments pursuant to Article 437 (1)(c) CRR are published in the "LBBW Markets Portal" under "Startseite Privatkunden – Themen – Rechtliches – Nachrangemissionen – <u>Endgültige Bedingungen</u>" (available in German only). The relevant terms and conditions for subordinated registered securities and silent partners' contributions can be viewed at LBBW's main offices in Stuttgart during normal office hours.

The LBBW Group's common equity Tier 1 capital rose year on year. The main reasons for this were profit retention and the decrease in deductions. In terms of deductions, deferred tax assets that rely on future profitability arising from loss carryforwards due to changes in tax accounting treatment saw a particular decrease, as did the IRBA shortfall from credit adjustments to expected losses and the deductible for intangible assets. This results from the permission granted by the European Central Bank (ECB) to include the current annual profit in the regulatory reporting as at 31 December 2018. The facts determined from the items relevant to earnings (deduction for the IRBA shortfall and for intangible assets), were also included in the report at the value as at 31 December 2018. This was countered by the decrease in cumulative earnings on account of new valuations, the transition to IFRS 9 and the end of transitional rules, under which deductibles could still be partially recognized in additional Tier 1 or Tier 2 capital.

Eligible Tier 1 capital increased as a result of the end of transitional rules in accordance with CRR, according to which deductions are now to be taken into account exclusively for CET 1. Supplementary capital was strengthened in 2018 through the issue of two subordinated bonds of USD 185m and AUD 450m, respectively, within the scope of the MTN program. Subordinated Schuldscheine of EUR 95m were also placed on the market. The end of transitional rules constituted a further positive effect for subordinated capital. The amortization to the day of Tier 2 capital components had a counteracting effect.

The changes impacting on CET 1 capital have an effect on all capital ratios. An increase in additional Tier 1 has an impact on the CET 1 capital ratio and the total capital ratio. The issue of Tier 2 capital only had a positive effect on the total capital ratio. The calculation of capital ratios does not include any elements of own funds calculated on a basis other than that stipulated in the CRR (Article 437 (1) (f) CRR).

Due to the increase in risk weighted assets, LBBW's CET 1 capital ratio, Tier 1 capital ratio and total capital ratio fell compared with the previous year.

The following table sets out the treatment of the deductibles from CET 1, including the applicable transitional rules.

Deductions	Current 100% inclusion	Transitional rules
Revaluation reserve		
Deductions for unrealized losses from debt instruments	х	since 2018: 100%
Deductions for unrealized gains from equity investments (including currency translation reserve)	х	since 2018: 100%
Prudential filters		
Reserves from gains or losses from the fair-value measurement of cash flow hedges	х	
Gains or losses arising from changes in the Bank's own credit rating from own liabilities measured at fair value	Х	
Gains and losses from derivative liabilities measured at fair value arising from the Bank's own credit risk	х	since 2018: 100%
Additional measurement adjustments in accordance with the principles of cautious measurement	х	
Other deductions		
Current losses	х	since 2018: 100%
Intangible assets and goodwill	х	since 2018: 100%
Deferred tax assets that rely on future profitability except those arising from temporary differences		in 2018: 80% from 2019: 100%
Negative amounts from the calculation of expected losses	x	since 2018: 100%

Figure 10: Transitional rules for deductions (Article 437 (1) (e) CRR)

### 4.2 Reconciliation of own fund components

The following table compares the components of the Bank's own funds relevant for the CRR report on the basis of the accounting and regulatory bases of consolidation. It only includes those items of the balance sheet which are relevant for the calculation of the Bank's own funds in accordance with CRR. Accordingly, it does not show all the components reported on the face of the balance sheet.

	In accordance consolidate statem	d financial	In accordance		
EUR million	31/12/2018	31/12/2017	31/12/2018	31/12/2017	Reference
Assets					
Intangible assets	224	244	223	244	
of which goodwill	-	-	-	-	а
of which other intangible assets	224	244	223	244	b
Deferred income tax assets	1,133	1,016	1,167	1,048	
of which from unused tax losses	71	300	59	288	C
of which from temporary differences	1,062	716	1,107	760	d
Equity and liabilities					
Financial liabilities designated at fair value	7,613	27,922	7,613	27,926	
of which subordinated liabilities	616	462	616	462	е
of which capital generated from profit-participation rights	119	127	119	127	f
Subordinated capital	5,495	5,364	5,495	5,364	
of which subordinated liabilities	4,308	4,158	4,308	4,158	g
of which typical silent partners' contributions	1,081	1,104	1,081	1,104	h
of which capital generated from profit-participation rights	106	102	106	102	i
Equity	13,179	13,377	13,246	13,428	
of which share capital	3,484	3,484	3,484	3,484	j
of which capital reserve	8,240	8,240	8,240	8,240	k
of which retained earnings	970	820	782	563	I
of which other income	45	371	286	731	
of which revaluation reserve	5	337	262	714	
of which revaluation reserve for equity investments	211	376	468	752	m
of which revaluation reserve for debt instruments	- 207	- 39	- 206	- 38	n
of which currency translation reserve	25	23	8	7	0

Figure 11: Reconciliation of the Bank's own funds (Article 437 (1) (a) CRR)

In 2017, financial liabilities designated at fair value were included in the balance sheet item "Financial liabilities measured at fair value through profit or loss" as a sub-item. As part of the transition to IFRS 9 as at 1 January 2018, "financial liabilities designated at fair value" are now recognized as separate balance sheet item.

### 4.3 Internal capital management

For a description of internal capital management, please refer to chapter 2.2, "Risk management systems".

## 4.4 Countercyclical capital buffer

The institution-specific countercyclical capital buffer shall be published in the disclosure report pursuant to Commission Delegated Regulation (EU) No. 2015/1555.

The countercyclical capital buffer may be imposed by a duly authorized authority of member states of the European Economic Area (EEA) and by non-member countries. The buffer is generally 0% to 2.5% of the own funds requirements resulting from this country. When calculating the countercyclical capital buffer, the own funds requirements allocated to the exposure classes central governments, regional governments and local authorities, other public-sector agencies, multilateral development banks, international organizations and banks, are excluded. With this buffer, the risk exposures located in this country and not covered by the exemption must also be backed by CET 1 capital.

Under the applicable transitional rules pursuant to Section 64r of the German Banking Act, the CET 1 capital cover of the total countercyclical capital buffer of all relevant countries is capped at 1.875% in 2018.

The countries that had a countercyclical capital buffer as at 31 December 2018 are shown in the following table.

	Countercyclical capital	ouffer in %
Country	31/12/2018	30/06/2018
United Kingdom	1.000	0.500
Hong Kong	1.875	1.875
Iceland	1.250	1.250
Norway	2.000	2.000
Sweden	2.000	2.000
Slovakia	1.250	0.500
Czech Republic	1.000	0.500
Lithuania	0.500	0.000

Figure 12: Countercyclical capital buffer

The countries with the greatest risk exposure and those that imposed a countercyclical capital buffer in 2018 are shown in the following table.

EUR million		redit risk sures	Risk exposures in the trading book			Securitization risk exposures		Capital requirements				
Breakdown by country	Risk exposure value CRSA	Risk exposure Value IRB	Total of purchase and sales positions in the trading book	Values of risk exposur es in the trading book (internal models)	Risk exposure Value CRSA	Risk exposure value IRB	of which: general credit risk expo- sures	of which: risk ex- posures in the trading book	of which: securiti- zation positions	Total	Weighting of the own fund require- ments per country in %	Counter- cyclical capital- buffer ratio in %
Germany	16,820	70,267	3,562	-	15	3,225	3,302	50	56	3,408	70.57	-
Austria	34	1,666	61	-	-	-	56	2	-	58	1.20	-
Switzerland	85	2,646	85	-	-	31	78	3	1	82	1.71	-
Luxembourg	28	3,824	329	-	-	-	160	20	-	180	3.72	-
Netherlands	32	2,061	388	-	-	-	71	14	-	85	1.76	-
USA	70	11,645	293	-	-	374	367	13	7	387	8.01	-
United Kingdom	182	1,967	2,148	-	-	39	109	11	3	123	2.54	0.03
Czech Republic	7	46	-	-	-	-	3	-	-	3	0.05	0.00
Hong Kong	16	18	0	-	-	-	1	0	-	1	0.01	0.00
Iceland	0	2	-	-	-	-	0	-	-	0	0.00	0.00
Norway	2	2,138	320	-	-	-	22	3	-	24	0.51	0.01
Sweden	1	41	28	-	-	149	2	1	1	3	0.07	0.00
Slovakia	1	-	2	-	-	-	0	0	-	0	0.00	0.00
Lithuania	0	0	9	-	-	-	0	0	-	0	0.00	0.00
Other	937	10,790	2,382	-	-	228	448	24	3	475	9.84	0.00
Total 31 Dec. 2018	18,214	107,111	9,607	-	15	4,044	4,618	140	71	4,829	100.00	0.04

Total 30												
June 2018	18,332	101,163	10,731	-	15	3,862	4,220	148	94	4,461	100.00	0.02

Figure 13: Determining the institution-specific countercyclical capital buffer (pursuant to Article 140 CRD)

LBBW's institution-specific countercyclical capital buffer is as follows:

Institution-specific countercyclical capital buffer	31/12/2018	30/06/2018
Total risk exposure in EUR million	80,348	79,100
Institution-specific ratio of countercyclical capital buffer in %	0,038	0,021
Requirements of the institution-specific countercyclical capital buffer in EUR million	30	17
Figure 14: Institution-specific countercyclical capital buffer (Article 140 CPD)		-

Figure 14: Institution-specific countercyclical capital buffer (Article 140 CRD)

# 4.5 Own funds requirements

Since the implementation of the new disclosure requirements pursuant to BCBS 309 as per 31 December 2017, own fund requirements for credit risks without CCR must be reported in accordance with the credit risk standardized approach (CRSA) or with the internal ratings-based approach (IRB) and split by counterparty default risk.

LBBW uses the internal ratings-based approach (foundation IRB approach) approved by the Federal Financial Supervisory Authority (BaFin) for calculating the own funds requirements for counterparty risks arising from the main exposure classes.

Transitional rules (grandfathering) for own funds requirements for investments acquired before 1 January 2008 were last applied as at 31 December 2017. Since 1 January 2018, equity exposures have been reported exclusively under the IRB approach. If a rating is available, this is reported in accordance with the internal rating. Otherwise, the simple risk weighted approach is applied with the corresponding risk weight. Significant investments in financial sector entities must be risk-weighted at 250%.

A distinction is also drawn between CRSA and IRBA securitization in the case of own funds requirements for securities transactions. In this case, where items are reported using the IRB approach, there is a further sub-division between the supervisory formula approach (SFA) and internal assessment approach (IAA).

The own funds requirements for market price risks for the general interest rate risk, general share price risk and associated option price risks of LBBW (Bank) are calculated based on an internal market price risk model also approved by the regulatory authority. Since 31 December 2011, this has also included the own funds requirements for stressed VaR. The other market price risks are calculated using the standard approach.

Own funds requirements for operational risks are calculated using the standard approach.

Significant investments in financial sector entities to which a 250% risk weight must be applied along with deferred taxes resulting from temporary differences are reported in the line "Amounts below the thresholds for deductions".

The following table sets out the risk weighted assets and own funds requirements for risk types that are relevant from a prudential point of view.

A breakdown by exposure class is provided as follows:

- Credit risks in CRS, section 5.2
- Credit risks in IRB, chapter 5.3
- Counterparty credit risk, section 7

	RW	Ά	Minimum capital requirements		
EUR million	31/12/2018	30/09/2018	31/12/2018	30/09/2018	
Credit risk (excl. CCR)	61,242	60,679	4,899	4,854	
of which under the standardized approach	10,519	10,743	842	859	
of which under the foundation IRB approach (FIRB)	49,248	48,512	3,940	3,881	
of which under the advanced IRB approach (AIRB)			-	-	
of which equity in the IRB approach using the simple risk weighted approach or the IMA	1,475	1,423	118	114	
Counterparty credit risk (CCR)	3,872	4,603	310	368	
of which under the mark-to-market	2,481	2,900	198	232	
of which under original exposure	-		-	-	
of which under the standardized method	-		-	-	
of which under the internal model method (IMM)	-	-	-	-	
of which risk-weighted exposure amount for contributions to the default fund for a CCP	121	122	10	10	
of which CVA	1,269	1,581	102	126	
Settlement risk	0	0	0	0	
Securitization exposures in the banking book (after application of the cap)	889	1,194	71	95	
of which under the IRB approach	99	436	8	35	
of which under the IRB supervisory formula approach (SFA)	-	-	-	-	
of which under the internal assessment approach (IAA)	787	755	63	60	
of which under the standardized approach	3	3	0	0	
Market risk	5,145	5,187	412	415	
of which under the standardized approach	2,274	2,253	182	180	
of which under IMA	2,870	2,934	230	235	
Large exposures	-	-	-	-	
Operational risk	4,685	4,685	375	375	
of which under the basic indicator approach	-		-	-	
of which under the standardized approach	4,685	4,685	375	375	
of which under the advanced measurement approach	-		-	-	
Amounts below the thresholds for deductions (subject to 250% risk weight)	4,516	4,147	361	332	
Adjustment of floor	-		-	-	
Total risk	80,348	80,495	6,428	6,440	

Figure 15: EU OV1 - Overview of risk weighted assets (RWA) (Article 438 (c) to (f) CRR)

Total risk was virtually unchanged against the previous quarter. A slight rise in the credit risk was offset by a slight decline in the counterparty credit risk.

The following table shows own fund requirements for specialized lending exposures reported using the IRB approach and for equity investments reported using the IRB approach that are subject to a fixed risk weight.

EUR million	Specialized lending exposures								
Remaining maturity/ Regulatory categories	On-balance- sheet amount	Off-balance- sheet amount	Risk weight in %	Exposure amount	RWA	Expected losses			
Category 1									
Less than 2.5 years	76	0	50	76	38	-			
Equal to or more than 2.5 years	-	1	70	1	0	0			
Category 2									
Less than 2.5 years	15	-	70	15	11	0			
Equal to or more than 2.5 years	46	13	90	56	50	0			
Category 3									
Less than 2.5 years	9	0	115	9	10	0			
Equal to or more than 2.5 years	38	-	115	38	44	1			
Category 4									
Less than 2.5 years	-	-	250	-	-	-			
Equal to or more than 2.5 years	2	-	250	2	5	0			
Category 5									
Less than 2.5 years	-	-	-	-	-	-			
Equal to or more than 2.5 years	-	-	-	-	-	-			
Total 31 Dec. 2018	186	15		197	158	2			
Less than 2.5 years	100	0		100	58	0			
Equal to or more than 2.5 years	86	15		97	100	2			
Total 30 June 2018		22		162	145	2			

#### Equities under the simple risk-weighted approach

56	- 190			
	- 190	756	1,437	115
13	- 290	13	38	3
-	- 370	-	-	-
69	-	769	1,475	118
	13 - 69	370	370 -	370

Figure 16: EU CR10 - IRB specialized lending exposures and equity investments with a fixed risk weight

LBBW does not have any equity investments in insurance companies, hence no disclosure requirement of template EU INS1.

# 5 Credit risk (Articles 442, 444, 452 CRR).

5.1 Counterparty risk management

Management for limiting the counterparty risk is implemented as an integrated process at LBBW and can be broken down into the three main components of risk measurement, risk monitoring and reporting as well as risk management:

Risk measurement	<ul> <li>Risk classification procedures (PD)</li> <li>Evaluating collateral (LGD)</li> <li>Exposure at default (EaD)</li> <li>Expected Losses (EL), Value adjustment and Credit Value Adjustment (CVA)</li> <li>Credit Value-at-Risk (CVaR)</li> <li>Risk concentrations</li> <li>Stress tests</li> </ul>
Risk monitoring and reporting	<ul> <li>Individual transaction level         <ul> <li>Counterparty credit limits</li> <li>Early warning indicators</li> <li>Intensive care of delinquent loans</li> <li>Supervision of loans for restructuring and winding up by dedicated units of the Risk Management division</li> </ul> </li> <li>Portfolio level         <ul> <li>Economic capital and economic capital limit</li> <li>Country and sector limits</li> <li>Regular reports</li> <li>Ad-hoc information on risk situation</li> </ul> </li> </ul>
Risk management	<ul> <li>Individual transaction level <ul> <li>Guidelines of the credit risk strategy</li> <li>Pricing in line with risk and equity</li> </ul> </li> <li>Sub-portfolio level <ul> <li>Measures to observe various portfolio limits</li> <li>Targets for credit risk strategy</li> </ul> </li> <li>Total portfolio level <ul> <li>Allocation of economic capital to the sectors</li> </ul> </li> </ul>

Figure 17: Main components of counterparty risk management

#### **Risk measurement**

In order to measure risk, LBBW uses an extensive range of instruments involving quantitative measuring procedures. These are subject to ongoing quality control and undergo permanent development.

#### Risk classification procedure

LBBW uses specific rating and risk classification procedures for all relevant business activities. These procedures quantify the probability of default (PD) of the individual investments. For this purpose, the counterparty risk is calculated both including and excluding the transfer risk.

The quality of the risk classification procedures in use is reviewed regularly and procedures are refined if necessary. These procedures are maintained and updated by independently LBBW or in cooperation with Rating Service Unit GmbH & Co. KG (RSU - an associated company of the Landesbanken) or Sparkassen Rating und Risikosysteme GmbH (SR - a subsidiary of Deutscher Sparkassen- und Giroverband - DSGV).

Most of the portfolio is valued using internal rating procedures which have been approved for the Internal Ratings Based Approach (IRBA) by the banking supervisor. The ratings are therefore not only used for internal management purposes but also to measure the regulatory capital requirements.

#### Evaluating collateral

Collateral is evaluated on the basis of its market value, which is reviewed regularly and on an ad hoc basis and adjusted in the event of any change in the relevant factors. Loss given default (LGD) is estimated on the basis of the valuation of the individual items of collateral. In this respect, differentiated estimates are calculated for liquidation rates (average proceeds expected from the liquidation of collateral) and for recovery rates (proportion of the proceeds from the unsecured portion of a receivable). The estimates are based on empirical values and pool data recorded by the Bank itself and in cooperation with savings banks and other Landesbanken.

#### Exposure at default

Whereas exposure is tied to a specific date (exposure at default, EAD) for reporting purposes, potential future exposure is calculated to determine the CVaR and the utilization of internal limits, e.g. in the case of derivatives. This is calculated for the most part on the basis of fair values and the corresponding regulatory add-ons. The add-on calculation takes account of the remaining maturity, product type and market factors (interest, currency etc.). Netting and collateral agreements are used for reducing risk. The capital charges for issuer risks held in the trading book take account of the settlement payments and actual fair value losses as a result of default (jump-to-default method). The (modified) nominals are used for issuer and reference debtor risks from securities and holdings in the banking book.

#### Expected losses, value adjustments and credit value adjustment

The expected loss (EL) – as an indicator that depends on customer creditworthiness, an estimation of the loss at default and the expected exposure at default – provides the basis for the level of the standard risk costs. In preliminary costing at the individual transaction level, these are included in the calculation of risk-adequate loan terms. The concept of the expected loss is also resorted to in connection with the calculation of impairments. When calculating general allowances for losses on loans and advances, expected loss is recognized after the transition to IFRS 9: For transactions in which creditworthiness has deteriorated significantly since conclusion, it is the EL over the entire residual term (stage 2), otherwise it is the EL for one year (stage 1). In the case of specific loan loss provisions (SLLP), the present values of the expected cash flows (including proceeds from the liquidation of collateral) are calculated and allowances for losses on loans and advances are made on the basis of uniform standards applied throughout the Group.

The market price of the counterparty risk of OTC derivatives accounted for at fair value is measured using the so-called credit value adjustment (CVA). This is included in LBBW's income statement as a valuation adjustment. The credit ratings of the counterparty and of LBBW are taken into consideration.

#### Credit value-at-risk

At LBBW, unexpected loss or credit value-at-risk (CVaR) represents the potential present value loss of a portfolio above its expected loss. A credit portfolio model that takes the defaults as well as rating migration into account is used to calculate this value. The borrowers are assigned corresponding default and migration probabilities, on the basis of their ratings. The CVaR is calculated using a Monte Carlo simulation approach and takes into consideration correlations between borrowers as well as borrower, sector and country concentrations. LBBW's loan portfolio model is subjected continuously to a validation program that is independent of the model development.

CVaR is used as the parameter for economic capital used for counterparty risks in the risk-bearing capacity analysis and in LBBW's management. CVaR and economic capital are defined using an adequate confidence level and time horizon of one year.

#### Risk concentrations and stress tests

Risk concentration is measured using the CVaR, among other things. Group Risk Control proposes concentration risk thresholds for individual borrowers as well as at sector level; these are set by the Board of Managing Directors. The thresholds are reviewed annually and adjusted if necessary, depending on the development of the loan portfolio and the risk-bearing capacity.

In addition, extensive stress scenarios – particularly in the light of possible concentration risks – are calculated at LBBW Group level to analyze possible changes in LBBW's portfolio or specific rating procedures arising from potential developments (e.g. sector crises) or the market environment. Counterparty risks are included in scenarios covering multiple risk types.

#### **Risk monitoring and reporting**

#### Individual transaction level

Risk management at the level of individual exposures is the responsibility of the back office divisions. These are organized separately from the front office divisions, in line with the regulatory requirements. Clear responsibilities and appropriate experience and expertise are ensured in the back office divisions by a customer or sector-specific organizational structure. Credit decisions are made in a system of graded competencies, which are regulated in the Bank's decision-making systems.

As part of risk monitoring, the risk managers responsible continuously check compliance with the limits granted as well as any changes in information of relevance for credit ratings. This includes monitoring any irregularities in account behavior, evaluating company news and observing macroeconomic and sector trends. In cases in which market data can be observed for a given company, a market data-based system is additionally used according to requirements.

A system is in place for the early detection of risks, comprising procedural regulations and systemgenerated signals, whose goal it is to detect any deterioration in credit ratings at an early stage.

The early detection of any deterioration in credit ratings allows appropriate countermeasures, e.g. additional collateral or pre-emptive restructuring, to be taken in consultation with the customer. Depending on the level of risk, problem assets are classified as cases requiring observation, intensified support, restructuring or liquidation and are dealt with by the departments responsible. LBBW aims to minimize losses through successful restructuring activities, in line with the Bank's own interests and those of its customers.

#### Portfolio level

Counterparty risk is monitored at the portfolio level in the Group Risk Control division, which, from an organizational point of view, is separate from the front and operational back office divisions. This division is responsible for ensuring the suitability of rating procedures, measuring counterparty risk, monitoring counterparty credit, country and sector limits and drawing up risk reports.

The respective utilization of the exposure and CVaR limits set is shown in the monthly overall risk report, among other things. The following also applies:

- Compliance with country limits is monitored on a daily basis with a special limit system.
- The portfolio of financials has an overall limit.
- Sector risks arising from the corporates portfolio are restricted and monitored through the stipulation of sector-specific limits. The limit system is based on a risk-oriented sector key designed specifically for this purpose, which combines sector segments that have a high loss

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dependence along the value chain. For example, mechanical engineering companies whose products are sold predominantly to customers from the automotive industry are also assigned to the automotive industry.

An ad hoc reporting process is implemented for significant and extraordinary events for specific reporting to the decision-makers in charge. The most important periodic reports are as follows:

- The overall risk report presented monthly in the Risk Committee, which includes details about the risk situation at the portfolio level and compliance with the material limits. Portfolio analyses additionally report on the risk situation of individual sectors and risk concentrations, for example.
- The comprehensive credit risk report, submitted on a quarterly basis as an appendix to the
  overall risk report. This contains additional detailed information on the development of
  allowances for losses on loans and advances, compliance with the parameters of the credit
  risk strategy, rating distributions, size classes, product types, remaining maturities, new
  business, and risk concentration arising from individual commitments.
- The half-yearly in-depth sector report with detailed information on the sector situation, portfolio structure and important customers in each sector.

#### **Risk management**

Counterparty risks are managed, in particular, through the requirements of the credit risk strategy, through the economic capital allocation to sub-portfolios with the aid of the CVaR, and by avoiding and reducing concentration risks at the level of sectors, countries and individual counterparties.

#### Individual transaction level

As a rule, the upper limits on the individual transaction level are set individually by the respective authorized person responsible for the front office or back office divisions. This upper limit is taken into account for all risk-relevant transactions by a customer or borrower unit or group of connected clients. A material part of managing individual transactions involves monitoring compliance with the quantitative and qualitative requirements defined in the credit risk strategy. This determines the underlying terms and conditions for LBBW's lending business on the basis of the business strategy and in the light of the Group risk strategy. Particular attention is paid to avoiding concentration risks.

From an economic point of view, the question of whether a transaction will produce an adequate profit on a risk-adjusted basis is a key consideration before entering into business; for this reason, preliminary costing of all individual transactions is compulsory. In addition to the historical interest rate and the bank levy, the components in the preliminary costing comprise cover for expected loss (risk range), interest on equity to be held in case of unexpected losses (capital range) and cover for liquidity and processing costs. The results form the basis of business management at customer level.

#### Sub-portfolio level

The risk management measures differ depending on the respective sub-portfolio level:

- Country limits are determined by the Board of Managing Directors, based on the proposals of the Country Limit Committee. If the country limit is almost fully utilized, the affected front and back office divisions are notified and if the limit is exceeded a ban on business is imposed. If country credit ratings deteriorate, limits are reduced and/or suspended. Wind-down targets also exist for countries that are the focus of particular attention.
- The limitation on the portfolios of financial institutions and corporates sectors triggers controlling measures such as hedging transactions to reduce risk or a ban on new business etc. if certain thresholds are exceeded.
- At the business area or sub-business area level, risks are limited through measures to ensure adherence to the portfolio guidelines of the credit risk strategy with regard to upper limits, rating structures and the portfolio quality, among others.

#### Total portfolio level

In the management of the Group's credit portfolio, the limit in particular for the economic capital for counterparty risks based on the CVaR is allocated to the sectors. A traffic light system recognizes at an early stage if limits are close to being fully utilized and corresponding measures are initiated. In addition, the results of the stress tests provide indications of potentially dangerous risk constellations, which may require measures to be taken.

## 5.2 Applying the standardized approach to credit risks

External credit rating assessments from the following ratings agencies are applied to calculate regulatory capital requirements under the credit risk standardized approach:

- Standard & Poor's Ratings Services
- Moody's Investors Service
- Fitch Ratings Ltd.

These are applied on a standardized basis for all relevant CRSA exposure classes.

Where a credit assessment exists for the position of an exposure in CRSA, it is used to determine the risk weight to be assigned to the position (Article 139 (1) CRR). Where no such rating exists, the risk is weighted using the credit assessment for a comparable exposure or using a general credit assessment for the issuer (Article 139 (2) CRR).

Comparable exposures are exposures which must be met by the same obligor of the CRSA exposure and for which a credit assessment exists for a specific issuing program.

At LBBW, possible further (comparable) exposures to the same obligor with an issuer or issue credit assessment are calculated automatically using customer-related information. The reporting software uses predefined selection criteria to assign an external rating to the exposure.

In all other cases, the exposures are treated as unrated.

LBBW uses the allocation prescribed by the EBA pursuant to CRR when mapping the credit assessments of external credit assessment institutions with the credit quality steps under the Standardized Approach.

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Quality steps	Standard & Poor's Ratings Services	Fitch Ratings Ltd.	Moody's Investors Service
1	AAA to AA-	AAA to AA-	Aaa to Aa3
2	A+ to A-	A+ to A-	A1 to A3
3	BBB+ to BBB-	BBB+ to BBB-	Baa1 to Baa3
4	BB+ to BB-	BB+ to BB-	Ba1 to Ba3
5	B+ to B-	B+ to B-	B1 to B3
6	CCC+ and lower	CCC+ and lower	Caa1 and lower

Figure 18: Long-term credit assessments pursuant to Commission Implementing Regulation (EU) 2016/1799 of 7 October 2016

In the following table, CRSA exposure at default (EAD) is reported after credit risk mitigation and credit conversion factors. Exposures are broken down by risk category and risk weight. The table does not include 2%, 4%, 10%, 250%, 370% or "Other" or "Deducted" risk weights, since LBBW has no exposures in any of these risk weight categories. Exposures for which there is no credit assessment from a recognized external rating assessment institution and which therefore have no specific risk weight pursuant to Articles 113 to 134 CRR, are included in the column "of which without rating".

EUR million	Risk weight in %										
Exposure classes	0	20	35	50	70	75	100	150	1250	Total	Of which unrated
Central governments or central banks	230	-	-	-	-	-	-	-	-	230	230
Regional governments or local authorities	1,277	0	-	-	-	-	-	-	-	1,277	1,277
Public-sector entities	0	97	-	-	-	-	0	-	-	97	69
Multilateral development banks	-	-	-	-	-	-	-	-	-	-	-
International organizations	-	-	-	-	-	-	-	-	-	-	-
Institutions	26,990	776	-	23	-	-	5	-	0	27,794	27,637
Corporates	-	861	31	375	362	-	4,121	0	2	5,751	4,481
Retail business	-	-	-	-	-	5,387	-	-	-	5,387	5,387
Secured by mortgages on immovable property	-	-	4,379	126	-	-	-	-	-	4,505	4,505
Exposures in default	-	-	-	-	-	-	40	56	-	97	97
Items associated with particularly high risk	-	-	-	-	-	-	-	58	-	58	58
Covered bonds	-	-	-	-	-	-	-	-	-	-	-
Institutions and corporates with a short-term credit assessment	-	-	-	-	-	-	-	-	-	-	-
Undertakings for collective investment	-	-	-	-	-	-	-	-	-	-	-
Equity exposures	-	-	-	-	-	-	-	-	-	-	-
Other items	5	-	-	-	-	-	38	-	-	43	43
Total 31 Dec. 2018	28,502	1,734	4,410	524	362	5,387	4,203	114	2	45,239	43,784
Total 30 June 2018	28,846	3,251	4,716	449	392	5,248	4,004	87	3	46,996	45,532

Figure 19: EU CR5 - CRSA - Breakdown by risk category and risk weight (Article 444 (e) CRR))

# 5.3 Use of the IRB approach to credit risk (Article 452 CRR)

Since 1 January 2008, LBBW has been permitted by BaFin to apply the basic IRB approach to both the Bank and the entire LBBW Group. As of this date, regulatory capital backing is based on the following rating systems in line with the IRB approach:

- Banks
- Country and transfer risks
- Insurance companies
- Project finance
- Corporates
- International real estate finance
- Sparkassen-ImmobiliengeschäftsRating
- DSGV-Haftungsverbund
- Sparkassen-StandardRating
- Specific special rating classes
- IAA procedure for measuring securitization positions
- SFA procedure for measuring securitization positions
- Leasing
- Leveraged finance
- Aircraft finance
- International administrative authorities
- Funds

The CRS approach is used for all other portfolios of LBBW (Bank) and all other companies included in the regulatory basis of consolidation of the LBBW Group with the exception of the equity investment portfolio. The IRB approach is applied to the investment portfolios of all subsidiaries.

With the existing cover, the materially significant portfolios are treated under the IRB approach.

#### Description of the internal rating procedures

As a general rule, LBBW's internal rating procedures can be divided into two categories:

Scorecard-based rating procedures

A scorecard procedure is a standardized measurement method. These procedures involve the measurement of quantitative and qualitative factors in the light of liability relationships. Finally, transferals and warning signals are included in the rating result.

Simulation-based rating procedures

In contrast to a scorecard-based rating procedure, which estimates the probability of default on the basis of the current status of factors, a simulation-based rating generates scenarios for the future net cash flows of, for example, a special-purpose vehicle (SPV). This takes account of the entire term and structure of the exposure. In addition, the simulation also includes macroeconomic scenarios (e.g. inclusion of interest and exchange rates) where relevant.

### The following table describes the various rating procedures in detail.

Business area	Subgroup	Rating/assessment procedures	Methodology
Private and investment customers	Employed natural persons	Sparkassen KundenScoring (SKS)	Scorecard-based rating procedure
	Private customers with main cash flow from renting and leasing	Segment real estate compact rating in Sparkassen Immobilienrating	Simulation-based rating procedure
Corporate customers	Basic customers	Sparkassen StandardRating plus customer compact rating (CCR)	Scorecard-based rating procedure
	Business customers	Sparkassen StandardRating plus customer compact rating (CCR)	Scorecard-based rating procedure
	Corporate customers	Sparkassen StandardRating plus customer compact rating (CCR)	Scorecard-based rating procedure
	Leasing customers	Scoring of leasing customers Rating of leasing customers	Scorecard-based rating procedure
	Corporate customers/key accounts	Rating for corporates	Scorecard-based rating procedure
	Non-profit organizations	Basic RCP (risk classification procedure)	Expert-based procedure
Project and specialized lending exposures	National commercial real estate	Sparkassen Immobilienrating	Simulation-based rating procedure
	International commercial real estate	Rating for international commercial real estate (ICRE)	Simulation-based rating procedure
	_	Where applicable RCP slotting criteria approach	Slotting criteria
	Open-end real estate funds	Sparkassen Immobilienrating	Scorecard-based rating procedure
	Aircraft finance	Airlines: rating for corporates	Scorecard-based rating procedure
		SPC: rating for aircraft finance	Simulation-based rating procedure
		Where applicable RCP slotting criteria approach	Slotting criteria
	Other project finance	Rating for project finance	Simulation-based rating procedure
		Where applicable RCP slotting criteria approach	Slotting criteria
	SPC real estate leasing	Rating for leasing refinancing	Simulation-based rating procedure
	Leveraged finance	Rating for leveraged finance	Scorecard-based rating procedure

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Methodolog	Rating/assessment procedures	Subgroup	Business area
Scorecard-based rating procedu	Rating for banks	Banks	Wholesale
Simulation-based rating procedu	Rating for DSGV-Haftungsverbund		
Scorecard-based rating procedu	Rating for insurance companies	Insurance companies	
Scorecard-based rating procedu	Rating for leasing companies	Leasing companies	
Simulation-based rating procedu	Internal Assessment Approach (IAA) for securitizations for Weinberg ABCP program	Securitization items against own ABCP programs	
Supervisory Formula Approach (SF,	SFA is applied in the absence of an internal rating	Synthetic CDO securitization tranches	
Expert-based procedu	Internal assessment if external rating is to hand: RCP for ABS	Other securitization transactions	
n,	Rating inheritance	National (German) administrative authorities/public-sector loans	
Scorecard-based rating procedu	Rating for international administrative authorities	International administrative authorities	
Scorecard-based rating procedu	Sparkassen StandardRating	Municipal corporations	
Scorecard-based rating procedu	Corporates rating		
Expert-based procedu	Basic RCP		
Scorecard-based rating procedu	Rating for country and transfer risks	Sovereigns & transfer risks	
Scorecard-based rating procedu	Rating for government supported enterprises	Government-supported enterprises (GSE)	
Scorecard-based rating procedu	Rating procedure for funds	Funds (individual funds)	
Dependent on procedu	Suitable rating in each case (bank equity investments rated with bank rating etc.) in the absence of any reason to dispense with a rating	Strategic equity investments	Corporate Items
Expert-based procedu	Otherwise basic RCP		

Figure 20: LBBW's internal rating procedures (Article 452 (b) (i) CRR)

All rating procedures result in a one-year probability of default in local currency (local currency PD). All rating methods yield a one-year local-currency PD. Any transfer risk is taken into account in a separate foreign currency (FC) rating. These PDs are transferred to a rating class using the master scale applied uniformly within Sparkassen-Finanzgruppe. The master scale comprises a total of 18 rating classes; of these, the first class is broken down into a further eight sub-classes and the last class before the default classes into a maximum of three sub-classes, depending on the rating procedure. Ratings 16 to 18 indicate default.

	LBBW rating master scale	Probability of default (%)
Ratings Investment grade	1(AAAA)	0.00
	1(AAA)	0.01
	1(AA+)	0.02
	1(AA)	0.03
	1(AA-)	0.04
	1(A+)	0.05
	1(A)	0.07
	1(A-)	0.09
	2	0.12
	3	0.17
	4	0.26
	5	0.39
Speculative grade	6	0.59
	7	0.88
	8	1.32
	9	1.98
	10	2.96
	11	4.44
	12	6.67
	13	10.00
	14	15.00
	15	20.00
	15B <sup>1</sup>	30.00
	15C <sup>1</sup>	45.00
Default classes	16	100.00
	17	100.00
	18	100.00

1) Ratings 15(B) and 15(C) are currently used only for the following rating methodologies: Sparkassen KundenScoring, Sparkassen KundenKompaktRating, Sparkassen StandardRating, leveraged finance rating, scoring and rating for leasing customers.

Figure 21: LBBW rating master scale (Article 452 (b) (i) CRR)

#### Further use of internal estimates

LBBW's internal rating procedures are important instruments in the credit process and in credit risk management. The rating results are incorporated in the lending process as a component of the credit application and the basis for calculating competency levels. In addition, the ratings are used as parameters in the credit risk strategy and for determining the level of attention required.

The ratings form the basis for integrated bank management consisting of portfolio management, pricing, capital allocation, stress-testing and risk-bearing capacity and are used as input for the calculation of allowances for losses on loans and advances under IFRS.

#### Control mechanisms for the rating systems

Responsibility within LBBW for the rating systems lies with Credit Risk Control. Credit Risk Control plays the role of the credit risk control unit stipulated by Article 190 CRR and is responsible in particular for the design, selection, introduction, ongoing monitoring and performance of rating systems.

The credit risk control unit reports to senior management no less than half-yearly on the performance of the internal rating procedures and processes. The forecasting quality is measured by a comparison of the

# model forecasts with defaults which have occurred (backtesting). Key criteria are calibration (is the expected portfolio default rate (mean PD) consistent with the actual defaults?) and precision (does the rating method correctly separate good from bad customers?). Key findings from the rating process validation (ongoing rating controlling process and current local checks carried out by the Credit Risk Control Unit) are presented as part of the report on the performance of the ratings systems.

The Credit Risk Control Unit informs senior management annually of ratings-based analyses of the credit risk profile in accordance with Article 189 (3) CRR. Reporting must include, as a minimum, the risk profile by grade, migration across grades and a comparison of realized default rates per grade with expected default rates. Moreover, in 2018 senior management received an annual report on the activities of the Credit Risk Control Unit in the past year along with an overview of the methodology of risk classification and rating systems of LBBW in the form of a compact reference guide. The document will give a succinct overview of the theoretical principles, individual rating and risk classification methods of LBBW and of the review and validation of the rating procedure. This involves outlining the format of the model, the application area, results of the most recent validation and limits of the process for each rating procedure.

The majority of the rating procedures used by LBBW were developed in joint projects, whose joint activities were placed on an independent legal and organizational foundation through the establishment of Sparkassen Rating und Risikosysteme GmbH, Berlin (SR) and RSU Rating Service Unit GmbH & Co. KG, Munich (RSU). SR is responsible for processes for companies and business clients, private customers and commercial real estate financing. All other jointly developed procedures are regularly reviewed and, if necessary, adjusted by RSU with the assistance of LBBW's employees.

The rating systems of LBBW are subject to a regular review process, the central element of which is conducted under the guidance of RSU or SR (this activity has been outsourced in line with Section 25b of the German Banking Act and disclosed accordingly). Data is derived from the RSU data pool (Landesbanks' pool data) and the SR data pool (data pooled by the Landesbanks and savings banks).

The core element of the review process is the annual validation, the central task of which is backtesting, benchmarking and checking the model design and data quality. The results are submitted to a working group comprising methodology experts from all member institutions, which is responsible for independently reviewing the validation and ensuring the consistency of the methods used for all processes in all modules. Validation involves confirming, adjusting or optimizing the rating procedure and its parameter estimates as necessary. Before introducing modified procedures, LBBW performs a test to ensure that they are representative. In turn, this ensures that the rating procedures are also accurate and valid for the LBBW portfolio and can therefore be applied without restriction. Senior management is informed of the results of the pool validation in the case of every rating process. It decides on whether the validation results can be put into practice. In addition, the correct use of rating systems is analyzed and evaluated extensively by a rating controlling process at LBBW, which also initiates and monitors any adjustments that may be required. Reports to that effect are sent on a quarterly basis to the top three management tiers of all relevant units of the Bank.

The review, validation and further development of the rating procedures are checked by the respective Internal Auditing units as independent units at RSU, SR and LBBW. Please note the introduction of an independent validation unit at the respective companies and at LBBW from 2018. In the case of LBBW, Internal Auditing also reviews the rating systems and their operations at least once a year in accordance with Article 191 CRR. The review includes checking compliance with all minimum requirements in accordance with Articles 142 to 191 CRR. This includes, among other things, a review of the correct application of the rating procedures, the efficacy of the internal control system and an assessment of the written policy.

#### Process of allocating items or borrowers to rating classes or risk pools

The exposure classes are determined electronically at a system level downstream from the operational booking systems. As a rule, each transaction included in an IRBA portfolio is allocated to an exposure class normally on the basis of the rating procedure applied. If a clear allocation using the rating procedure is not possible, exposure classes are distinguished on the basis of additional information, such as customer group allocation or transaction-specific information such as collateral.

The following section describes the rating procedures used for the individual exposure classes and the area of applicability. Allocation forms a key aspect of capital backing activities.

#### Central governments and central banks exposure class

Country and transfer risks are measured using a special rating procedure at LBBW. The key aspects entail the economic situation, the political environment as well as the domestic and foreign trade situation of the country in question. The rating procedure for country and transfer risks is used to classify exposures which are allocated to the IRBA exposure class "Central governments and central banks" in accordance with Article 147 (3) CRR and Articles 115 (2), 115 (4), 116 (4), 117 (2) and 118 CRR.

The rating methodology currently in use was developed at pool level by RSU in cooperation with the Landesbanken. It was developed following a statistical approach (mainly comparison with external ratings, plus factoring in internal default history). Expert assessments were also taken into account in order to ensure the economic plausibility of the model results.

RSU is also in charge of (further) developing the rating methodology in cooperation with the Landesbanken. Its (further) development is based on the data pool of many diverse institutions. The data pool mostly includes data from the institutions' internal systems, e.g. input values and default experiences over time. The analyses carried out as part of the regular care and validation at pool level are made available by RSU.

#### Banks exposure class

The rating procedures for banks is applied to all borrowers which are allocated to the IRBA exposure class "Banks" under Article 147 (4) CRR and in the light of Articles 4 (1) Sentences 1, 2, 3, 115 (2) and (4), 116 (4), 117 and 119 (5) CRR. The purpose of the rating procedure for banks is to measure counterparty risks of banks worldwide. In terms of content, their use is limited to banks that mostly perform typical banking transactions (material interpretation of the term "bank"). Thus, bank holdings, home savings and loan associations, state finance agencies, financial and finance companies and financial service providers should also be rated with the banks module, regardless of their legal form, assuming they mostly perform typical banking transactions. Similarly, institutions which do not hold a banking permit but primarily engage de facto in quasi-banking business are rated with this procedure. Furthermore, only entities that are subject to regulation and therefore operate in a supervised environment are rated.

In accordance with Article 107 (3) CRR, non-EU investment firms, credit institutions, exchanges and clearing houses are treated as exposures to an institution only if the requirements applied to that entity are at least equivalent to those applied in the EU. If their requirements are not equivalent, they are treated as corporates.

The rating methodology currently in use was developed at pool level by RSU in cooperation with the Landesbanken. It followed a statistical approach (mainly comparison with internal default history and external ratings). Expert assessments were also taken into account in order to ensure the economic plausibility of the model results.

RSU is also in charge of (further) developing the rating methodology in cooperation with the Landesbanken. Its (further) development is based on the data pool of many diverse institutions. The data pool mostly includes data from the institutions' internal systems, e.g. input values and default experiences over time. The analyses carried out as part of the regular care and validation at pool level are made available by RSU.

#### **Corporates exposure class**

The rating systems for corporate clients classify obligors assigned to IRBA exposure class "corporates" in accordance with Article 147 (7) CRR. The corporates rating is applied to a substantial part of the portfolio. Large domestic customers with consolidated sales of more than EUR 100m and all international corporate customers are assessed using the "corporates" rating. Domestic borrowers with sales of less than EUR 100m are rated using the Sparkassen StandardRating methodology and are included in the "corporates" exposure class. Also, customers assessed with the rating procedure for insurance companies are assigned to this class. The purpose of the rating procedure for insurance companies is to measure their counterparty risk. For this purpose, "insurance companies" also include companies that generate most of their income from typical insurance transactions, which also includes bancassurance providers.

All transactions to which the single funds rating method is applied are assigned to the corporates exposure class, as are the associated basic RCPs.

The rating methodologies currently in use were developed at pool level by RSU in cooperation with the Landesbanken. They were developed following a statistical approach (mainly comparison with internal default history and external ratings, depending on the availability of data). Expert assessments were also taken into account in order to ensure the economic plausibility of the model results.

RSU and SR are also in charge of (further) developing the rating methodology in cooperation with the Landesbanken. Its (further) development is based on the data pool of many diverse institutions. The data pool mostly includes data from the institutions' internal systems, e.g. input values and default experiences over time. The analyses carried out as part of the regular care and validation at pool level are made available by RSU and SR.

#### Corporates exposure class: specialized lending exposures

The rating systems for specialized lending exposures are applied to obligors which are also assigned to the "specialized lending exposures" IRBA exposure class in accordance with Article 147 (8) CRR. They form a subclass of the "corporates" exposure class.

Ratings for project finance are normally based on the cash flow generated or the user/beneficiary of the results of the project. Compared with other types of specialized lending exposures, project finance is distinguished by the fact that net cash is generated from a narrowly defined activity rather than from several parallel business models. The simulation-based rating process is based on an economic model which reflects cause-and-effect correlations. Cash flows, the value of the item being financed, factors specific to the transaction as well as macroeconomic factors are used as major risk drivers in the simulation. The results of the simulation are transformed, calibrated and adjusted using qualitative factors.

Real estate lending business where the loan is serviced solely from income in the form of rental, lease or sales proceeds arising from the financed item is also assigned to the specialized lending exposures subclass. The rating procedure developed for this is based on the total international commercial real estate finance business if the property being financed is located abroad. The simulation-based rating process is based on an economic model which reflects cause-and-effect correlations. Cash flows, the value of the item being financed, factors specific to the transaction as well as macroeconomic factors are used as major risk drivers in the simulation. The results of the simulation are transformed, calibrated and adjusted using qualitative factors.

The rating procedure for aircraft finance is applied to finance for special-purpose vehicles (SPVs) and to direct loans to airlines in which there is a direct link to the financed asset (direct asset-linked loan, "virtual SPVs"). All financing coming within the scope of the rating procedure for aircraft finance is assigned to the specialized lending exposures exposure class. The simulation-based rating process is based on an economic model which reflects cause-and-effect correlations. Cash flows are not the main source of risk in the case of aircraft finance. Instead, the value of the aircraft, the default probability of the airlines and factors specific to the transaction as well as macroeconomic factors are used as major risk drivers in the simulation.

RSU is also in charge of (further) developing the rating methodology in cooperation with the Landesbanken. Its (further) development is based on the data pool of many diverse institutions. The data pool mostly includes data from the institutions' internal systems, e.g. input values and default experiences over time. The analyses carried out as part of the regular care and validation at pool level are made available by RSU.

#### Corporates/specialized lending exposures exposure class: SME check

Under Article 147 (5) (a) (ii) CRR, the customer's (consolidated) annual sales are used as a size indicator (SME threshold).

Corporates are classified as SMEs if they have annual sales of EUR 50m or less.

#### Equity investment exposure class

Equity investments are handled by a special organizational unit. Depending on the type of equity investment, the same rating procedures can be used as for the exposure classes stated above. System allocations and product numbers ensure that they can be clearly identified and assigned to the aforementioned exposure classes or to the "equity investments" exposure class in accordance with Article 147 (6) CRR.

#### Retail business exposure class

LBBW exposure positions which are classified as retail business are not yet measured using the IRB approach.

LBBW is targeting authorization to use self-estimated loss ratios (IRB Retail).

#### Coverage of exposure at default (EAD) reported under IRB

The following table gives an overview of the coverage of exposures (EAD) with an approved IRB rating method at Group level. The percentage distribution here is based on the EaD after collateralization and credit risk mitigation.

EUR million	CRSA	IRB	IRB implementation	
Exposure class	in %	in %	plan	Total
Central governments	0.5	23.1	27.7	23.6
Institutions	10.7	19.4	27.8 <sup>1</sup>	30.1
Corporates - SMEs	0.0	2.9	3.4	2.9
Corporates - other	2.2	27.0	30.8	29.2
Corporates – specialized financing	0.0	7.5	8.8	7.5
Retail business	3.6	0.0	0.0	3.6
Securitizations	0.0	1.5	1.5 <sup>3</sup>	1.5
Other assets excl. loan commitments	0.0	1.1	0.0 4	1.1
Equity exposures	0.0	0.6	0.0 2	0.6
Overall result	17.0	83.0	100.0	100.0

1 Under Section 13 (4) No. 1) in conjunction with Section 13 (5) SolvV, inclusion of transactions with borrowers under the IRB model which belong to the Sparkassen Group-internal cross-guarantee Under Section 13 (4) No. 1) in conjunction with Section 15 (5) SolvV, inclusion of transactions with borrowers under the IRB model which being to the sparkassen uroup-internal cross-guarantee system and to which a risk weight of 0 applies in the calculation of own funds requirements under CRSA. Under Section 13 (2) No. 8 SolvV, transactions with central counterparties are excluded from the basis of calculation for the IRB coverage ratio
 Under Section 13 (2) No. 1 SolVV, equity investments are excluded from the basis of assessment for the calculation of the IRB coverage ratio
 Under Section 13 (2) No. 3 SolVV, equity investments are excluded from the basis of assessment for the IRB coverage ratio
 Under Section 13 (2) No. 3 SolVV, other assets not relating to credit are excluded from the basis of assessment for the IRB coverage ratio

Figure 22: IRBA coverage in relation to the LBBW Group's exposure (EaD) (Article 452 (a) CRR in conjunction with Guidelines on disclosure requirements sub-section 103).

The following table shows IRB credit risk exposures by exposure class and PD ranges set by the regulator. RWA density is the ratio of risk weighted assets to exposures after taking into account credit conversion factors and credit risk mitigation.

Balance sheet receivables in the exposure classes "central governments and central banks" and "institutes" declined in comparison to the previous period (reporting date: 30 June 2018). This is essentially due to the reduction in central bank deposits and the declining number of securities financing transactions.

EUR million Exposure class/PD range in %		balance- sheet gross exposures	exposures pre-CCF	Average CCF in %	EAD post CRM and post CCF	Average PD in %	Number of obligors	
Central governments and central b	anks	-	-		-			
	0.00 to < 0.15	50,094	3,780	69.66	56,403	0.00	2,116	
	0.15 to < 0.25	-	-	-	-	-	-	
	0.25 to < 0.50	-	-	-	-	-	-	
	0.50 to < 0.75	59	-	-	59	0.59	1	
	0.75 to < 2.50	106	20	20.00	112	0.89	4	
	2.50 to < 10.00	1	-	-	1	6.16	3	
	10.00 to < 100.00	79	10	76.59	25	19.45	5	
	100.00 (Default)	-	-	-	-	-	-	
Sub-total 31 Dec. 2018		50,340	3,810	69.42	56,600	0.01	2,129	
Sub-total 30 June 2018		64,093	4,319	72.93	70,643	0.01	2,172	
Institutions								
	0.00 to < 0.15	29,714	1,049	43.60	30,306	0.07	273	
	0.15 to < 0.25	2,237	211	43.76	2,059	0.17	35	
	0.25 to < 0.50	960	91	52.52	962	0.32	46	
	0.50 to < 0.75	48	27	20.08	54	0.59	11	
	0.75 to < 2.50	270	3	48.73	272	0.93	16	
	2.50 to < 10.00	0	1	44.19	1	2.96	4	
	10.00 to < 100.00	-	11	14.72	2	16.97	6	
	100.00 (Default)	1	-	-	1	100.00	1	
Sub-total 31 Dec. 2018		33,231	1,392	43.52	33,655	0.09	392	
Sub-total 30 June 2018		39,468	1,576	46.85	40,045	0.10	416	
Corporates - SMEs								
	0.00 to < 0.15	2,804	1,473	21.94	3,012	0.07	2,916	
	0.15 to < 0.25	596	420	36.58	741	0.17	791	
	0.25 to < 0.50	1,383	659	24.08	1,525	0.32	1,656	
	0.50 to < 0.75	489	264	27.38	554	0.59	730	
	0.75 to < 2.50	916	394	26.12	954	1.27	1,519	
	2.50 to < 10.00	292	158	29.94	262	3.84	449	
	10.00 to < 100.00	193	196	72.11	211	11.46	213	
	100.00 (Default)	196	54	57.90	220	100.00	227	
Sub-total 31 Dec. 2018		6,871	3,619	28.49	7,479	3.71	8,501	
<u></u>						0.05	0.505	
Sub-total 30 June 2018		6,757	3,283	26.63	7,200	3.38	8,595	

Original on- Off-balance-

Credit risk

Average LGD in %	Average maturity	RWA	RWA density in %	Expected loss	Value adjustments and provisions
111.70	matority	RWA	111 /6	Expected loss	provisions
42.14	862	671	1.19	1	- 1
-		-	-	-	-
-	-		-	-	-
45.00	900	47	79.41	0	- 1
45.00	900	109	97.86	0	- 1
45.00	900	1	170.57	0	0
45.00	900	69	282.20	2	- 1
-	-	-	-	-	-
42.15	862	898	1.59	4	- 4
40.81	838	813	1.15	2	0
25.00	575	3,437	11.34	5	- 1
25.36	764	425	20.63	1	0
33.53	579	309	32.14	1	0
7.13	336	8	14.91	0	0
43.20	900	302	111.04	1	0
45.00	900	1	151.56	0	0
45.00	900	4	240.69	0	-
45.00	900	-	-	0	- 1
25.38	589	4,486	13.33	8	- 3
27.19	540	5,852	14.61	11	- 3
38.92	900	500	16.59	1	- 1
41.89	900	235	31.73	1	- 1
42.10	900	676	44.37	2	- 2
42.86	900	331	59.67	1	- 1
43.76	900	795	83.26	5	- 4
43.38	900	305	116.11	4	- 7
27.81	900	241	114.08	7	- 5
44.38	900	-	-	97	- 102
40.78	900	3,082	41.20	119	- 122
40.93	900	2050	11 77	107	0.2
40.93	900	2,968	41.22	107	- 92

EUR million Exposure class/PD range	Original on- balance- sheet gross exposures	Off-balance- sheet exposures pre-CCF	Average CCF in %	EAD post CRM and post CCF	Average PD in %	Number of obligors	
Corporates - specialized lending							
0.00 to < 0.15	6,804	750	66.99	7,223	0.08	371	
0.15 to < 0.25	2,513	366	74.02	2,767	0.17	84	
0.25 to < 0.50	3,299	395	66.84	3,554	0.32	144	
0.50 to < 0.75	3,102	538	73.96	3,393	0.59	76	
0.75 to < 2.50	1,974	272	73.92	2,172	1.20	95	
2.50 to < 10.00	174	19	75.00	188	3.07	13	
10.00 to < 100.00	449	25	73.50	300	15.66	37	
100.00 (Default)	56	-	-	55	100.00	13	
Sub-total 31 Dec. 2018	18,370	2,366	70.57	19,652	0.89	833	
Sub-total 30 June 2018	16,134	1,833	68.28	17,089	0.91	855	
Corporates – other							
0.00 to < 0.15	29,206	19,639	44.09	38,006	0.08	1,867	
0.15 to < 0.25	6,847	5,412	43.62	8,777	0.17	961	
0.25 to < 0.50	9,938	7,179	49.84	13,038	0.31	1,865	
0.50 to < 0.75	2,109	1,669	42.92	2,731	0.59	611	
0.75 to < 2.50	3,569	2,296	47.91	3,785	1.30	1,047	
2.50 to < 10.00	773	598	49.70	880	4.20	329	
10.00 to < 100.00	1,021	325	39.99	309	14.64	241	
100.00 (Default)	509	154	50.85	518	100.00	313	
Sub-total 31 Dec. 2018	53,971	37,272	45.39	68,045	1.10	7,234	
Sub-total 30 June 2018	51,765	35,341	48.15	66,038	1.13	7,622	
Equity exposures under IRB approach							
0.00 to < 0.15	40	-	-	40	0.11	6	
0.15 to < 0.25	18	-	-	18	0.17	4	
0.25 to < 0.50	16	=	=	16	0.39	16	
0.50 to < 0.75	1	-	-	1	0.59	1	
0.75 to < 2.50	1	-	-	1	0.88	1	
2.50 to < 10.00	0	-	-	0	4.44	2	
10.00 to < 100.00	-	-	-	-	-	-	
100.00 (Default)	-	-	-	-	-	-	
Sub-total 31 Dec. 2018	75			75	0.20	30	
Sub-total 30 June 2018	80			80	0.43	19	
Total (all portfolios) 31 Dec. 2018	162,857	48,460	47.19	185,507	0.67	19,119	
Total (all portfolios) 30 June 2018	178,298	46,353	49.69	201,095	0.59	19,679	

Value

Credit risk

Average LGD	Average	DIA/A	RWA density in %	Expected loss	adjustments and
in %	maturity	RWA	111 %	Expected loss	provisions
41.48	900	1,753	24.27	2	- 1
42.77	900	1,116	40.33	2	- 2
44.38	900	2,170	61.05	5	- 7
39.91	900	2,390	70.43	8	- 4
44.67	900	2,213	101.89	12	- 10
44.55	900	259	137.93	3	- 3
 44.04	900	682	227.17	21	- 17
 44.10	900	-	-	24	- 5
42.34	900	10,582	53.85	77	- 48
42.72	900	8,255	48.31	68	- 23
39.45	774	8,123	21.37	12	- 8
38.95	831	3,253	37.06	6	- 9
43.44	882	7,316	56.11	18	- 19
44.36	896	2,157	78.98	7	- 8
44.67	900	4,030	106.47	22	- 26
41.40	844	1,216	138.18	15	- 19
35.99	900	565	182.78	15	- 193
44.05	900			228	- 288
40.68	816	26,660	39.18	323	- 570
40.64	813	25,528	38.66	323	- 300
65.00	1,800	30	75.40	0	-
65.00	1,800	17	98.32	0	-
65.00	1,800	33	205.74	0	-
65.00	1,800	1	160.51	0	-
65.00	1,800	1	182.98	0	-
65.00	1,800	1	400.32	0	-
-	-	-	-	-	-
-	-	-	-	-	-
65.00	1,800	83	110.39	0	-
65.00	1,800	89	111.01	0	
38.54	802	45,791	24.68	531	- 746

Figure 23: EU CR6 – IRB approach – Credit risk exposures by exposure class and PD range (Article 452 (e) to (g) CRR)

43,505

21.63

513

- 418

778

38.22

The following table shows the weighted average PD, arithmetic average PD by obligors, number of obligors at the beginning and end of the reporting period, the number of obligors who defaulted, new customers who defaulted in the reporting year and the average default rate of the last five years, shown in line with the combined PD ranges and by exposure class.

		E	xternal ratin	g			Number	of obligors			
EUR million Exposure class	PD range in %	Moody's	Standard and Poor's	Fitch	Weighted average PD in %	Arith- metic average PD by obligor in %	End of the previous year	End of the year	Defaulted obligors in the year	of which new obligors	Average historical annual default rate in %
Central government	ts and central ban	iks									
Investment grade	0.00 - 0.10	Aaa - A3	AAA - A-	AAA - A	0.00	0.00	2,173	2,115	-	-	-
Investment grade	0.11 - 0.48	Baa1 - Baa3	BBB+ - BBB-	A BBB	-	-	-	1	-	-	-
Speculative grade	0.49 - 24.49	Ba1 - B3	BB+ - B-	BBB B-	3.14	6.96	15	13	-	-	1.30
Speculative grade	24.50 - 99.99	Caa1 - Caa3	CCC+ - C	CCC+ - C	-	-	-	-	-	-	-
Default classes	100.00	Ca - C	SD - D	RD - D	-	-	-	-	-	-	-
Total					0.01		2,188	2,129	-	-	-
Institutions											
Investment grade	0.00 - 0.10	Aaa - A3	AAA - A-	AAA - A	0.06	0.06	228	236	-	-	-
Investment grade	0.11 - 0.48	Baa1 - Baa3	BBB+ - BBB-	A BBB	0.16	0.20	128	118	1	-	0.50
Speculative grade	0.49 - 24.49	Ba1 - B3	BB+ - B-	BBB B-	0.62	2.26	60	37	-	-	-
Speculative grade	24.50 - 99.99	Caa1 - Caa3	CCC+ - C	CCC+ - C	-	-	-	-	-	-	-
Default classes	100.00	Ca - C	SD - D	RD - D	100.00	100.00	1	1	-	-	-
Total					0.09		417	392	1	-	-
Corporates - SMEs											
Investment grade	0.00 - 0.10	Aaa - A3	AAA - A-	AAA - A	0.08	0.10	1,491	2,235	-	-	-
Investment grade	0.11 - 0.48	Baa1 - Baa3	BBB+ - BBB-	A BBB	0.33	0.40	3,579	3,128	3	-	0.10
Speculative grade	0.49 - 24.49	Ba1 - B3	BB+ - B-	BBB B-	4.77	3.61	3,843	2,894	51	-	1.59
Speculative grade	24.50 - 99.99	Caa1 - Caa3	CCC+ - C	CCC+ - C	1.07	24.91	57	17	-	-	3.85
Default classes	100.00	Ca - C	SD - D	RD - D	100.00	100.00	318	227	-	-	-
Total					3.71		9,288	8,501	54	-	-

		E	xternal ratin	g			Number of	obligors			
EUR million Exposure class	PD range in %	Moody's	Standard and Poor's	Fitch	Weighted average PD in %	Arith- metic average PD by obligor in %	End of the previous year	End of the year	Defaulted obligors in the year	Of which new obligors	Average historical annual default rate in %
Corporates – specia	alized lending										
Investment grade	0.00 - 0.10	Aaa - A3	AAA - A-	AAA - A	0.09	0.07	316	305	-	-	0.06
Investment grade	0.11 - 0.48	Baa1 - Baa3	BBB+ - BBB-	A BBB	0.34	0.33	293	296	_	-	0.14
Speculative grade	0.49 - 24.49	Ba1 - B3	BB+ - B-	BBB B-	1.72	3.69	222	219		-	3.79
Speculative grade	24.50 - 99.99	Caa1 - Caa3	CCC+ - C	CCC+ - C	-	-	-	-	-	-	-
Default classes	100.00	Ca - C	SD - D	RD - D	100.00	100.00	21	13	-	-	-
Total					0.89		852	833	-	-	
Corporates purchas	ed corporate rece	ivables									
Investment grade	0.00 - 0.10	Aaa - A3	AAA - A-	AAA - A	-	-	-	-	-	-	-
Investment grade	0.11 - 0.48	Baa1 - Baa3	BBB+ - BBB-	A BBB	-	-	-	-	-	-	-
Speculative grade	0.49 - 24.49	Ba1 - B3	BB+ - B-	BBB B-	-	-	-	-	-	-	
Speculative grade	24.50 - 99.99	Caa1 - Caa3	CCC+ - C	CCC+ - C	-	-	-	-	-	_	-
Default classes	100.00	Ca - C	SD - D	RD - D	-	_	-		-	-	-
Total					-			-	-	-	
Corporates - other											
Investment grade	0.00 - 0.10	Aaa - A3	AAA - A-	AAA - A	0.08	0.10	1,348	1,219	-	-	0.07
Investment grade	0.11 - 0.48	Baa1 - Baa3	BBB+ - BBB-	A BBB	0.48	0.48	3,261	3,474	5		0.12
Speculative grade	0.49 - 24.49	Ba1 - B3	BB+ - B-	BBB B-	4.28	6.67	2,097	2,226	68	1	1.68
Speculative grade	24.50 - 99.99	Caa1 - Caa3	CCC+ - C	CCC+ - C	45.00	45.00	20	2	-	-	58.82
Default classes	100.00	Ca - C	SD - D	RD - D	100.00	100.00	412	313	-	-	-
Total					1.10		7,138	7,234	73	1	
Equity exposures I	RB approach										
Investment grade	0.00 - 0.10	Aaa - A3	AAA - A-	AAA - A	0.09	0.09	1	5	-	-	-
Investment grade	0.11 - 0.48	Baa1 - Baa3	BBB+ - BBB-	A BBB	0.21	0.33	17	21	-	-	-
Speculative grade	0.49 - 24.49	Ba1 - B3	BB+ - B-	BBB B-	1.09	2.22	2	4	-	-	-
Speculative grade	24.50 - 99.99	Caa1 - Caa3	CCC+ - C	CCC+ - C	-	-	-	-	-	-	-
Default classes	100.00	Ca - C	SD - D	RD - D	-	-	-	-	-	-	-
Total					0.20		20	30	-	-	

Figure 24: Backtesting of probability of default (PD) per exposure class (Article 452 (i) CRR).

The following table shows the change in RWAs of risk exposures under the IRB approach as at 31 December 2018 within the last quarter. The rise in RWA results primarily from new business. Effects from model changes largely cancel each other out.

EUR million	RWA amounts	Capital requirements
RWAs 30 Sept. 2018	54,083	4,327
Asset size	1,071	86
Asset quality	188	15
Model updates	- 2	0
Methodology and policy	-	-
Acquisitions and disposals	-	-
Foreign exchange movements	58	5
Other	- 158	- 13
RWAs 31 Dec. 2018	55,240	4,419

Figure 25: EU CR8 – RWA flow statements of credit risks under the IRB approach (Article 438 (d) CRR and Article 92 (3) (a) CRR)

## 5.4 List of risk exposures

The tables in this chapter list credit risks not including counterparty default risks.

The following table shows the total and average amount of net exposures at the end of the reporting period and as an average for the reporting period after allowances for losses on loans and advances. The figures are broken down by risk approach and exposure class.

Unlike in the previous year, current write-downs as at 31 December 2018 are included in net exposures. This results from the permission granted by the European Central Bank (ECB) to include the current annual profit in the regulatory reporting at the end of the year. The facts determined from the items relevant to earnings (including credit risk adjustments), were thus also included in the report at the value as at 31 December 2018. This was also accompanied by the transition from IAS 39 to IFRS 9.

Average amounts in the IRB exposure class "central governments and central banks" remained largely unchanged against the previous year. New business resulted in an increase in the IRB exposure classes "institutes", "corporates" and "specialized lending exposures".

62

	Net value of risi the end of the re	-	exposures over the reporting period			
EUR million Exposure class	31/12/2018	31/12/2017	01/01/2018 - 31/12/2018	01/01/2017 - 31/12/2017		
Central governments or central banks	55,210	57,216	61,749	61,917		
Institutions	45,222	48,034	57,921	54,393		
Corporates	125,593	107,914	119,260	110,038		
of which specialized lending exposures	21,143	17,231	19,164	18,069		
of which SMEs	10,677	10,351	10,496	8,723		
Retail business	-	-	-	-		
of which secured by mortgages on immovable property	-	-	-	-		
of which SMEs	-	-	-	-		
of which non-SMEs	-	-	-	-		
of which qualified, revolving	-	-	-	-		
of which other retail	-		-			
of which SMEs	-		-	-		
of which non-SMEs	-		-	-		
Equity exposures	1,601	1,232	1,569	1,274		
Other non credit obligation assets	2,879	2,288	2,705	2,281		
Total amount under IRB approach	230,505	216,685	243,204	229,904		
Central governments or central banks	2	2	10	2		
Regional governments or local authorities	167	396	195	3,706		
Public-sector entities	165	277	236	258		
Multilateral development banks	-	-	-	-		
International organizations	-	-	-	-		
Institutions	30,068	31,855	31,523	33,437		
Corporates	8,650	11,532	9,624	10,682		
of which SMEs	1,740	1,490	1,640	1,305		
Retail business	8,807	8,612	8,763	8,539		
of which SMEs	1,787	1,714	1,784	1,528		
Secured by mortgages on immovable property	4,511	5,162	4,730	5,367		
of which SMEs	129	135	138	73		
Exposures in default	103	151	131	166		
Items exposed to particularly high risk	58	-	30	-		
Covered bonds	-	-	-	-		
Institutions and corporates with a short-term credit assessment	=	0	0	0		
Undertakings for collective investment	-	2	-	1		
Equity exposures	=	414	-	432		
Other items	43	36	43	114		
Total amount under the Standardized Approach	52,573	58,438	55,285	62,703		
Total amount	283,078	275,123	298,488	292,606		

Figure 26: EU CRB-B - Total and average amount of exposures (Article 442 (c) CRR)

The following tables break down risk exposures in accordance with CRR exposure classes after allowances for losses on loans and advances. Table 27 breaks down by country and geographic area. Significant countries which are listed separately were defined as countries in which LBBW has an exposure of over EUR 1bn. "Other countries" are listed separately in the country allocation in the Appendix. Table 28 breaks down by sector. The grouping by industry is in accordance with the Bundesbank industry key which was applicable in 2018. Activities which are especially relevant to LBBW are shown separately. "Other manufacturing" includes manufacturing activities whose individual volume does not exceed 1% of total risk exposure. "Other industries" covers the remaining Bundesbank industries where this figure also does not exceed 1%.

Average net value of risk

EUR million	Total				United			Luxem-	Nether-			
Exposure class	Europe	Germany	Finland	France	Kingdom	Ireland	Italy	bourg	lands	Norway	Austria	Sweden
Central governments or												
central banks	53,453	46,024	135	-	18	50	1,268	-	-	239	312	
Institutions	38,531	6,209	846	9,582	13,318	8	19	194	1,779	-	1,053	1,412
Corporates	106,227	83,648	283	829	1,891	246	224	3,988	2,376	2,158	2,149	41
of which specialized	15 059	7 678	91	307	1 475	32	119	2 1 3 6	634	168	65	
lending exposures	15,959	7,678	91	307	1,475	32	- 119	3,136	634	168	65	
of which SMEs	10,421	10,006			1			186	26	-	6	-
Retail business of which secured by	-	-	-	-	-	-	-	-	-	-	-	-
of which secured by mortgages on												
immovable property	-	-	-	-	-	-	-	-	-	-	-	-
of which SMEs	-	-	-	-	-	-	-	-	-	-	-	-
of which non-SMEs	-	-	-	-	-	-	-	-	-	-	-	-
of which qualified,												
revolving	-	-	-	-	-	-	-	-	-	-	-	-
of which other retail	-	-	-	-	-	-	-	-	-	=	=	-
of which SMEs	-	-	-	-	-	-	-	-	-	-	-	-
of which non-SMEs	-	-	-	-	-	-	-	-	-	-	-	
Equity exposures	1,570	1,560	-	0	1	-	-	0	-	-	-	
Other non credit obligation assets	2,818	2,719	_	_	7	-	_	15	13	_	23	-
Total amount under IRB												
approach Central governments or	202,599	140,162	1,264	10,411	15,235	305	1,511	4,197	4,168	2,396	3,537	1,452
central banks Regional governments or	1	-	-	1	-	-	-	0	-	-	0	-
local authorities	164	164	-	-	-	-	-	-	-	-	-	-
Public-sector entities	165	165	-	-	-	-	-	-	-	-	-	-
Multilateral development banks	_	_	_	_	_	_	_	_	_	_	_	_
International organizations	-	-	-	-	-	-	-	-	-	-	-	_
Institutions	30,064	29,991		0	3	0	0	-	-	-	68	
Corporates	7,636	6,621	13	30	216	45	56	46	91	9	68	7
of which SMEs	1,734	1,732	-	-	-	-	-		-	-	-	-
Retail business	8,786	8,712	0	10	3	0	1	1	2	0	4	0
of which SMEs	1,786	1,784	-	0	-	-	-	0	-	-	0	0
Secured by mortgages on	1,7 5.	1,7 5						-				<u> </u>
immovable property	4,488	4,424	-	2	3	-	1	22	2	0	3	0
of which SMEs	129	129	-	-	-	-	-	-	-	-	0	-
Exposures in default	101	97	1	1	0	0	0	0	0	0	0	0
Items associated with particularly high risk	58	58	-	_	_		_	_	-	-	-	_
Covered bonds	-	-	-	-	-	-	-	-	-	-	-	-
Institutions and corporates with a short-term credit assessment	-	-	_	_	_	_	-	_	_	-	_	-
Undertakings for collective												
investment	0	-	-	-	-	-	-	-	-	-	-	-
Equity exposures	0	-	-	-	-	-	-	-	-	=	=	-
Other items	42	40	-	-	-	-	-	-	-	-	-	-
Total amount under the Standardized Approach	51,504	50,272	13	44	226	45	58	46	96	9	143	8
Total 31 Dec. 2018	254,104	190,434	1,277	10,455	15,461	350	1,569	4,243	4,264	2,406	3,680	1,460
	_~ , -		_,				.,	, -		,	-,	
Total 31 Dec. 2017	242,997	187,833	1,174	7,810	18,714	2,044	1,681	2,348	3,023	1,617	2,696	1,582

Switzerland	Turkey	Other countries - Europe	Total America	Canada	USA	Other countries - America	Total Asia/ Pacific	China	Republic of Korea	Other countries - Asia/ Pacific region	Total Other countries - other	Other countries - Other	Total
734	1	4,673	659	-	632	27	1,063	-	425	638	34	34	55,210
2,815	-	1,297	4,685	1,638	2,813	235	2,006	955	196	854	-	-	45,222
3,416	944	4,033	15,357	126	14,357	874	3,467	216	1,050	2,201	541	541	125,593
24	200	2,029	5,138	110	4,793	236	46	-	_	46	-	-	21,143
82	92	20	117	0	28	89	136		22	114	2	2	10,677
-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-
7	-	2	28	-	12	16	3	3	-	-	1	1	1,601
40	-	-	57	-	56	1	4	-	1	3	-	-	2,879
7,011	945	10,005	20,787	1,763	17,870	1,153	6,542	1,174	1,672	3,696	576	576	230,505
-	-	0	-	-	-	-	-	-	-	0	0	0	2
-	-	-	3	-	3	-	-	-	-	-	-	-	167
-	-	-	-	-	-	-	-	-	-	-	-	-	165
-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-
1 60	- 241	1 133	4 845	- 1	2 99	2 745	- 170	- 11	- 4	- 156	0	0	30,068 8,650
1	-	100	1	-	0	1	5	-	-	5	-	-	1,740
44	0	8	9	0	6	2	11	5	0	6	1	1	8,807
2	-	1	0	0	0	0	0	-	-	0	-	-	1,787
23	0	6	11	0	9	2	11	1	1	9	0	0	4,511
0	-	0	0	-	-	-	0	-	-	-	-	-	129
0	0	1	2	0	1	2	0	0	-	0	0	0	103
-	-	-	-	-	-	-	-	-	-	-	-	-	58
-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	_	-	_	-	_	-	-	-	_	_	-	-	-
_	-	_	_	-	_	-	-	-	_	_	-	-	0
-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	-	-	0	-	0	-	-	-	-	-	0	0	42
129	242	151	873	1	120	752	193	17	5	170	3	3	52,573
7,140	1,186	10,156	21,660	1,765	17,990	1,905	6,735	1,191	1,677	3,867	579	579	283,078
6,096	1,259	5,119	20,690	1,358	17,524	1,808	5,533	913	1,144	3,476	5,904	5,904	275,123

Exposure data         Barry         Barry         Security         Notechols         Supplie         Engineering entral potential potential control potential potential control potential potential         Supplie         Engineering entral potential           Control disc         30.353         3.744         3         17.476         0         133         396	Control prevments or control banks         33,3404         7,442         4,076         172         0         88         -         -           Institutions         33,404         7,482         4,076         172         0         88         -         -           Institutions         33,404         7,482         4,076         1722         0         88         -         -           Institutions         4,363         6,333         9915         25.6         1,42         28,500         5,633         6,245           Intermit spectra         881         148         4         1         14,849         3,4377         22           Intermit spectra         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	EUR million	Central banks and	Other financial	Other financial and insurance	Public administrati on, defense, social	Private	Real estate	Energy	Mechanical	
central binks         3.3244         7.482         4.076         0         133         396         -           Corporates         4.363         8.533         9.015         2256         1.142         28.500         5.553         6.245           Of which specialized         4.363         8.533         9.015         2256         1.142         28.500         5.553         6.245           Of which specialized         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -<	central binks         33,253         3,744         3         17,776         0         133         396            COPD rates         4,363         8,553         9,915         256         1,142         28,500         5,653         6,245           of which specialized         4,363         8,553         9,915         256         1,142         28,500         5,653         6,245           of which specialized	Exposure class	banks	institutions	services	security	households	and housing	supplies	engineering	,
Corporates         4363         6.533         9.915         256         1.142         28.500         5.653         6.245           of which secured by of which secured by minnovelbe property         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -<	Corporates         4365         8.533         9.915         256         1.142         28.500         5.653         6.245           of which secured by of which secured by of which secured by minorselip foreorty         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	central banks							396	-	
of which specialized perdingenopsymes       .       881       148       4       1       14.849       3.437       22         of which SMEs       .       70       77       82       461       3.680       123       704         Retal business       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .<	of which specialized perding exposures       .       881       148       4       1       148.49       3.437       22         of which SMEs       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .								-		<u> </u>
ending exposures         .         88.1         148.         4         1         14.8.49         3.4.37         22           of which SMEs         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .<	ending exposures         .         881         148         4         1         148.89         3.33         22           of which SMEs         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .		4,363	8,533	9,915	256	1,142	28,500	5,653	6,245	
Retail business	Retail business		_	881	148	4	1	14,849	3,437	22	
of which secured by immorpage property       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .	of which secured by immovable property       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .       .	of which SMEs	-	70	77	82	461	3,680	123	704	
more spectral immovable property         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         <	Immovable property         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .		-	-	-	-	-	-	-	-	
of which SMEs         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         <	of which SMEs	mortgages on	_	_	_	_	_	_	_	_	_
of which non SMEs	of which non-SMEs		-	-	-	-	-	-	-	-	1
of which qualified, revolving       -       -       -       -       -         of which other retail       -       -       -       -       -       -         of which other retail       -       -       -       -       -       -       -         of which nosMis       -       -       -       -       -       -       -       -         of which nosMis       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	of which qualified, revelving       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <t< td=""><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td></td></t<>		-	-	-	-	-	-	-	-	
of which other retail         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	of which other retail       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	of which qualified,	_	_	_	_	_		-	_	
of which SMEs         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <	of which SMEs         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <		-	-	-	-	-	-	-	-	1
Equity exposures         433         171         8         0         24         1           Other non credit obligation assets         51         3         1         470         8         3           Total amount under IRB approach         68,603         19,933         14,002         17,905         1,612         28,752         6,050         6,248           Central governments or central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - </td <td>Equity exposures         433         171         8         -         0         24         -         -           Other non credit obligation assets         51         3         -         1         470         8         -         3           Total arount under IRB approach         68,603         19,933         14,002         17,905         1,612         28,752         6,050         6,248           Central governments or central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -<!--</td--><td>of which SMEs</td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td>-</td><td></td></td>	Equity exposures         433         171         8         -         0         24         -         -           Other non credit obligation assets         51         3         -         1         470         8         -         3           Total arount under IRB approach         68,603         19,933         14,002         17,905         1,612         28,752         6,050         6,248           Central governments or central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - </td <td>of which SMEs</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td></td>	of which SMEs		-	-	-	-		-	-	
Other non credit colligation assets         51         3         -         1         470         8         -         3           Total amount under IRB approach         68,603         19,933         14,002         17,905         1,612         28,752         6,050         6,248           Central governments or central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - </td <td>Other non credit obligation assets         51         3         -         1         470         8         -         3           Central powerments or central banks         68.603         19.933         14.002         17,905         1.612         28.752         6.050         6.248           Central powerments or central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -</td> <td></td> <td>433</td> <td>171</td> <td>8</td> <td>-</td> <td>0</td> <td>24</td> <td>-</td> <td>-</td> <td>1</td>	Other non credit obligation assets         51         3         -         1         470         8         -         3           Central powerments or central banks         68.603         19.933         14.002         17,905         1.612         28.752         6.050         6.248           Central powerments or central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -		433	171	8	-	0	24	-	-	1
Total amount under IRB approach         68,603         19,933         14,002         17,905         1,612         28,752         6,050         6,248           Central governments or central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -<	Total amount under IRB approach         68,603         19,933         14,002         17,905         1,612         28,752         6,050         6,248           Central governments or central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -<	Other non credit			_	1			-		
central banks       2       -       -       -       -       -       -       -         Regional governments or local authorities       4       -       153       0       0       0       -         Public-sector entities       0       -       -       69       90       -       -       -         Multilateral development banks       -       -       -       -       -       -       -         International organizations       0       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td>central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         &lt;</td> <td></td> <td>68,603</td> <td>19,933</td> <td>14,002</td> <td>17,905</td> <td>1,612</td> <td>28,752</td> <td>6,050</td> <td>6,248</td> <td></td>	central banks         2         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <		68,603	19,933	14,002	17,905	1,612	28,752	6,050	6,248	
local authorities         4         -         153         0         0         0         -           Public-sector entities         0         -         69         90         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	local authorities       4       -       -       153       0       0       0       -         Public-sector entities       0       -       69       90       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	central banks	2	_	_	_	_	-	-	-	
Multilateral development banks         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         . <th< td=""><td>Multilateral development banks         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <th< td=""><td>local authorities</td><td></td><td>-</td><td>-</td><td></td><td></td><td></td><td>-</td><td>-</td><td></td></th<></td></th<>	Multilateral development banks         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <th< td=""><td>local authorities</td><td></td><td>-</td><td>-</td><td></td><td></td><td></td><td>-</td><td>-</td><td></td></th<>	local authorities		-	-				-	-	
banks         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         · <td>banks         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·<td></td><td>0</td><td>-</td><td>-</td><td>69</td><td>90</td><td>-</td><td>-</td><td>-</td><td>,</td></td>	banks         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         ·         · <td></td> <td>0</td> <td>-</td> <td>-</td> <td>69</td> <td>90</td> <td>-</td> <td>-</td> <td>-</td> <td>,</td>		0	-	-	69	90	-	-	-	,
organizations         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <	organizations         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <	banks	-	-	-	-	-	_	-	-	
Corporates         84         864         535         517         455         294         222         262           of which SMEs         -         34         5         1         21         87         26         39           Retail business         -         5         41         0         6.352         87         13         63           of which SMEs         -         2         16         0         37         55         7         61           Secured by mortgages on immovable property         -         3         17         4,084         35         1         1           of which SMEs         -         1         3         36         9         1         0           Exposures in default         -         2         2         0         46         2         1         2           Items associated with particularly high risk         -         58         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Corporates         84         864         535         517         455         294         222         262           of which SMEs         -         34         5         1         21         87         26         39           Retail business         -         5         41         0         6,352         87         13         63           of which SMEs         -         2         16         0         37         55         7         61           Secured by mortgages on immovable property         -         3         17         4,084         35         1         1           of which SMEs         -         1         3         36         9         1         0           Exposures in default         -         2         2         0         46         2         1         2           Items associated with particularly high risk         -         58         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	organizations	-	-	-	-	-	-	-	-	
of which SMEs         -         34         5         1         21         87         26         39           Retail business         -         5         41         0         6,352         87         13         63           of which SMEs         -         2         16         0         37         55         7         61           Secured by mortgages on immovable property         -         3         17         4,084         35         1         1           of which SMEs         -         1         3         36         9         1         0           Exposures in default         -         2         2         0         46         2         1         2           Items associated with particularly high risk         -         58         -         -         -         -         -           Institutions and corporates with a short- term credit assessment         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	of which SMEs         -         34         5         1         21         87         26         39           Retail business         -         5         41         0         6,352         87         13         63           of which SMEs         -         2         16         0         37         55         7         61           Secured by mortgages on immovable property         -         3         17         4,084         35         1         1           of which SMEs         -         1         3         36         9         1         0           Exposures in default         -         2         2         0         46         2         1         2           Items associated with particularly high risk         -         58         -         -         -         -         -           Institutions and corporates with a short- term credit assessment         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -				-		-		-		,
Retail business       -       5       41       0       6,352       87       13       63         of which SMEs       -       2       16       0       37       55       7       61         Secured by mortgages on immovable property       -       3       17       4,084       35       1       1         of which SMEs       -       1       3       36       9       1       0         Exposures in default       -       2       2       0       46       2       1       2         Items associated with particularly high risk       -       58       -       -       -       -       -         Covered bonds       -       -       -       -       -       -       -       -         Institutions and corporates with a short- term credit assessment       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	Retail business       -       5       41       0       6,352       87       13       63         of which SMEs       -       2       16       0       37       55       7       61         Secured by mortgages on immovable property       -       3       17       4,084       35       1       1         of which SMEs       -       1       3       36       9       1       0         Exposures in default       -       2       2       0       46       2       1       2         Items associated with particularly high risk       -       58       -       -       -       -       -         Covered bonds       -       -       -       -       -       -       -       -         Institutions and corporates with a short- term credit assessment       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -										,
of which SMEs         -         2         16         0         37         55         7         61           Secured by mortgages on immovable property         -         3         17         4,084         35         1         1           of which SMEs         -         1         3         36         9         1         0           Exposures in default         -         2         2         0         46         2         1         2           Items associated with particularly high risk         -         58         -         -         -         -         -           Covered bonds         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	of which SMEs         -         2         16         0         37         55         7         61           Secured by mortgages on immovable property         -         3         17         4,084         35         1         1           of which SMEs         -         1         3         36         9         1         0           Exposures in default         -         2         2         0         46         2         1         2           Items associated with particularly high risk         -         58         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -<										
Secured by mortgages on immovable property         -         3         17         4,084         35         1         1           of which SMEs         -         1         3         36         9         1         0           Exposures in default         -         2         2         0         46         2         1         2           Items associated with particularly high risk         -         58         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <td< td=""><td>Secured by mortgages on immovable property-3174,0843511of which SMEs-1336910Exposures in default-22046212Items associated with particularly high risk-58Covered bondsInstitutions and corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresTotal amount under the Standardized Approach30,15094659475211,027418238328328</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Secured by mortgages on immovable property-3174,0843511of which SMEs-1336910Exposures in default-22046212Items associated with particularly high risk-58Covered bondsInstitutions and corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresTotal amount under the Standardized Approach30,15094659475211,027418238328328										
immovable property       -       3       17       4,084       35       1       1         of which SMEs       -       1       3       36       9       1       0         Exposures in default       -       2       2       0       46       2       1       2         Items associated with particularly high risk       -       58       -       -       -       -       -         Covered bonds       -       58       -       -       -       -       -       -         Institutions and corporates with a short- term credit assessment       -       -       -       -       -       -       -         Undertakings for collective investment       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td>immovable property       -       3       17       4,084       35       1       1         of which SMEs       -       1       3       36       9       1       0         Exposures in default       -       2       2       0       46       2       1       2         Items associated with particularly high risk       -       58       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -<td></td><td>-</td><td>2</td><td>16</td><td>U</td><td>37</td><td>55</td><td>/</td><td>61</td><td></td></td>	immovable property       -       3       17       4,084       35       1       1         of which SMEs       -       1       3       36       9       1       0         Exposures in default       -       2       2       0       46       2       1       2         Items associated with particularly high risk       -       58       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td></td> <td>-</td> <td>2</td> <td>16</td> <td>U</td> <td>37</td> <td>55</td> <td>/</td> <td>61</td> <td></td>		-	2	16	U	37	55	/	61	
Exposures in default-22046212Items associated with particularly high risk-58Covered bondsInstitutions and corporates with a short- term credit assessmentUndertakings for collective investment<	Exposures in default-22046212Items associated with particularly high risk-58Covered bondsInstitutions and corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresOther items6-11Total amount under the Standardized Approach30,15094659475211,027418238328328	immovable property	-								
Items associated with particularly high risk58Covered bondsInstitutions and corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresOther items6-11Total amount under the Standardized Approach30,15094659475211,027418238328	Items associated with particularly high risk58Covered bondsInstitutions and corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresOther items6-11Total amount under the Standardized Approach30,15094659475211,027418238328		-			0					
Covered bondsInstitutions and corporates with a short- term credit assessmentImage: Covered bondsImage: Covered bondsImage: Covered bondsUndertakings for collective investmentImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsUndertakings for collective investmentImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsUndertakings for collective investmentImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsEquity exposuresImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsOther itemsImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsTotal amount under the Standardized ApproachImage: SourceImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Image: Image: Covered bondsImage: Image: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Image: Image: Covered bondsImage: Image: Covered bondsImage: Covered bondsImage: Covered bondsImage: Covered bondsImage: Image: Image	Covered bondsInstitutions and corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresOther items6-11Total amount under the Standardized Approach30,15094659475211,027418238328	Items associated with	-		2	0	40	2	1	2	
Institutions and corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresOther items6-11Total amount under the Standardized Approach30,15094659475211,027418238328	Institutions and corporates with a short- term credit assessmentUndertakings for collective investment <td< td=""><td></td><td>_</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>		_								
corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresOther items6-11Total amount under the Standardized Approach30,15094659475211,027418238328	corporates with a short- term credit assessmentUndertakings for collective investmentEquity exposuresOther items6-111				;						
collective investmentEquity exposuresOther items6-11Total amount under the Standardized Approach30,15094659475211,027418238328	collective investment       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	corporates with a short- term credit assessment	_	_	-	-	_	-	-	-	
Other items         6         -         11         -         -         -           Total amount under the Standardized Approach         30,150         946         594         752         11,027         418         238         328	Other items         6         -         11         -         -         -           Total amount under the Standardized Approach         30,150         946         594         752         11,027         418         238         328	collective investment	-	-		-	-	-	-	-	i
Total amount under the Standardized Approach         30,150         946         594         752         11,027         418         238         328	Total amount under the Standardized Approach         30,150         946         594         752         11,027         418         238         328			-					-		
Standardized Approach         30,150         946         594         752         11,027         418         238         328	Standardized Approach         30,150         946         594         752         11,027         418         238         328	Total amount under the									
Total 31 Dec. 2018         98,753         20,879         14,596         18,656         12,639         29,171         6,287         6,576	Total 31 Dec. 2018 98,753 20,879 14,596 18,656 12,639 29,171 6,287 6,576		30,150	946	594	752	11,027	418	238	328	<u>.</u>
		Total 31 Dec. 2018	98,753	20,879	14,596	18,656	12,639	29,171	6,287	6,576	
Total 31 Dec. 2017 102,395 23,743 7,538 23,558 13,115 24,631 5,663 7,806											

Automotive production including components	Other manufacturing	Professional, scientific and technical activities	Trade, maintenance and repair of motor vehicles	Information and communi- cation	Transport and storage	Water supply, waste-water and waste management	Other sectors	Total
-	-	21	3	4	201	2,087	789	55,210
-	0	-	-	-	-	-	-	45,222
4,352	19,291	12,580	8,490	4,922	2,868	906	7,578	125,593
2	71	390	31	20	515	47	727	21,143
74	1,598	915	658	170	206	89	1,769	10,677
-	-	-	-	-	-	-	-	-
-		-		-		-		-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	57	-	30	-	-	878	1,601
-	3	-	0	_	_	-	2,340	2,879
4,352	19,294	12,658	8,493	4,956	3,069	2,993	11,584	230,505
-	-	-	-	-	-	-		2
-	0	0	0	0	-	0	9	167
-	-	-	-	-	-	-	6	165
		-	-					-
-		-	-	-	-	-	-	-
-	-	-	0	-	-	-	-	30,068
638	1,299	673	661	110	437	58	1,541	8,650
6	375	79	150	32	203	34	647	1,740
14	400	345	377	60	120	27	903	8,807
13	375	184	298	41	109	26	562	1,787
1	17	134	29	18	4	0	166	4,511
0	6	21	12	4	1	0	35	129
0	10	5	7	2	6	0	18	103
-		-	-	-	-	-	_	58
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	_	-	-
_	_	-	_	_	_	_	_	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	24	43
653	1,727	1,157	1,073	189	566	87	2,667	52,573
5,005	21,021	13,815	9,566	5,146	3,635	3,080	14,251	283,078
4057	17 500	12040	0.000	4000	2017	0745	12.044	775 4 2 2
4,657	17,592	12,949	8,668	4,236	2,917	2,715	12,941	275,123

Figure 28: EU CRB-D - Sector risk concentrations (Article 442 (e) CRR)

The following table breaks down on-balance-sheet exposures net of allowances for losses and advances by remaining maturity and CRR exposure class. Unlike the previous tables, in accordance with the Guideline, only on-balance-sheet transactions are to be reported.

#### FLIP million

EUR million			Net	t exposure va			
Exposure class	On demand	< = 1 year	> 1 year < = 5 years	> 5 years	No stated maturity	Total 31/12/2018	Total 31/12/2018
Central governments or central banks	27,117	5,769	3,360	15,154	-	51,400	52,992
Institutions	4,508	24,606	11,120	3,596	-	43,830	46,701
Corporates	3,042	20,731	27,666	30,989	-	82,428	69,304
of which specialized lending exposures	77	1,155	7,284	10,266	-	18,781	15,878
of which SMEs	437	858	1,573	4,209	-	7,077	7,080
Retail business	-	-	-	-	-	-	-
of which secured by mortgages on immovable property	-	_	-	-	-	-	
of which SMEs	-	-	-	-	-	-	-
of which non-SMEs	-	-	-	-	-	-	-
of which qualified, revolving	-	-	-	-	-	-	-
of which other retail	-	-	-	-	-	-	-
of which SMEs	-	-	-	-	-	-	-
of which non-SMEs	-	-	-	-	-	-	-
Equity exposures	-	-	-	-	1,601	1,601	1,232
Other non credit obligation assets	-	-	-	-	2,879	2,879	2,288
Total amount under IRB approach	34,668	51,105	42,147	49,739	4,480	182,139	172,518
Central governments or central banks	2	0	0	0	-	2	2
Regional governments or local authorities	125	9	14	5	-	154	231
Public-sector entities	0	71	22	39	-	131	248
Multilateral development banks	-	-	-	-	-	-	-
International organizations	-	-	-	-	-	-	-
Institutions	1,833	3,571	2,689	19,446	-	27,539	29,276
Corporates	260	2,674	2,269	2,184	-	7,387	10,260
of which SMEs	42	104	1,025	413	-	1,585	1,016
Retail business	314	525	1,627	3,038	0	5,504	5,399
of which SMEs	51	152	1,045	156	0	1,403	1,379
Secured by mortgages on immovable property	23	45	303	4,128	-	4,499	5,153
of which SMEs	7	3	24	95	-	129	133
Exposures in default	46	6	20	28	-	100	146
Items exposed to particularly high risk	58	-	-	-	-	58	-
Covered bonds	-	-	-	-	-	-	-
Institutions and corporates with a short- term credit assessment	-	-	_	_	-	-	
Undertakings for collective investment	-	-	-	-	-	0	2
Equity exposures	-	-	-	-	-	0	414
Other items	-	-	-	-	43	43	36
Total amount under the Standardized Approach	2,660	6,900	6,945	28,867	43	45,415	51,167
Total amount	37,328	58,005	49,092	78,607	4,523	227,554	223,685

Figure 29: EU CRB-E Breakdown of exposures by residual maturity (Article 442 (f) CRR)

# 5.5 Credit quality of exposures

The following tables show the credit quality of on-balance-sheet and off-balance-sheet exposures, not including counterparty credit risk, broken down by exposure class and credit risk approach. The reported credit risk adjustments are the current figures used for COREP reporting as at the reporting date 31 December 2018. Further on, there is a breakdown by sector and country.

Defaulted exposures under the CRS approach are shown both in the defaulted exposures exposure class and in the original exposure class before default. However, the figure is only included once in the total exposures under the CRS approach.

The decline in the volume in the IRB exposure class "central governments or central banks" results chiefly from the decrease in receivables from central bank deposits, in particular with the German, English, Swiss and US central banks. The fall in the IRB exposure class "banks" is due predominantly to changes in holdings, maturities of receivables from banks and the decrease in the volume of securities financing transactions. This is offset by a rise in the IRB exposure class "corporates", a result primarily of the upturn in new business in the last six months. This trend is also shown in the following tables.

Write-downs rose against the figures as at 30 June 2018. This results from the permission granted by the European Central Bank (ECB) to include the current annual profit in the regulatory reporting as at 31 December 2018. The facts determined from the items relevant to earnings (including credit risk adjustments), were thus also included in the report at the value as at 31 December 2018. This was also accompanied by the transition from IAS 39 to IFRS 9.

#### Gross carrying amounts of

	UI							
EUR million Exposure class	Defaulted exposures	Non- defaulted exposures	Specific credit risk adjustments	General credit risk adjustments	Accumulated write-offs	Credit risk adjustment charges in the reporting period	Net values 31/12/2018	Net values 30/06/2018
Central governments or central banks	-	55,214	4	-	-	4	55,210	69,269
Institutions	1	45,224	3	_		0	45,222	57,355
Corporates	969	125,354	730	-	16	315	125,593	116,470
of which specialized lending exposures	56	21,136	49	-	0	25	21,143	18,541
of which SMEs	250	10,548	122		7	30	10,677	10,288
Retail business					-			
of which secured by mortgages on immovable property								
of which SMEs	-	-	-	-	-	-	-	-
of which non-SMEs	-	-	-	-	-	-	-	
of which qualified, revolving	-	-	-	-	-	-	-	
of which other retail		-	-	-		-		
of which SMEs	_	-	-	-	-	-	-	
of which non-SMEs	_	-	-					
Equity exposures	_	1,601		_		-	1,601	1,545
Other assets excl. loan commitments		2,879	-			-	2,879	2,383
Total amount under IRB approach	970	230,272	737		16	318	230,505	247,022
of which credits <sup>1</sup>							145,907	158,277
	762	145,783	638 5	-	16	278	-	
of which debt securities <sup>1</sup>	200	33,016		-	-	4	33,012	39,311
of which off-balance-sheet exposures <sup>1</sup>	208	48,460	94	-	-	36	48,574	46,326
Central governments or central banks	0	2	0	-	-	0	2	2
Regional governments or local authorities	-	167	0	-	-	0	167	276
Public-sector entities	0	166	0	-	-	0	165	193
Multilateral development banks	-	-	-	-	-	-	-	
International organizations	-	-	-	-	-	-	-	
Institutions	=	30,068	0	-	-	0	30,068	31,162
Corporates	122	8,666	110	-	1	- 3	8,678	10,100
of which SMEs	13	1,742	5	-	0	2	1,750	1,599
Retail business	123	8,826	68	-	5	16	8,882	8,904
of which SMEs	26	1,789	8	-	0	2	1,808	1,843
Secured by mortgages on immovable property	-	4,515	5	-	-	3	4,511	4,809
of which SMEs	-	129	0	-	-	0	129	144
Exposures in default	246	-	142	-	6	- 8	103	150
Items associated with particularly high risk	-	58	-	-	-		58	5
Covered bonds	-	-	-	-	-	-	-	
Institutions and corporates with a short- term credit assessment	-	-	-	-	-	-	-	0
Undertakings for collective investment	-	-	-	-	-	-	-	
Equity exposures	-	-	-	-	-	-	-	
Other items	-	43	-	-	-	-	43	42
Total amount under the Standardized Approach	246	52,511	183	_	6	16	52,573	55,493
of which credits <sup>1</sup>	242	44,587	179	-	6	15	44,650	46,777
of which debt securities <sup>1</sup>	-	68	0	-	-	-	68	12
of which off-balance-sheet exposures <sup>1</sup>	4	7,158	4	-	-	4	7,158	8,023
Total	1,215	282,783	920	-	22	335	283,079	302,515
of which credits <sup>1</sup>	1,003	190,371	817	-	22	292	190,557	205,053
of which debt securities <sup>1</sup>		33,085	5	-	-	4	33,080	39,323
	242	55,640					55,500	

of which off-balance-sheet exposures  $^{\scriptscriptstyle 1}$ 

212

55,618

<sup>1</sup> figures in accordance with FINREP Figure 30: EU CR1-A - Credit quality of exposures by exposure classes and instruments (Article 442 (g) and (h) CRR)

98

40

55,732

54,349

The following table breaks down exposures by industry in accordance with CRR.

The grouping of exposures by industry is in accordance with the Bundesbank industry key which was applicable in 2018. Activities which are especially relevant to LBBW have been removed from the industry classification and are shown separately. "Other manufacturing" includes manufacturing activities whose individual volume does not exceed 1% of total risk exposure. "Other industries" includes all Bundesbank industries whose individual volume does not exceed 1% of total risk exposure.

EUR million Industry sector	Gross carrying amounts of							
	Defaulted exposures	Non- defaulted exposures	Specific credit risk adjustments	General credit risk adjustments	Accumulated write-offs	Credit risk adjustment charges in the reporting period	Net values 31/12/2018	Net values 30/06/2018
Central banks and banks	14	98,692	8	-	-	1	98,698	116,316
Other financial institutions	19	20,870	10	-	-	- 30	20,879	27,741
Other financial and insurance services	29	14,580	13	-	1	11	14,596	15,361
Public administration, defense, social security	0	18,649	4	-	-	0	18,645	20,303
Private households	89	12,601	50	-	5	20	12,639	12,755
Real estate and housing	89	29,171	90	-	1	43	29,170	25,983
Energy supplies	47	6,277	36	-	1	19	6,287	5,922
Mechanical engineering	106	6,526	56	-	2	10	6,576	6,744
Automotive production including components	34	5,055	85	-	0	72	5,005	5,322
Other manufacturing	340	20,802	198	-	3	56	20,945	19,454
Professional, scientific and technical activities	94	13,808	84	-	1	61	13,818	14,092
Trade, maintenance and repair of motor vehicles	130	9,553	127	-	1	13	9,556	8,584
Information and communication	12	5,146	13	-	0	3	5,145	4,731
Transport and storage	8	3,637	11	-	0	7	3,634	2,977
Water supply, waste-water and waste management	2	3,084	7	_	-	3	3,080	3,033
Other sectors	203	14,330	127	-	8	47	14,406	13,197
Total	1,215	282,783	920	-	22	335	283,079	302,515

Figure 31: EU CR1-B - Credit quality of exposures by industry sector (Article 442 (g) and (h) CRR)

The following table breaks down exposure by country and geographic area. Significant countries which are listed separately are defined as countries in which LBBW has an exposure of over EUR 1bn.

EUR million Countries	Defaulted exposures	Non- defaulted exposures	Specific credit risk adjust- ments	General credit risk adjustmen ts	Accumu- lated write-offs	Credit risk adjustment charges in the reporting period	Net values 31/12/2018	Net values 30/06/2018
Total Europe	1,155	253,823	874	-	22	307	254,105	265,147
Germany	994	190,188	668	-	17	164	190,514	202,197
Finland	1	1,278	1	-	-	1	1,277	1,321
France	1	10,459	5	-	0	4	10,455	10,510
United Kingdom	0	15,507	47	-	0	43	15,461	19,728
Ireland	20	334	4	-	-	4	350	1,995
Italy	0	1,571	2	-	0	2	1,569	1,590
Luxembourg	9	4,259	3	-	-	- 2	4,265	2,330
Netherlands	3	4,265	4	-	-	3	4,264	4,547
Norway	0	2,407	1	-	-	1	2,406	1,928
Austria	2	3,683	5	-	0	4	3,680	2,924
Switzerland	1	7,147	6	-	0	4	7,142	7,291
Sweden	0	1,461	1	-	-	0	1,460	1,907
Turkey	26	1,175	16		-	14	1,186	1,221
Other countries - Europe	97	10,091	111		5	65	10,076	5,659
Total America	54	21,638	32	-	-	19	21,660	24,836
Canada	0	1,765	1	-	-	1	1,765	1,796
USA	14	18,001	24	-	0	19	17,990	20,968
Other countries - America	40	1,872	7	-	-	- 1	1,906	2,072
Total Asia/Pacific	6	6,739	10	-	-	6	6,735	6,383
China	0	1,192	1	-	-	0	1,191	1,526
Republic of Korea	-	1,678	1	-	-	1	1,677	1,213
Other countries - Asia/Pacific region	6	3,869	9	-	_	5	3,867	3,645
Total other countries	0	583	4	-	-	2	579	6,149
Other countries - Other	0	583	4	-	-	2	579	6,149
Total	1,215	282,783	920	-	22	335	283,079	302,515

Gross carrying amounts of

Figure 32: EU CR1-C - Credit quality of exposure by country and geographic area (Article 442 (g) and (h) CRR)

# 5.6 Non-performing exposures and loans

#### 5.6.1 Overview

#### Definitions

A loan is considered a **non-performing exposure** if it is unlikely that the debtor will meet its loan commitments without realizing the collateral (unlikely to pay) or if the key exposure is more than 90 days past due. It should also be noted that former non-performing exposures with forbearance measures are to be classified as non-performing in the event of a 30 day delay or a new forbearance measure within the probationary period.

For the purposes of identifying non-performing loans, the ECB's guidance on non-performing loans dated March 2017 published "UTP indicators" (unlikely to pay). These are based not so much on quantitative criteria as on events, which ultimately result in a classification as non-performing.

Initially, an UTP indicator requires only that a case-by-case assessment is conducted as to whether it is a case of default - this means that it does not necessary lead to the result "default". LBBW uses the following UTP indicators:

- Loan termination or early repayment
- Unlikely to pay
  - The bank has already called any collateral including a guarantee
  - Legal action has already been taken or there has already been execution or enforced execution to collect the receivable
  - Loans are deferred or extended beyond the economic life
  - Sources of the borrower's regular income are no longer available to meet installments payments, the customer becomes unemployed and repayment is unlikely
  - There are legitimate concerns regarding the borrower's ability to generate stable and sufficient cash flows in the future
  - Extrajudicial settlement or repayment negotiations (e.g. standstill agreements)
- Rescheduling/restructuring
  - The bank waives (partially or conditionally) its right to charge interest
  - Restructuring where a significant part of the debt is canceled
  - Restructuring with conditional debt relief
- Insolvency
  - The bank or the lead manager files for insolvency
  - The debtor has filed for insolvency
  - A third party has filed for insolvency
- Direct write-down
- A substantial credit risk adjustment is recognized due to a deterioration in the credit rating since the loan was granted
- The receivable is sold at a loss due to the credit rating
- Cases of fraud
- Monitoring, intensive support, restructuring and settlement early warning criteria

A loan is considered **restructured or forborne** if it is classified as a forborne exposure (FBE). This applies when the following conditions are met:

- The debtor faces or is about to face financial difficulties, and
- The bank makes concessions towards the debtor which are justified by the financial difficulties.

Concessions by the bank that are justified by the debtor's financial difficulties can, as a UTP indicator, lead to a credit default within the regulatory definition and represent objective evidence of impairment. Restructured or forborne risk exposures can be classified both as performing exposures and non-performing exposures.

LBBW defines **rescheduling** as the crisis-led and unavoidable (loss-making) restructuring of a loan (debt restructuring) with the aim of bringing about a cure of the customer or individual exposures.

A financial instrument is deemed to be **impaired** when there is objective evidence of impairment (an "impairment trigger"). Objective evidence of impairment includes, in particular, significant financial difficulties of the obligor, a breach of contract (the obligor is in default or past due payments of interest and/or principal), concessions made to the borrower for economic or legal reasons related to the borrower's financial difficulties that the lender would not otherwise grant, and a greater likelihood of the obligor filing for insolvency proceedings. LBBW is guided by the regulatory definition in respect of the decisive definition of default for accounting purposes as "impaired".

An exposure shall be deemed to be **defaulted** in the sense of the regulatory definition in Article 178 CRR when at least one of the following events has taken place:

- there has been a default in payment/overdraft of > 90 days
- there is unlikeliness to pay (doubts about obligor's creditworthiness)
- the exposure has been rescheduled/restructured
- there has been a sale of the credit obligation
- it has been called/repaid
- the obligor has filed for bankruptcy
- the exposure has been fully written off.
- Impairment.

**Credit exposures past due** are exposures which are past due by a certain number of days at individual transaction level. Such exposures then lead to the default of the obligor if the obligor has breached the materiality threshold by more than 90 consecutive days on the sum of all the credit lines available to that obligor. The number of days past due is calculated on the basis of consecutive days past due, calculated at customer level taking into account the materiality threshold. An amount past due is regarded as material and relevant if it exceeds a minimum threshold of 2.5% (at least EUR 100) of all the credit lines available to the obligor.

Transactions which are not impaired and are reported as being past due by more than 90 days at individual transaction level are mostly significant exposures for which there are objective indications for impairment, but for which an individual valuation does not lead to any provision. The estimated expected cash flows as part of this valuation are in line with and/or exceed the carrying amount, hence no impairment is required (e.g. if there is sufficient collateral).

#### Methods of loan loss provisioning

Allowances for losses on loans and advances take the form of credit risk adjustments on financial instruments which are reported under exposures. These include all credits which are not measured at fair value. Adjustments are made for off-balance-sheet transactions (committed by undrawn credit lines and contingent liabilities) through provisions. The introduction of IFRS 9 as at 1 January 2018 replaced the incurred loss model with an expected loss model. Under this model, financial instruments are allocated to one of three loan loss provisions stages:

- Stage 1: At the beginning of the transaction, the instrument is generally allocated to stage 1.
- Stage 2: If the risk of default has increased significantly since the time of recognition.
- Stage 3/POCI: Transactions showing objective evidence of impairment.

A write-down is generally created in stage 3 where there are objective indications of impairment. If this is the case, individual specific valuation allowances are recognized for significant receivables and parameter-based valuation allowances for insignificant receivables. LBBW uses the discounted cash-flow method to determine stage 3 specific valuation allowances. The impairment requirement is calculated as the difference between the carrying amount of the asset and the net present value of the sum of all expected future cash flows (including proceeds from the sale of collateral).

Cash flows estimated to determine the need for allowances for losses on loans and advances are to be calculated using various scenarios weighted by probability. The parameter-based allowances under stage 3 are calculated using the expected cash losses for the entire lifetime expected loss up to the reporting date.

If there is no such evidence for stage 3, portfolio valuation allowances are made. General or collective allowances are no longer made. In stage 1, the allowances for losses on loans and advances are based on cash losses (differences between payments due and expected incoming payments) during the term of a financial instrument that are expected in the next 12 months after the reporting date due to default events. If the default risk has significantly increased since the financial instrument was recognized, the financial instrument is allocated to stage 2. Here, the allowances are calculated using the expected cash losses for the entire lifetime expected loss up to the reporting date. Expected loss represents a probability-weighted result arising from various scenarios, each with its own loss expectations. Impairment losses on exposures in default and exposures not in default are both classified as specific credit risk adjustments.

### Recovery and probation period

The length of the recovery and probation period depends on the reason for the default in that specific case. In the case of "restructuring" as the cause of default, this period lasts 12 months. For all other causes of default, recovery is admissible only once sustainable economic recovery is assumed. To this end, a case-by-case assessment is carried out for each recovery.

### Reversal of impairment losses

A financial instrument is deemed to be impaired when there is objective evidence of impairment (an "impairment trigger"). If there is a reduction in the impairment requirement or if objective evidence of impairment for a receivable ceases to exist, the existing allowance for losses on loans and advances must be reversed through profit or loss. However, the reversal of the impairment loss must not exceed the carrying amount that the receivable would have had if it had not been impaired.

#### Sensitivity analysis of changes in material assumptions

There were no changes to material assumptions in impairment methods last year.

### 5.6.2 Quantitative disclosures

#### Disclosure of non-performing exposures

The following table shows the changes in the holdings of general and specific valuation allowances against the previous period. The table shows the audited valuation allowances for 2018 under FINREP.

EUR million	Accumulated specific credit risk adjustments	General credit risk adjustments
Opening balance 30 June 2018	943	-
Increases due to amounts set aside for estimated loan losses during the period	145	-
Decreases due to amounts reversed for estimated loan losses during the period	24	-
Decreases due to amounts taken against accumulated credit risk adjustments	77	-
Transfers between credit risk adjustments	-	-
Impact of exchange rate differences	1	-
Business combinations, including acquisitions and disposals of subsidiaries	-	-
Other adjustments	0	-
Closing balance 31 Dec. 2018	989	-
Recoveries on credit risk adjustments recorded directly to the statement of profit or loss	18	-
Specific credit risk adjustments directly recorded to the statement of profit or loss	- 13	-

Figure 33: EU CR2-A - Changes in holdings of general and specific credit risk adjustments (Article 442 (i) CRR)

The following table shows the holdings of defaulted and impaired loans and debt securities as at 31 December 2018 in accordance with FINREP.

EUR million	Gross carrying values of defaulted exposures
Opening balance 30 June 2018	1,030
Loans and debt securities that have defaulted or been impaired since the last reporting period	230
Returned to non-defaulted status	- 41
Amounts written off	- 65
Other changes	- 148
Closing balance 31 Dec. 2018	1,006

Figure 34: EU CR2-B - Changes in the holdings of defaulted and impaired loans and debt securities (Article 442 (i) CRR)

The following table shows the past-due exposures in accordance with FINREP broken down according to the number of days of the oldest past-due exposure per customer.

	Gross carrying values									
EUR million	≤ 30 days	> 30 days ≤ 60 days	> 60 days ≤ 90 days	> 90 days ≤ 180 days	> 180 days ≤ 1 year	> 1 year				
Loans	327	61	117	22	126	343				
Debt securities	6	-	-	-	-	-				
Total 31 Dec. 2018	333	61	117	22	126	343				

403

 Total 30 June 2018
 664
 71
 121
 41
 166

Figure 35: EU CR1-D - Maturity structure of past-due exposures (Article 442 (g) and (h) CRR)

Accumulated impairments and Collaterals and provisions and negative fair value financial guarantees adjustments due to credit risk received Gross carrying amounts of performing and non-performing exposures On non-On performing performing of which non-performing exposures exposures of which performing but past On nondue > of of perforof which which 30 days of which which of ming forborne and <= performing Of which of which which defaulforexpoexpo-FUR million forborne forborne 90 days ted impaired borne forborne sures sures Debt securities 20,706 6 6 5 6 Loans and 994 8 advances 183 142 137 324 1.163 1.052 370 345 532 151 223 135 Offbalancesheet exposures 57,945 13 138 138 0 9 62 0 59 1 21 5 Total 31 Dec. 2018 261,794 137 337 1,308 1,190 1,000 379 412 8 598 151 243 140 Total 30 278,437 148 June 2018 85 364 1,246 1,128 926 387 375 5 602 240 179

The following table shows non-performing and forborne exposures according to FINREP, split by debt securities, loans and advances and off-balance-sheet exposures.

Figure 36: EU CR1-E - Non-performing and forborne exposures (Article 442 (g) and (i) CRR)

### Disclosure of non-performing receivables

Banks whose NPL ratio is under 5% are required to disclose only tables 1, 3, 4 and 9 of the guidelines published by the European Banking Authority on 31 October 2018 (EBA/GL/2018/10) from 31 December 2019 onwards. LBBW has published these tables voluntarily since 31 December 2018. The requirements of the ECB Guidelines on non-performing loans dated March 2017 are therefore also considered to have been met.

### The following table shows the credit quality of forborne exposures.

	Gross carryin	g amount/nomina forbearance r		Accumulated i accumulated neg in fair value due and prov	ative changes to credit risk	Collateral and financial guarantees received on forborne exposures		
	Performing	Non-p	of which	of which	On performing forborne	On non- performing forborne		of which, collaterals and financial guarantees received on non- performing exposures with forbearance
EUR million	forborne		defaulted	impaired	exposures	exposures		measures
Loans and advances	324	370	357	318	- 8	- 151	- 135	- 88
Central banks	-	-	-	-	-	-	-	-
Central governments	-	-	-	-	-	-	-	-
Banks	-	-	-	-	-	-	-	-
Other financial corporations	11	30	30	21	- 1	- 11	- 1	-
Non-financial corporations	303	309	298	274	- 7	- 132	- 109	- 68
Households	10	31	29	24	0	- 8	- 26	- 20
Debt instruments	_	-	-	-	-	-	-	-
Loan commitments granted	13	9	9	9	0	- 1	- 5	- 5
Total	337	379	366	327	- 8	- 151	- 140	- 92

The following figure shows the credit quality of non-performing and performing exposures, broken down by days past due.

					Carrying	amount,	/nominal a	mount				
	Perfor	ming expo	sures				Non-pei	rforming ex	posures			
EUR million		Not past due or past due < 30 days	Past due >30 days < 90 days		Unlikely to pay that are not past due or are past due < 90 days	Past due >90 days ≤ 180 days	Past due > 180 days ≤ 1 year	Past due > 1 year ≤ 2 years	Past due > 2 years ≤ 5 years	Past due > 5 years ≤ 7 years	Past due > 7 years	of which defaulted
Loans and advances	181,980	181,842	137	1,163	672	22	126	65	110	45	123	1,052
Central banks	25,203	25,203	-	-	-	-	-	-	-	-	-	-
Central governments	13,032	12,992	39	0	0	-	-	-	0	-	-	0
Banks	45,995	45,995	0	38	37	-	-	0	1	-	-	1
Other financial corporations	21,806	21,805	0	70	45	-	0	3	10	10	2	56
Non-financial corporations	62,829	62,747	82	880	508	17	119	49	70	26	91	839
of which SMEs	7,746	7,714	31	242	135	10	12	33	25	10	17	219
Households	13,115	13,099	16	175	82	4	7	13	30	10	30	157
Debt instruments	20,700	20,700	-	6	6	-	-	-	-	-	-	-
Central banks	561	561	-	-	-	-	-	-	-	-	-	-
Central governments	5,252	5,252	-	-	-	-	-	-	-	-	-	-
Banks	12,138	12,138	-	-	-	-	-	-	-	-	-	-
Other financial corporations	2,288	2,288	-	-	-	-	-	-	-	-	-	-
Non-financial corporations	460	460	-	6	6	-	-	-	-	-	-	-
Off-balance-sheet exposures	57,807			138								138
Central banks	0			-								-
Central governments	1,284			-								-
Banks	5,269			-								-
Other financial corporations	6,533			-								-
Non-financial corporations	41,131			137								137
Households	3,590			1								1
Total	260,487	202,542	137	1,308	679	22	126	65	110	45	123	1,190

Figure 38: Credit quality of performing and non-performing exposures by past due days (template 3 of EBA-GL)

# The following figure shows performing and performing exposures. These are shown alongside the corresponding impairment, provisions and adjustments, divided by portfolio and exposure class in accordance with FinRep.

		Carrying	amount/no	minal am	ount		Accumulated impairment, accumulated negative changes in fair value due to credit risk and provisions							Collaterals and financial guarantees received				
	Perfo	Non-performin			Non-performing exposures - accumu impairment, accumu Performing exposures - negative changes ir Non-performing accumulated impairment value due to credit				Non-performing exposures - accumulated impairment, accumulated Performing exposures - negative changes in fair				Partial write- off	On perfor- ming exposures	On non- perfor- ming exposures			
EUR million		of which stage 1	of which stage 2		of which stage 2	of which stage 3		of which stage 1	of which stage 2		of which stage 2	of which stage 3						
Loans and advances	181,980	165,679	14,293	1,163	19	1,077	- 345	- 61	- 284	- 532	0	- 511	- 309	- 37,291	- 223			
Central banks	25,203	25,203	0	-	-	-	0	0	0	-	-	-	-	- 313	-			
Central governments	13,032	11,292	40	0	-	0	- 1	0	- 1	0	-	0	-	- 212	-			
Banks	45,995	45,620	325	38	-	38	- 5	- 4	- 2	- 1	-	- 1	-	- 965	- 2			
Other financial corporations	21,806	20,231	1,377	70	-	49	- 38	- 4	- 35	- 30	-	- 19	- 11	- 2,924	0			
Non-financial corporations	62,829	52,436	10,335	880	14	819	- 250	- 46	- 204	- 436	0	- 426	- 274	- 24,211	- 138			
of which SMEs	7,746	6,700	1,045	242	11	226	- 33	- 10	- 23	- 120	0	- 110	- 25	- 4,400	- 55			
Households	13,115	10,898	2,217	175	5	170	- 50	- 8	- 43	- 65	0	- 64	- 25	- 8,667	- 82			
Debt instruments	20,700	20,409	229	6	-	6	- 5	- 2	- 3	- 6	-	- 6	-	-	-			
Central banks	561	561	-	-	-	-	0	0	-	-	-	-	-	-	-			
Central governments	5,252	5,086	141	-	-	-	- 3	- 1	- 3	-	-	-	-	-	-			
Banks	12,138	12,131	-	-	-	-	- 1	- 1	-	-	-	-	-	-	-			
Other financial corporations	2,288	2,208	51	-	-	-	- 1	0	0	-	-	-	-	-	-			
Non-financial corporations	460	423	38	6	-	6	0	0	0	- 6	-	- 6	-	-	-			
Off-balance-sheet exposures	57,807	54,542	3,265	138	5	133	- 62	- 23	- 39	- 59	0	- 59		- 3,321	- 21			
Central banks	0	0	-	-	-	-	-	-	-	-	-	-		-	-			
Central governments	1,284	1,280	3	-	-	-	0	0	0	-	-	-		- 3	-			
Banks	5,269	5,269	0	-	-	-	- 1	- 1	0	-	-	-		- 112	-			
Other financial corporations	6,533	6,285	248	_	-	-	- 1	- 1	0	-	-	-		- 67	-			
Non-financial corporations	41,131	38,492	2,640	137	5	132	- 52	- 18	- 33	- 59	0	- 59		- 2,875	- 20			
Households	3,590	3,216	374	1	0	1	- 8	- 3	- 5	0	0	0		- 264	- 1			
Total	260,487	240,630	17,788	1,308	24	1,217	- 412	- 86	- 326	- 598	0	- 577	- 309	- 40,612	- 243			

Figure 39: Performing and non-performing exposures and related provisions (template 4 of EBA-GL)

### The following figure shows collateral resulting from bail-out purchases that are in LBBW's possession.

	Collateral obtained by taking possession					
EUR million	Value at initial recognition	Accumulated negative changes				
Property and equipment	-	-				
Other assets	-	-				
Residential real estate	-	-				
Commercial real estate	1	0				
Movables (cars, boats, etc.)	-	-				
Equity and debt instruments	-	-				
Other	-	-				
Total	1	0				

Figure 40: Collateral obtained by taking possession (template 9 of EBA-GL)

## 6 Credit risk mitigation techniques (Article 453 CRR) 6.1 Main types of collateral

### Lending business

Registered liens, guarantees, financial assets and credit derivatives are recognized as risk-mitigating.

- Real estate secured by liens in Germany: These are residential real estate properties as well as
  office, retail, warehousing and city hotel real estate.
- Guarantees/warranties from domestic and foreign local authorities, banks and corporates, as well as guarantees mainly from government export credit insurers. These are generally guarantors with an investment-grade rating. Valuation are carried out strictly by Risk Management by way of creditworthiness checks and the assignment of a rating. Appropriate limits are set, depending on economic capacity. Guarantees/warranties taken over are included in the respective limit.
- Financial collateral: This includes
  - pledging of balances with banks and insurance companies
  - assignment of claims in connection with endowment policies
  - pledging of deposits with a daily revaluation based on closing prices of recognized stock exchanges.

#### **Capital markets business**

In addition to traditional collateral in lending business, LBBW also utilizes various hedging instruments to mitigate risk in trading and capital markets business for regulatory purposes. As at 31 December 2018, no credit derivatives were used in the banking book as part of the credit risk mitigation techniques. The following types of collateral are primarily used:

- Financial collateral (securities, cash collateral)
- Eligible guarantees
- Netting agreements for derivatives plus collateral agreements (in accordance with chapter 7, Counterparty credit risk)

The main hedging instruments used by LBBW are also employed for regulatory purposes as they satisfy the requirements of eligible credit risk mitigation techniques.

The LBBW subsidiaries do not use any credit risk mitigation techniques going beyond those of LBBW (Bank).

### **Credit derivatives**

Credit derivatives can be eligible as unfunded credit protection and be recognized as an eligible form of credit risk mitigation. The relevant credit derivatives include the following pursuant to Article 204 (1) CRR:

- credit default swaps
- Total return swaps
- credit linked notes (CLN) to the extent of their cash funding, and
- instruments that may be composed of such credit derivatives or that are economically effectively similar.

CRR gives a comprehensive list of all eligible guarantors allowed to provide guarantees as unfunded credit protection. These rules are taken into account when selecting a guarantor. Likewise, CRR requirements are complied with if they are relevant to the respective issue. The process for recognizing a credit derivative as credit protection is documented in the relevant internal rules. Legal efficacy is ensured at all times; at the same time, the underlying legal conditions are subject to ongoing observation. The guarantors (counterparties) and their default risk/creditworthiness are monitored. There are defined procedures to ensure that the risk transfer of the credit derivative is effective. As at the present reporting date, LBBW does not recognize any credit derivatives as credit risk mitigating. A disclosure pursuant to Article 453 (d) CRR is therefore not necessary.

### Netting

At LBBW, risk mitigation measures in connection with derivative counterparty risk exposures are applied by means of contractual netting and collateralization agreements and the use of central counterparties (e.g. LCH Clearnet Ltd).

### 6.2 Principles for assessing collateral

The procedures for measuring and managing the eligible collateral are set out in the Bank's rules. The internal processes and systems ensure that collateral is only used for weighting if it meets all CRR requirements. If a significant positive correlation between the value of an item of collateral and the borrower providing the collateral is established, then collateral in question is not included. In the case of standard collateral located in Germany, the model contracts issued by Deutscher Sparkassen- und Giroverband are mostly used to mitigate legal risks. In addition, the Legal department has drafted contract templates which are used by the divisions after approval for individual cases. Legal efficacy is ensured at all times; at the same time, the underlying legal conditions are subject to ongoing observation.

The initial valuation of real estate property is carried out on the basis of set methods:

• Small loans in accordance with Section 24 BelWertV (Regulation on the Determination of Mortgage Lending Value - Beleihungswertermittlungsverordnung) (property located in Germany may be used as collateral if the loan amount to be secured by the property including all previous encumbrances does not exceed EUR 400,000. The collateral is measured using a computer-aided program (LORADual) which holds data on a property's location, characteristics and equipment. The market value is calculated based on normal purchase prices, taking into account property location and characteristics, as mentioned above. At the same time, a lower mortgage lending value is calculated which can be achieved on a sustained basis even in the event of a change in market conditions. The property must also be inspected. If the inspection of the property reveals anything detrimental, then the market and mortgage lending value must be reduced.

- Residential real estate properties outside the scope of the small loans limit and commercial properties in Germany: valuation is carried out by a qualified valuer in accordance with Section 6 BelWertV. As part of the valuation, the market and mortgage lending values are calculated using separate valuation methods.
- Monitoring real estate markets: LBBW uses the market fluctuation concept of the German Savings Banks Finance Group (Deutscher Sparkassen- und Giroverband) to monitor the domestic real estate market in order to determine which real estate properties require a special review.
- Review of real estate valuations: Property valuations are reviewed where appropriate, if events come to notice which could have an impact on the valuation (e.g. extensive flooding) or where the market fluctuation concept shows a decline in market value over and above the limits (10% for properties for commercial use; 20% for properties for residential use) and valuations are reviewed every three years in the case of loans exceeding the limit mentioned in Article 208 (3b) CRR.

# 6.3 Management of concentration risks in the credit and collateral portfolio

In measuring the risk arising from collateral, LBBW distinguishes between collateral in traditional lending business and collateral in capital markets business.

In traditional lending business, options exist for evaluating real estate, e.g. according to region or type of use.

Concentrations of collateral in capital markets business are limited by a restrictive collateral policy. Individual and portfolio risks (e.g. those in relation to repo and securities lending transactions) are regularly monitored by means of a trading-internal steering committee. Concentrations of collateral in the case of OTC derivatives are prevented by only accepting cash collateral or first class sovereign bonds. In addition, continuous measurement of collateral contributes to risk limitation.

The collateral portfolio for OTC derivatives is documented on a monthly basis in management reporting and includes statistical information as well as details of the largest providers and takers of collateral within LBBW.

The following table shows secured and unsecured exposures for exposures not including counterparty credit risk, as well as the collateral, financial guarantees and derivatives used for credit risk mitigation.

The decline in unsecured exposures in the exposure class "central governments or central banks" results chiefly from the decrease in receivables from central bank deposits, in particular with the German, English, Swiss and US central banks. The fall in secured exposures in the exposure class "banks" is due predominantly to changes in holdings, maturities of receivables from banks and the decrease in the volume of securities financing transactions. The decrease in "exposures secured by collateral" in this exposure class reflects primarily the declining volume of securities financing activities. This is offset by a rise in the exposure class "corporates", a result chiefly of the upturn in new business in the last six months. This trend is also shown in the following tables.

Exposures secured - carrying amount	Exposures secured by collateral	Exposures secured by financial guarantees	Exposures secured by credit derivatives
3,785	3,699	63	-
24,566	20,560	334	-
29,514	19,164	5,305	-
7,004	5,509	397	-
4,127	3,012	488	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-

EUR million	Exposures unsecured - carrying	Exposures secured - carrying	Exposures secured by	Exposures secured by financial	Exposures secured by credit
Exposure class	amount	amount	collateral	guarantees	derivatives
Central governments or central banks	51,425	3,785	3,699	63	-
Institutions	20,656	24,566	20,560	334	-
Corporates	96,079	29,514	19,164	5,305	-
of which specialized lending exposures	14,139	7,004	5,509	397	-
of which SMEs	6,550	4,127	3,012	488	-
Retail business	-	-	-	-	-
of which secured by mortgages on immovable property	-	-	-	-	-
of which SMEs	-	-	-	-	-
of which non-SMEs	-	-	-	-	-
of which qualified, revolving	-	-	-	-	-
of which other retail	-	-	-	-	-
of which SMEs	-	-	-	-	-
of which non-SMEs	-	-	-	-	-
Equity exposures	1,601	-	-	-	-
Other non credit obligation assets	2,879	-	-	-	-
Total amount under IRB approach - 31 Dec. 2018	172,640	57,865	43,422	5,702	-
of which credits <sup>1</sup>	98,008	47,899	36,276	4,348	-
of which debt securities 1	25,602	7,409	6,573	79	-

167

70,030

56

52,917

77

5,131

Central governments or central banks	2	-	-	-	-
Regional governments or local authorities	167	-	-	-	-
Public-sector entities	126	39	6	33	-
Multilateral development banks	-	-	-	-	-
International organizations	-	-	-	-	-
Institutions	28,207	1,861	1,763	1	-
Corporates	4,852	3,797	861	2,678	-
of which SMEs	1,655	85	10	67	-
Retail business	7,847	960	128	289	-
of which SMEs	1,734	53	40	0	-
Secured by mortgages on immovable property	-	4,511	4,511	-	-
of which SMEs	-	129	129	-	-
Exposures in default	78	25	24	1	-
Items associated with particularly high risk	58	-	-	-	-
Covered bonds	-	-	-	-	-
Institutions and corporates with a short-term credit assessment	-	-	-	-	-
Undertakings for collective investment	-	-	-	-	-
Equity exposures	-	-	-	-	-
Other items	43	-	-	-	-
Total amount under the standardized approach - 31 Dec. 2018	41,380	11,193	7,291	3,003	-

417

176,993

of which off-balance-sheet exposures<sup>1</sup>

Total amount under IRB approach - 30 June 2018

EUR million Exposure class	Exposures unsecured – carrying amount	Exposures secured – carrying amount
of which credits <sup>1</sup>	34,693	9,957
of which debt securities <sup>1</sup>	65	3
of which off-balance-sheet exposures <sup>1</sup>	78	25
Total amount under the standardized approach - 30 June 2018	43,598	11,895

Total 31 Dec. 2018	214,020	69,058	50,714	8,704	-
of which credits <sup>1</sup>	132,701	57,856	43,483	6,238	-
of which debt securities <sup>1</sup>	25,667	7,413	6,576	79	-
of which off-balance-sheet exposures <sup>1</sup>	495	193	80	79	-
Total 30 June 2018	220,590	81,925	60,999	8,142	

Exposures

secured by

guarantees

financial

1,891

3,011

1

Exposures

secured by

collateral

7,207

3

24

8,082

Exposures secured by

derivatives

credit

<sup>1</sup> figures in accordance with FINREP Figure 41: EU CR3 - Credit risk mitigation techniques - overview (Article 453 (f) and (g) CRR)

# 6.4 Credit risk mitigation techniques under the standardized approach

The following table shows exposures to be reported before and after credit conversion factor and credit risk mitigation as well as RWA and RWA density.

EUR million	Exposures before c factor and credit		Exposures post cr factor and credit		RWAs and RWA density		
Exposure class	On-balance- sheet amount	Off-balance- sheet amount	On-balance- sheet amount	Off-balance- sheet amount	RWA	RWA density in %	
Central governments or central banks	2	-	230	0	-	-	
Regional governments or local authorities	154	13	1,273	4	0	0.01	
Public-sector entities	131	34	94	3	19	19.98	
Multilateral development banks	=	-	-	-	-	-	
International organizations	-	-	-	-	-	-	
Institutions	27,539	2,529	26,558	1,235	172	0.62	
Corporates	7,387	1,263	5,526	225	4,712	81.94	
Retail business	5,504	3,303	5,103	285	3,781	70.18	
Secured by mortgages on immovable property	4,499	12	4,499	6	1,585	35.19	
Exposures in default	100	4	96	1	125	129.15	
Exposures associated with particularly high risk	58	-	58	-	87	150.00	
Covered bonds	-	-	-	-	-	-	
Institutions and corporates with a short-term credit assessment		-	_	-	-	-	
Undertakings for collective investment	-	-	_	-	-	-	
Equity exposures	-	-	-	-	-	-	
Other items	43	-	43	-	38	88.95	
Total 31 Dec. 2018	45,415	7,158	43,480	1,759	10,519	23.25	
Total 30 June 2018	47,477	8,017	44,934	2,062	10,521	22.39	

Figure 42: EU CR4 – Standardized approach – credit risk and impact of credit risk mitigation (Article 444 (e) CRR)

### 6.5 Credit risk mitigation techniques under IRB

The following section shows credit risk exposures reported under the IRB approach, excluding counterparty credit risks.

The following table shows the effect on RWAs of credit derivatives used for credit risk mitigation. Since LBBW had no credit derivatives used for credit risk mitigation in 2018, both columns are identical.

EUR million	Pre-credit deriva	atives RWAs	Actual RWAs		
Exposure class	31/12/2018	30/06/2018	31/12/2018	30/06/2018	
Exposures under FIRB	49,195	48,144	49,195	48,144	
Central governments and central banks	3,523	2,813	3,523	2,813	
Institutions	4,508	5,899	4,508	5,899	
Corporates – SMEs	3,215	3,114	3,215	3,114	
Corporates – specialized lending	10,867	8,614	10,867	8,614	
Corporates – other	27,081	27,704	27,081	27,704	
Exposures under AIRB	-	-	-	-	
Central governments and central banks	-	-	-	-	
Institutions	-	-	-	-	
Corporates – SMEs	-	-	-	-	
Corporates – specialized lending	-	-	-	-	
Corporates – other	-	-	-	-	
Retail – secured by real estate SMEs	-	-	-	-	
Retail - not secured by real estate SMEs	-	-	-	-	
Retail – qualifying revolving	-	-	-	-	
Retail – other SMEs	-	-	-	-	
Retail - other non-SMEs	-	-	-	-	
Equity exposures under IRB approach	3,449	3,324	3,449	3,324	
Other assets excl. loan commitments	2,595	2,333	2,595	2,333	
Total	55,240	53,801	55,240	53,801	

Figure 43: EU CR7 – IRB approach – Effect on the RWAs of credit derivatives used as credit mitigation techniques (Article 453 (g) CRR)

# 7 Counterparty credit risk (Article 439 CRR)

### **Overview**

According to the Recitals of Regulation (EU) No. 575/2013 of the European Parliaments and of the Council of 26 June 2013 (CRR), there is a need to impose stricter prudential requirements since the financial crisis highlighted that institutions greatly underestimated the level of counterparty credit risk associated with OTC derivatives. For this reason, the G-20 Summit in September 2009 called for more derivatives to be cleared through a central counterparty and for contracts that could not be cleared centrally to be subject to higher own funds requirements.

Accordingly, in the Basel III reforms, the Basel Committee on Banking Supervision has structured the own funds requirements in respect of counterparty credit risk in such a way that derivatives cleared through central counterparties get a preferential capitalization treatment through lower own funds backing against derivatives that are not cleared centrally, which means that there is an incentive for institutions to aim for central counterparty clearance.

In addition, institutions are expected to hold additional own funds to cover the credit valuation adjustment (CVA) risk of OTC derivatives, the CVA charge.

The CRR includes the following rules on derivative financial instruments which are relevant to LBBW:

Exposure to counterparty credit risk - regulatory measurement	<ul> <li>Derivatives are transactions referred to in Annex II CRR</li> <li>Derivative financial instruments are financial instruments as defined by the CRR</li> <li>Determination of the exposure value under Article 111 (2), Article 166 (5) and Article 271 (1) CRR</li> <li>Determination of the exposure value under Article 274 CRR as sum of replacement cost and potential future replacement value</li> </ul>
Exposure to counterparty credit risk - regulatory risk reduction	<ul> <li>Use of netting agreements permitted under Article 295 CRR</li> <li>Recognition of risk-mitigating effects of contractual netting under Article 298 CRR</li> <li>Inclusion of collateral in connection with credit risk mitigation</li> </ul>
Credit valuation adjustment risk – regulatory measurement	Calculation according to the standardized method (Article 384 CRR)

Figure 44: Overview of the rules on counterparty credit risk

### Counterparty credit risk

Counterparty credit risk (CCR) is the risk that the counterparty may default on amount owed in a derivative transaction as a result of no longer being able to meet its financial obligations. The amount of the counterparty credit risk depends on the exposure value at reporting date.

### Regulatory definition of risk exposure value at LBBW

According to Article 4 (1) no. 50c CRR, "financial instruments" are derivative financial instruments within the meaning of the CRR. Accordingly, pursuant to Article 92 (3) (f) CRR, the risk weighted exposure amounts for the counterparty credit risk for transactions listed in Annex II are part of the total risk exposure amount. Annex II of the CRR includes a comprehensive list of transactions which have to be classified as derivatives. These are sub-divided into three categories, "Interest-rate contracts". "Foreign-exchange contracts and contracts concerning gold" and "Contracts of a nature similar". In accordance with both Article 111 (2) CRR and Article 166 (5) CRR, the exposure value of derivative instruments listed in Annex II shall be determined in accordance with the methods described in Section 3, Title II, Chapter 6 of the CCR. LBBW determines the exposure value in accordance with Article 274 CRR (mark-to-market method). Here, the exposure value is sum of current replacement costs and potential future credit exposure.

### Capital allocation on the basis of economic capital

LBBW has defined limits at the customer level for derivatives. Capital is allocated on the basis of economic capital. However, separate limits are not defined for derivatives. Limits are defined with the generally applicable processes for limiting counterparty risks (see chapter 2.2 section "Economic perspective").

### **Risk mitigation measures**

At LBBW, in accordance with Article 295 et seqq.CRR, risk mitigation measures in connection with derivative counterparty credit risks are the signing of recognized contractual netting and collateralization agreements and the use of central counterparties. In this, LBBW complies with the requirements pursuant to Articles 296 and 297 CRR, which allow for the recognition by competent authorities of the netting agreements.

The procedure for entering into and managing contractual netting and collateralization agreements for OTC derivatives is set out in the bank's internal rules, especially in the guideline on collateral and wrongway risks<sup>1</sup> and in the internal credit guidelines. In the application of these agreements, LBBW aims to use standardized contracts (e.g. Deutscher Rahmenvertrag, ISDA Master Agreement) with the relevant hedging annexes. It also takes into account the rules laid down in the European Market Infrastructure Regulation, EMIR.

Wrong-way risks (WRRs) can occur with derivatives transactions when the exposure amount from the derivative is positively correlated with the likelihood of default by the counterparty. An effective reduction of WWRs can be achieved e.g. by limiting the exposure. LBBW achieves this by concluding the bulk of its OTC derivatives business through central counterparties (CCPs) or, in bilateral transactions, by using hedging arrangements and accepting cash collateral which provide for low thresholds for additional margins and a daily valuation of customer portfolios.

In brokerage business with Sparkassen, derivatives concluded bilaterally are guaranteed by the Sparkassen.

## Impact of potential LBBW rating downgrade on the collateral amount to be provided arising from bilaterally secured derivative positions

In the majority of cases, the agreements entered into do not provide for any increase in collateral in the event of an LBBW rating downgrade. However, some counterparties stipulate an incremental increase in collateral in the event of a downgrade of LBBW's rating. As at 31 December 2018, the additional funding obligation amounted to around EUR 100m in the event of a downgrade of LBBW by at least six notches in relation to LBBW's long-term rating.

### Allowances for losses on loans and advances

Credit risks of derivative transactions are included in a Credit Value Adjustment (CVA). This involves adjusting the fair value of a derivative by the value of the counterparty risk.

### Correlation between market price risks and credit risks

Market price risks and credit or counterparty risks are pooled using economic capital under the Groupwide economic capital limit.

The economic capital of the various types of risk is aggregated taking correlations into account. The assumed correlation between market price risks and credit risks is based on a time-series analysis. It looks at any changes in value based on LBBW's current portfolio.

### Quantitative disclosures

The methods used to calculate the regulatory requirements pursuant to the CRR are shown in the following table. LBBW only uses the mark-to-market method to calculate RWA.

EUR million	Notional	Replacement cost/current market value	Potential future credit exposure	EEPE	Multiplier	EAD post CRM	RWA
Mark-to-market		10,445	9,058			14,295	2,481
Original exposure	-					-	-
Standardized approach		-			-	-	-
IMM (for derivatives and securities financing transactions)			-	-	-	-	-
of which securities financing transactions			-	-	-	-	-
of which derivatives and long settlement transactions			-	-	-	-	_
of which from contractual cross-product netting			-	-	-	-	_
Financial collateral simple method (for securities financing transactions)						-	-
Financial collateral comprehensive method (for securities financing transactions)						_	_
VaR for securities financing transactions						-	-
Total 31 Dec. 2018							2,481

### Total 30 June 2018

2,477

Figure 45: EU CCR1 - Analysis of counterparty credit risk by approach (Article 439 (e), (f) and (i) CRR)

The following table shows own funds requirements for the credit valuation adjustment (CVA) capital charge by approach.

EUR million	Exposure value	RWA
Total portfolio subject to the advanced method	-	-
i) VaR component (including the 3x multiplier)		-
ii) SVaR component (including the 3x multiplier)		-
All portfolios subject to the standardized method	2,881	1,269
Based on the original exposure method	-	-
Total subject to the CVA capital charge - 31 Dec. 2018	2,881	1,269

Total subject to the CVA capital charge - 30 June 2018	3,299	1,620
Figure 46: EU CCR2 - Credit Valuation Adjustment capital charge (Article 439 (	e) and (f) CRR)	

The following table shows the counterparty credit risk exposures reported in the CRSA by exposure class and risk weight. The table does not include 2%, 4%, 10%, 150% or "Other" risk weights, since LBBW has no exposures in any of these risk weight categories.

EUR million		Risk weight ir	ז %			
Exposure class	0	20	75	100	Total	of which unrated
Central governments or central banks	-	-	-	-	-	-
Regional governments or local authorities	12	-	_	-	12	12
Public-sector entities	-	22	-	-	22	15
Multilateral development banks	-	-	-	-	-	-
International organizations	-	-	-	-	-	-
Institutions	1,556	0	-	-	1,556	1,556
Corporates	-	-	-	59	59	59
Retail business	-	-	9	-	9	9
Institutions and corporates with a short-term credit assessment	-	-	-	-	-	-
Other items	-	-	-	-	-	-
Total 31 Dec. 2018	1,568	22	9	59	1,658	1,651
Total 30 June 2018	1,538	402	11	270	2,221	1,836

Figure 47: EU CCR3 – Standardized approach – counterparty credit risk exposures by regulatory portfolio and risk weight (Article 444 (e) CRR in conjunction with Article 92 (3) (a) and (f) CRR)

The following table provides all relevant parameters used for the calculation of counterparty credit risk capital requirements in the IRB approach. The presentation is by exposure class and by fixed PD ranges, as set by the regulator.

The column "Number of obligors" shows the number of obligors of individual PDs listed in the table. The column "RWA density" refers to the ratio of risk weighted assets to exposures post credit conversion factors and credit risk mitigation.

EUR million Exposure class/P	D range in %	EAD post CRM	Average PD in %	Number of obligors	Average LGD in %	Average maturity	RWA	RWA densit
Central governme	ents or central banks							
	0.00 to < 0.15	5,502	0.00	149	28.24	900	3	0.0
	0.15 to < 0.25	-	-	-	-	-	-	
	0.25 to < 0.50	-	-	-	-	-	-	
	0.50 to < 0.75	-	-	-	-	-	-	
	0.75 to < 2.50	0	0.88	1	45.00	900	0	93.3
	2.50 to < 10.00	-	-	-	-	-	-	
	10.00 to < 100.00	-	-	-	-	-	-	
	100.00 (Default)	-	-	-	-	-	-	
Sub-total 31 D	ec. 2018	5,503	0.00	150	28.24	900	3	0.0
Sub-total 30 June	2018	5,111	0.00	154	28.76	900	18	0.3
Institutions								
	0.00 to < 0.15	4,022	0.06	152	33.37	900	936	23.2
	0.15 to < 0.25	247	0.17	16	37.92	900	115	46.6
	0.25 to < 0.50	113	0.28	16	19.67	900	33	29.5
=	0.50 to < 0.75	21	0.59	2	7.23	900	3	13.3
	0.75 to < 2.50	37	1.87	6	44.69	900	45	122.4
	2.50 to < 10.00	-	-	-	-	-	-	
	10.00 to < 100.00	11	10.00	3	21.64	900	11	98.4
	100.00 (Default)	-	-	-	-	-	-	
Sub-total 31 Dec.	2018	4,451	0.12	195	33.22	900	1,143	25.6
Sub-total 30 June	2018	4,310	0.09	209	31.67	900	1,050	24.3
Corporates - SME								
	0.00 to < 0.15	30	0.06	88	45.00	900	6	19.0
	0.15 to < 0.25	22	0.17	29	45.00	900	8	38.5
	0.25 to < 0.50	56	0.28	100	45.00	900	25	45.5
	0.50 to < 0.75	8	0.59	31	44.96	900	6	70.7
	0.75 to < 2.50	9	1.54	91	41.90	900	8	89.6
	2.50 to < 10.00	0	4.02	19	45.00	900	1	119.2
	10.00 to < 100.00	0	28.81	2	45.00	900	0	207.5
	100.00 (Default)	1	100.00	13	45.00	900	-	
Sub-total 31 Dec.	2018	126	0.93	373	44.76	900	54	43.
Sub-total 30 June	2018	107	1.12	396	44.73	900	50	46.5

EUR million Exposure class/PD range in %	EAD post CRM	Average PD in %	Number of obligors	Average LGD in %	Average maturity	RWA	RWA density in %
Corporates – specialized financing							
0.00 to < 0.15	144	0.07	80	44.99	900	36	24.86
0.15 to < 0.25	21	0.17	9	45.00	900	9	42.53
0.25 to < 0.50	62	0.33	30	45.00	900	38	62.13
0.50 to < 0.75	17	0.59	27	45.00	900	13	79.39
0.75 to < 2.50	48	1.29	19	45.00	900	50	104.84
2.50 to < 10.00	4	3.09	3	45.00	900	5	137.19
10.00 to < 100.00	18	16.97	11	45.00	900	43	238.10
100.00 (Default)	9	100.00	3	45.00	900	-	-
Sub-total 31 Dec. 2018	322	4.15	182	44.99	900	195	60.36
Sub-total 30 June 2018	325	4.17	177	44.91	900	192	59.16
Corporates - other 0.00 to < 0.15	1,203	0.09	493	43.31	900	343	28.53
							36.58
0.15 to < 0.25	359	0.17	206	38.63	900	131	
0.25 to < 0.50	610	0.30	344	44.45	900	344	56.31
0.50 to < 0.75	35	0.59	94	44.98	900	28	79.37
0.75 to < 2.50	57	1.20	141	44.72	900	58	101.26
2.50 to < 10.00	12	5.34	24	45.00	900	19	161.66
10.00 to < 100.00	11	17.77	10	45.00	900	27	241.86
100.00 (Default)	0	100.00	10	45.00	900	-	-
Sub-total 31 Dec. 2018	2,287	0.32	1,322	42.96	900	950	41.52
Sub-total 30 June 2018	1,966	0.29	1,351	40.06	900	734	37.35
Equity exposures IRB approach							
0.00 to < 0.15	-		-		-	-	
							-
0.15 to < 0.25 0.25 to < 0.50							
0.25 to < 0.50		-	-	-			-
		-	-	-			-
0.75 to < 2.50		-	-	-			-
2.50 to < 10.00	-	-	-			-	-
10.00 to < 100.00	-	-	-			-	-
100.00 (Default) Sub-total 31 Dec. 2018	-	-	-	-	-	-	-
Sub-total 30 June 2018	-					-	
Total 31 Dec. 2018	12,689	0.21	2,222	33.24	900	2,345	18.48

Figure 48: EU CCR4 – IRB approach – counterparty credit risk exposures by portfolio and PD range (Article 452 (e) CRR and Article 92 (3) (a) and (f) CRR)

The following table shows the impact of netting and collateral held. At LBBW, securities financing transactions are not treated in accordance with counterparty credit risk rules, but rather as secured credit business in the context of the financial collateral comprehensive method.

EUR million	Gross positive fair value or net carrying amount	Netting benefits	Netted current credit exposure	Collateral held	Net credit exposure
Derivatives	33,789	23,344	10,445	5,017	5,428
Securities financing transactions	-	-	-	-	-
Cross-product netting	-	-	-	-	-
Total 31 Dec. 2018	33,789	23,344	10,445	5,017	5,428
Total 30 June 2018	33,293	23,150	10,143	5,023	5,120

Figure 49: EU CCR5-A – Impact of netting and collateral held on exposure values (Article 439 (e) CRR)

The following table gives a breakdown of all types of collateral posted or received by banks to reduce counterparty credit risk.

"Segregated" means collateral that is held in a bankruptcy-remote manner within the meaning of Article 300 CRR. "Unsegregated" refers to collateral that is not held in a bankruptcy-remote manner.

	C	ollateral used in deri	Collateral used in securities financing transactions			
	Fair value of coll	ateral received	Fair value of po	sted collateral		
EUR million	Segregated	Unsegregated	Segregated	Unsegregated	Fair value of collateral received	Fair value of posted collateral
Derivatives	-	5,366	2,350	5,114	-	-
Securities financing transactions	-	-	-	-	-	-
Cross-product netting	-	-	-	-	-	-
Total 31 Dec. 2018	-	5,366	2,350	5,114	-	-
Total 30 June 2018	-	5,421	519	4,763	-	-

Figure 50: EU CCR5-B - Composition of collateral for exposures to counterparty credit

The following table sets out the notional amounts and fair values of the credit derivatives bought and sold for the Bank's own credit portfolio and for the trading portfolio by type of credit derivative (based on notional value). Credit derivatives from brokering activities were not used by LBBW in 2018.

	Credit derivativ	e hedges	Other credit derivatives	30/06/2018	
EUR million	Protection bought	Protection sold	31/12/2018		
Notionals					
Single-name credit default swaps	-	-	6,204	6,486	
Index credit default swaps	-	-	2,943	3,197	
Total return swaps	-	-	1,033	497	
Credit options	-	-	-	-	
Other credit derivatives	-	-	-	-	
Total notionals	-	-	10,180	10,180	
Fair values	-	-	- 81	- 82	
Positive fair value (asset)	-	-	79	83	
Negative fair value (liability)	-	-	- 160	- 165	

Figure 51: EU CCR6 - Credit derivatives exposures (Article 439 (g) and (h) CRR)

The above table (EU CCR6) only differentiates between protection bought and protection sold in the case of credit derivative hedges. LBBW interprets the credit derivatives to be shown in these columns as credit derivatives used for hedging purposes for credit risks in the banking book. As at 31 December 2018, LBBW had no such transactions in its portfolio.

In the case of credit derivatives bought and sold for the purpose of the trading book ("Other credit derivatives" column), the exposure from protection bought and protection sold should be given as a total. The exposure from credit-linked notes is not required in the table. Fair values are shown separately as positive and negative values. There is no distinction between types of credit derivative. The reduction in the notional value of the single-name credit default swaps (CDS) is due primarily to maturities and portfolio compression. The volume of total return swaps (TRS) increases due to a new transaction being concluded.

Since LBBW only uses the mark-to-market method, there is no need for Table EU CCR7 RWA flow statements of counterparty credit risk exposures under the Internal Model Method (IMM).

The following table shows exposures to central counterparties (CCPs), broken down by qualifying and non-qualifying CCPs and by exposure class.

"Qualifying" means that the CCP meets the requirements outlined in Article (4) (1) (88) CRR for the settlement of derivative transactions.

	EAD post	t CRM	RWA		
EUR million	31/12/2018	30/06/2018	31/12/2018	30/06/2018	
Exposures to qualifying CCPs (total)			170	237	
Exposures for trades at qualifying CCPs (excl. initial margin and default fund contributions); of which	3,277	3,718	66	74	
i) OTC derivatives	2,029	2,461	41	49	
ii) exchange-traded derivatives	1,248	1,256	25	25	
iii) securities financing transactions	-	-	-	-	
iv) netting sets where cross-product netting has been approved	-	-	-	-	
Segregated initial margin	2,350	519			
Non-segregated initial margin	32	17	1	C	
Prefunded default fund contributions	121	189	104	162	
Alternative calculation of own funds requirements for exposures				-	
Exposures to non-qualifying CCPs (total)					
Exposures for trades at non-qualifying CCPs (excl. initial margin and default fund contributions); of which	-		-	-	
i) OTC derivatives	-		-		
ii) exchange-traded derivatives	-		-	-	
iii) securities financing transactions	-		-	-	
iv) netting sets where cross-product netting has been approved	-		-		
Segregated initial margin	-		-		
Non-segregated initial margin	-		-		
Prefunded default fund contributions	-		-		
Non-prefunded default fund contributions	-		-		

Figure 52: EU CCR 8 - Exposures to central counterparties (Article 439 (e) and (f) CRR)

## 8 Market risk (Article 445 and 455 CRR) 8.1 Definition

LBBW defines market price risks as potential losses resulting from adverse changes in market prices or factors influencing prices. Market price risks are split into the categories equity, interest rates and exchange rates/commodities. The following types of market price risk arise from LBBW's business activities.

### Equity risk

The equity risk reflects equity and index price movements and where applicable also equity and index volatility.

### Interest rate risk

The interest rate risk is based on changes in market interest rates, yield spreads, credit spreads or even interest rate volatility. This also includes interest rate risk in the banking book (IRRBB), including interest rate risks from pension obligations.

### Currency/commodity risk.

In the LBBW Group, the currency/commodity risks are summarized and reported under foreign exchange risk. The currency risk is based on the exchange rate trend. The commodity risk relates to changes in the price of precious metals and commodities.

### Market price risk management

Risk measurement	<ul> <li>Internal risk model approved by the regulatory authority</li> <li>Daily value-at-risk measurement</li> <li>Stress tests, calculation of stress VaR, backtesting analysis</li> <li>Sensitivities</li> <li>Monitoring of risk concentration</li> </ul>
Risk monitoring and reporting	<ul> <li>Monitoring and observance of the limits by persons who are responsible for the portfolios in Group Risk Control</li> <li>Daily, weekly and monthly reporting</li> </ul>
Risk management	<ul> <li>Specifications on the basis of market price risk strategy and portfolio descriptions</li> <li>VaR limit down to portfolio level</li> <li>Loss limit per portfolio via a loss-warning trigger</li> <li>Limiting of sensitivities</li> </ul>

Figure 53: Management of market price risks.

### 8.2 Market risks in the standardized approach

LBBW calculates the capital requirements for market price risks for general interest rate and equity risk including option price risks using the Internal Model Method. Specific risks along with currency and commodity risks are calculated using the Standardized Approach.

	RW	Capital requirements		
EUR million	31/12/2018	30/06/2018	31/12/2018	30/06/2018
Outright products				
Interest rate risk (general and specific)	1,352	1,308	108	105
Equity risk (general and specific)	298	269	24	22
Foreign exchange risk	572	448	46	36
Commodity risk	34	45	3	4
Options				
Simplified approach	-	-	-	-
Delta-plus method	18	18	1	1
Scenario approach	0	-	0	-
Securitization (specific risk)	-	-	-	-
Total	2,274	2,088	182	167
Eigure 54: ELLMR1 – Market risk under t	he standardized approac	h (Article 115	(PP)	

Figure 54: EU MR1 - Market risk under the standardized approach (Article 445 CRR)

### 8.3 Market risks under the Internal Model Method

### Market price risk management

LBBW's market price risk strategy documents the strategic goals for the specific types of risk. It describes the activities exposed to market price risks and the underlying strategies for all of LBBW's relevant organizational units, branches and subsidiaries. Moreover, the market price risk strategy addresses the deliberate and controlled approach to these risks to strategically leverage the opportunities which they hold. Accordingly, it fleshes out the Bank's business strategy with regard to market price risks. It is duly specified in greater detail in organizational policies (e.g. work instructions, manuals, portfolio profiles). In addition, the guidelines on risk management form the key strategic principles and rules of conduct for evaluating risks and opportunities within the LBBW Group and thus form the basis for a uniform, company-wide understanding of corporate objectives in connection with risk management. Risk management includes all measures used for a systematic recognition, analysis, valuation, monitoring, control and avoidance/mitigation of risk.

In the case of market price risks, risk monitoring and reporting is conducted by the Market Risk Control unit which is part of Group Risk Control. Group Risk Control operates independently of trading, thus ensuring a separation of functions. Group Risk Control is answerable direct to the member of the Board of Managing Directors with responsibility for risk management.

LBBW's market risk positions are marked to the market on a daily basis by Group Risk Control. This is used as a basis for calculating business performance. Market price risks are quantified using a value-atrisk approach, which is supplemented by sensitivity measurements and stress tests. The risk ratios are addressed by means of corresponding portfolio limits which are used to cap the market price risks.

The integrated bank management is supplemented by stressed value-at-risk calculations. This is based on an observation period which covers a significant financial stress period. This observation period is determined once every quarter for the CRR portfolio relevant for prudential disclosures containing all the trading book positions of LBBW (Bank) excluding investment funds. In addition, the relevant observation period for stressed value-at-risk is calculated on a weekly basis. This is also calculated for the LBBW Group. This second calculation simulates the increase in risk under stress during the relevant period for the Group. This figure is also incorporated in the scenarios applying across all risk categories and is thus relevant for risk-bearing capacity.

### Inclusion in the trading book

The Internal Criteria of Landesbank Baden-Württemberg (including foreign branches) are the central document for the allocating positions to the trading book for the purpose of defining the trading book in accordance with Articles 102 et seqq. CRR. This document describes the general allocation criterion as well as specific details with respect to the business portfolio of LBBW (Bank), the rules for shifts between the banking book and the trading book as well as the technical methods for determining the positions. The Internal Criteria also include the following rules.

Pursuant to Article 4 (1) (86) CRR, LBBW's trading book consists of "all positions in financial instruments and commodities held by an institution either with trading intent, or in order to hedge positions held with trading intent". According to Article 4 (1) (86) CRR, the decisive criterion for the allocation of a financial instrument or a commodity to the trading book is the trading intent or the hedging of other positions held with trading intent. This is expressed as the intent to generate income from own trading, i.e. to leverage differences between buying and selling prices or from other price, value or interest rate variations in the short term or to sell the position at short notice. Trading intent as per Article 102 (2) CRR can be demonstrated clearly based on LBBW's market-price/liquidity risk strategy along with the clearly drawn up rules on the active management and monitoring of the positions held in the trading book.

The trading strategy also includes the expected holding period (Article 103 (a) CRR). At LBBW, this period is up to one year. If positions allocated to the trading book are not resold or closed within this period, the intended purpose and the future allocation to the trading or banking book are reviewed based on the holding period concepts defined internally. In this review, trading intent can be evidenced both based on trading turnover (changes in holdings of a specific security) – which should be the main focus of attention when monitoring the holding period of securities – and on changes in sensitivities.

Apart from a review of the holding period, tradability is also reviewed. Under normal market conditions, the criteria set out in LBBW's holding-period concept shall be factored in to check the tradability and hedgeability of the positions' market risk in the trading book. These criteria refer to individual product classes respectively. The middle office of the respective trading areas is responsible for checking with the appropriate trader the tradability and hedgeability of each and every position which has exceeded the permitted holding period based on technical evaluations and taking into account the criteria mentioned earlier. Apart from answering the question of whether the position is still tradable and hedgeable, the staff in charge are required to provide detailed justification of any remaining trading intent based on an assessment of the market and of tradability and hedgeability. Monitoring the holding period and marketability takes place at the set dates, namely as per the last trading days of April and October, respectively.

Reallocation decisions in relation to individual positions which have to be switched from the trading into the banking book because the holding period has been exceeded or for any other reason defined in the Internal Criteria shall be taken in accordance with set procedures and documented in writing.

In the case of derivatives positions, the review for an allocation to the trading book is based on an analysis of whether the portfolio is being actively managed and not at individual transaction level. This process arises because it involves OTC contracts which are generally held until final maturity. The active management of a portfolio is checked based on changes in sensitivities.

### Internal model in accordance with CRR

LBBW calculates value-at-risk (VaR) and stressed VaR from market price risks with a confidence level of 99% and a ten-day holding period by using the square root of time for scaling up to ten days. A parameter of 95% and one-day holding period are used for bank internal management. Both VaR and stressed VaR are calculated using a procedure based on a Monte Carlo simulation. In most cases, the simulation enables LBBW not only to simply approximate market-induced value fluctuations but to measure them fully, even for complex transactions. Historical time series for the preceding 250 days are weighted equally in covariance estimates. The aforementioned stressed VaR is also used to calculate the capital requirement.

The relevant stressed VaR period is currently the period from 31 August 2008 up to 31 August 2009 and includes the worst-case period for LBBW's CRR portfolio. LBBW's market price risk model is also uniformly used for all sub-portfolios and for the Group's subsidiaries that are integrated in Group-wide standardized management based on the value-at-risk risk indicator. At present, none of LBBW's subsidiaries are classified as relevant in terms of market price risk. In the risk-calculation simulation, the deviation of the risk factors is calculated using the following models: equity prices, FX rates and interest-rate volatility using log yields, CDS spreads and interest rates using absolute yields and equity/FX volatilities using relative yields.

Trading portfolios and the strategic interest rate position of the banking book can be affected by potentially detrimental developments in market interest rates. In addition to parallel shifts and turns in the interest curve, basic risks arising from movements in the relevant fixed-income markets relative to each other are also included in risk calculations.

Credit spread risks from securities are measured on the basis of the general and specific issuer risk. This risk category includes trading and banking book transactions that are sensitive to creditworthiness. Apart from securities and debt securities, these include money-market transactions in the trading and banking books as well as loans on the commercial side where the obligors have visible credit spreads. For the purpose of measuring general risk, these instruments are allocated to rating- and sector-dependent curves on a risk basis. In addition, the specific issuer risk for securities is calculated by reference to the spread (and spread volatility) of individual counterparties.

Reference borrowers are allocated to CDS sector curves for credit spread risks from credit derivatives. The allocated CDS sector curves are deflected for the general interest rate risk and the residual maturities for the specific risk.

Credit spread risks account for a substantial share of LBBW's market price risk. Equity risks, along with currency and commodity risks, are less significant for LBBW than interest rate and spread risks. Commodity risks also include risks from precious metals and notes and coins portfolios, which LBBW holds to only a limited degree.

LBBW's internal risk model has been approved by the competent authority for general interest rate and equity risks including option price risks in the form of volatility risks. The internal risk model for capital requirements does not include any specific risks. The CRR portfolio forms the basis for calculating own funds requirements.

### **Backtesting and validation**

LBBW's market risk model is subject to an extensive validation program in which potential model risks in the stochastics of the market factors (including distribution model, risk factor selection and mapping), in the implemented measurement models and in the relevant market data (especially market data calibrated within the Bank) are identified and their materiality assessed using customized validation analyses. The validation analyses are performed by the Risk Model and Validation organizational unit within Group Risk Control, which is independent of model development in organizational terms. The analyses are guided by the materiality of the model risks and performed at regular intervals (at least twice yearly) and on an ad hoc basis in the event of material structural changes occurring in the model design, on the market or in the portfolio composition.

Particular importance is attached to the backtesting analysis within the validation program. This statistical backward comparison of the actual changes to the portfolio not only focuses on the VaR forecast using binomial test <sup>1</sup>, but is also based on the entire distribution forecast. According to regulatory requirements. it is based on the one hand on changes in portfolio value excluding new business and intraday trades, net interest income and commissions and fees (so-called Clean P/L) and on the other on changes in portfolio value excluding commissions and fees (so-called Dirty P/L), which are derived directly from the economic P/L. Valuation reserves in the Clean P/L are not taken into account in backtesting analysis.

If the backtesting or validation analyses indicate material model risks, they are made transparent to all parties integrated in the market risk management process (model developers, model users (operational market risk controlling) and recipients of the model results (Risk Committee, trading)) so that the necessary model optimization measures can be initiated efficiently. Model optimization measures are carried out according to the model change policy and communicated to the regulatory authorities.

The CRR portfolio, which comprises trading transactions whose own funds requirements for general equity and interest rate risks takes place via the internal risk model, shows two outliers for the Clean P/L in June and October. The overshoot on 8 June 2018 amounted to EUR 0.705m, with that of

1 Regulatory backtesting, Article 366 CRR.

2 October 2018 coming to EUR 0.466m. Both of these were caused by strong market movement in credit spreads on account of the political situation in Italy. On the basis of the Dirty P/L four outliers were recorded for the CRR portfolio in the last 250 trading days. The first outlier occurred on 28 December 2017 with an overshoot of EUR 4.044m, and was caused by an adjustment to a valuation adjustment. The second outlier was on 28 May 2018. In this case, the overshoot amounted to EUR 0.493m. This reflected substantial market fluctuations on account of developments in Italy. The next overshoot is dated 8 December 2018 and amounted to EUR 0.095m; there was a further outlier on 28 December amounting to EUR 1.708m. These were both the result of fluctuations in USD yield curves for products with short maturities.

### Clean backtesting CRR portfolio for the period 28 Dec. 2017 – 28 Dec. 2018 in EUR million VaR parameters: 99% confidence level, 1-day holding period

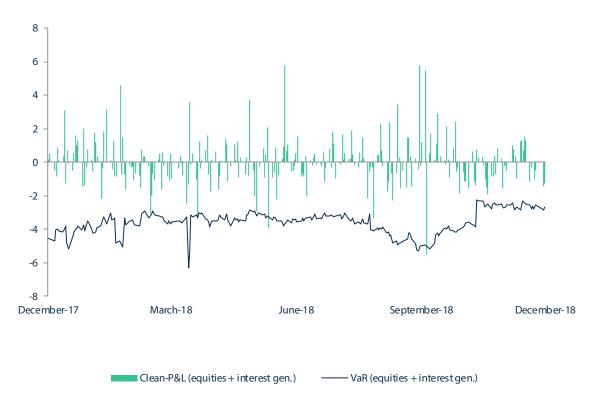
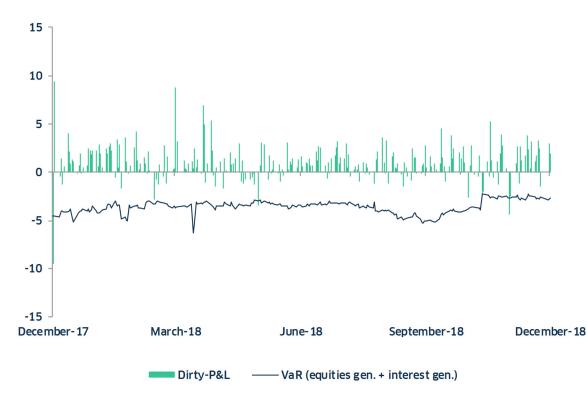


Figure 55: Value at risk of the CRR portfolio under the Internal Model Method and hypothetical buy-andhold losses (Article 455 (g) CRR)



## Dirty backtesting CRR portfolio for the period 28 Dec. 2017 – 28 Dec. 2018 in EUR million VaR parameters: 99% confidence level, 1-day holding period

Figure 56: Value at risk of the CRR portfolio under the Internal Model Method and actual portfolio changes excluding commissions and fees (Article 455 (g) CRR).

### **Stress tests**

Stress testing is used to examine how the value of the portfolio changes under extreme market conditions. LBBW's risk system includes historical and synthetic (self-defined) scenarios. Synthetic scenarios are based mostly on selected market factor groups such as individual and combined interest shifts. Historical scenarios were generated from the data analyses of market shocks. All scenarios serve the purpose of mapping extreme events in the financial markets on a forward-looking basis in cases in which these are not specifically included in the VaR as historical input. These scenarios are applied to the portfolio on a weekly basis together with the pre-defined market data changes and any changes in the present values reported as stress test results.

At present, a scenario which simulates the 2008/2009 financial crisis is the scenario with the greatest impact on LBBW's trading book. Under this scenario, the credit spreads of financials and states widen, credit spreads of companies decline and EUR swap rates decrease. The scenario with the second largest impact on LBBW's trading book is that featuring a sovereign crisis that simulates market fluctuations from mid-2011 to the end of 2012. Here, credit spreads of peripheral countries' sovereign bonds rise, with credit spreads for German and US sovereign bonds with shorter maturities trending downwards and those with longer maturities upwards. Spreads of financials and corporates also increase. EUR and USD swap rates decline.

### Measurement of trading book positions

LBBW measures its trading book positions at market prices which are obtained on a daily basis from sources independent of trading and are especially quality-assured or which are supplied by the trading units and examined by Risk Control. Risk Control also applies consistent standards and processes for performing an independent price verification (IPV) process, in which trading prices are monitored on an independent basis.

The providers of market data used include Reuters, Bloomberg and MarkIT. If the data is not directly observable in the market, LBBW uses measurement models which incorporate parameters derived from market prices. In addition, model valuation adjustments are made in the light of the principle of caution.

### Adjustments in accordance with Article 105 CRR (prudent valuation)

In addition, LBBW makes deductions from its regulatory own funds to allow for model risks, settlement costs, market price uncertainty, unearned credit risk premiums, operational risks, less liquid and concentration positions as well as administration expenses, cash investment and borrowing costs. These adjustments are calculated for all positions measured at fair value and deducted from common equity Tier 1. The prudent valuations are regularly reviewed in a procedure documented in writing in LBBW's rules.

Further disclosures on the use of non-observable parameters can be found in the "Notes on financial instruments" in the annual report, p. 247 et seqq.

The following table shows the components relevant for the calculation of own funds requirements for market risks that are determined using the Internal Model Method.

	RWA			Capital requirements		
EUR million	31/12/2018	30/06/2018	31/12/2018	30/06/2018		
VaR (higher of values a) and b))	444	517	36	41		
a) Previous day's VaR (Article 365 (1) CRR (VaRt-1))	113	141	9	11		
b) Average of the daily VaR (Article 365 (1) CRR) on each of the preceding 60 business days (VaRavg) x multiplication factor (mc) in accordance with Article 366 CRR	444	517	36	41		
SVaR (higher of values a) and b))	2,426	2,057	194	165		
a) Latest sVaR (Article 365 (2) CRR (sVaRt-1))	485	597	39	48		
b) Average of the sVaR (Article 365(2) CRR) during the preceding 60 business days	2,426	2,057	194	165		
IRC (higher of values a and b)	-	-	-	-		
a) Most recent IRC value (incremental default and migration risks calculated in accordance with Article 370 and Article 371 CRR)	-	-	-	_		
b) Average of the IRC number over the preceding 12 weeks	-	=	-	-		
Internal model for correlation trading portfolio (higher of values a), b) and c))	-	-	-	-		
a) Most recent risk number for the correlation trading portfolio (Article 377 CRR)	-	_	-	-		
b) Average of the risk number for the correlation trading portfolio over the preceding 12 weeks	_	_	-			
c) 8% of the own funds requirement in the standardized approach on the most recent risk number for the correlation trading portfolio (Article 338 (4) CRR)	_	-	_	-		
Other						
Total	2,870	2,574	230	206		

Figure 57: EU MR2-A – Market risk under the Internal Model Method (Article 455 (e) CRR)

The following table shows the holdings of VaR and of the stressed VaR as at 31 December 2018.

				Internal model for correlation trading		Total	Total own fund
EUR million	VaR	sVaR	IRC	activities	Other	RWAs	requirements
RWAs 30 September 2018	520	2,418	-	-	-	2,938	235
Regulatory adjustments	322	1,400	-	-	-	1,722	138
RWA at the previous quarter-end (end of the day)	198	1,018	-	-	-	1,216	97
Movement in risk levels	-93	-466	-	-	-	-559	-45
Model updates/changes	-	-	-	-	-	-	-
Methodology and policy		-	-	-	-	-	-
Acquisitions and disposals	-	-	-	-	-	-	-
Foreign exchange movements		-	-	-	-	-	-
Other	1	-	-	-	-	1	0
RWAs at the end of the reporting period (end of the day)	105	552	-	_	_	657	53
Regulatory adjustments	334	1,848	-	-	-	2,182	175
RWAs 31 Dec. 2018	439	2,400				2,839	227

Figure 58: EU MR2-B – RWA flow statement of market risk exposures under the Internal Model Method (IMM) (Article 455 (e) CRR)

The MR2-A table shows the figures reported at the end of the year. In accordance with the requirements of the EBA, these are determined by taking the figures of the penultimate working day. The figures shown in table MR2-B are calculated based on the last working day.

The following table shows the normal VaR and stressed VaR for the trading book (99%/10 days) at institution level.

EUR million	31/12/2018	30/06/2018
Maximum value	18	18
Average value	12	12
Minimum value	10	10
Value at the end of the reporting period	11	11
sVaR (10 day 99%)		
Maximum value	100	66
Average value	56	45
Minimum value	36	36
Value at the end of the reporting period	62	46
IRC (99.9%)		
Maximum value	-	-
Average value	-	-
Minimum value	-	-
Value at the end of the reporting period	-	-
Internal model for correlation trading activities (99.9%)		
Maximum value	-	-
Average value		-
Minimum value		-
Value at the end of the reporting period		-

Figure 59: EU MR3 - IMA values for trading portfolios (Article 455 (d) CRR

# 9 Exposure to interest rate risk on positions not included in the trading book (Article 448 CRR)

As a matter of principle, all new customer exposures are funded on a matching maturities basis with minimum delay, based on their legal maturities. The Group's Board of Managing Directors accepts further strategic positions in the light of current market conditions on the basis of this business policy. These items include risks in the form of cash flow incongruities (structural risks), risks from leveraging interest rate gaps between individual market segments (basic risk) and options risks from financial transactions entered into.

### 9.1 Quantification

All relevant interest-bearing and/or interest-sensitive positions in the banking book are included in measurements in accordance with LBBW's own procedures for measuring interest rate risks. LBBW's own procedures also include definitions for handling loans that mature early. The daily valuation is on an individual-transaction and portfolio basis respectively.

For variable-rate transactions with private and corporate customers (particularly deposits), records made on grounds of conditions or conduct are taken into account by using the deposit base theory in conjunction with the concept of moving averages.

Interest rate risks are measured daily using a Monte Carlo simulation. Here, changes in the value of the banking book as a whole or even for individual portfolios are specified for each currency using randomly selected interest rate scenarios. Together with the confidence level, the distribution arising from this serves to determine the VaR (confidence level of 95% and holding period of one trading day). The VaR identified on this basis expresses the potential loss which with 95% probability will not be exceeded within a trading day. The calculated risks of the banking book are taken into account in risk-bearing capacity on the basis of the relevant parameterization.

In addition to daily reporting, further stress and worst-case scenarios are calculated on a weekly basis and made available for further analysis. All scenarios help to show the future effects of extreme events on the financial markets which are not sufficiently presented in the VaR normal impact event on the respective book. Extreme historic market fluctuations and self-defined scenarios are used in this respect.

### 9.2 Interest rate risks in the banking book

Under regulatory requirements, the effect of an interest-rate shock on the economic value must be disclosed in the banking book. This involves a parallel shift in the yield curve in accordance with EBA/GL/2018/02. The interest rate of 0% constitutes a floor. If the yield curve shows a negative interest rate at a data point, this negative interest rate must be used as the basis for further calculations. Accordingly, when calculating the change in present value for scenario 1 (upward shock), the parallel shift is based on the observed negative interest rate. When calculating the change in present value for scenario 2 (downward shock), the negative interest rate is not reduced further.

Due to the fact that the EUR interest rate level remains very low and due to the existing floor, the imbalance between a positive and a negative interest shock persists. The decline against the previous year reflects a decrease in interest-sensitive positions and a change in the presentation of pension obligations.

The following table shows the changes in net present value, broken down into the main currencies.

EUR million	Changes in present valu shoc	
Currency	Parallel upward shock	Parallel downward shock
CHF	-2	-1
EUR	-759	-411
GBP	-61	72
JPY	1	0
USD	24	-26
Other	4	-2
Total 31 Dec. 2018	-809	-405

Total 31 Dec. 2017<sup>1</sup>

-1,260

96

1 Calculated in accordance with BaFin Circular 11/2011.

Figure 60: Interest rate risks in the banking book (Article 448 (b) CRR)

# 10 Exposure to securitization positions (Article 449 CRR)

10.1 Securitization positions in the banking book

LBBW holds securitization positions in its function as an investor and a sponsor.

### **Investor positions**

In connection with efforts to restructure the Bank, credit substitute business, a material part of which entailed securitization positions, has very largely been run off. No new investments were made in securitization transactions in the 2018 reporting year.

Investor position risk is regularly monitored on the basis of the investor reports.

External ratings are generally available for investor positions, which lead to the application of the ratingsbased approach (IRBA). Independently of the type of securitized exposures and securitization positions, LBBW takes into account the ratings of the recognized rating agencies Standard & Poor's Ratings Services, Moody's Investors Service or Fitch Ratings Ltd. The securitization positions mostly have a good to firstclass rating.

### **Sponsor positions**

### Aims

LBBW acts as a sponsor and/or arranger of securitization programs as part of customer transactions, offering customers innovative, capital-market-oriented financing alternatives.

In its role as sponsor and/or arranger of customer transactions, LBBW continued to support upper SMEs with new financing solutions in 2018. The aim is to harness cross-selling potential with existing customers and to use this form of finance selectively for attracting new customers that meet the target customer definition formulated for corporate customer business. The objective of this is to achieve sustainable success for customers and the bank.

LBBW supports its corporate customers within the context of asset securitization by way of the WEINBERG ABCP program. It concentrates on the securitization of first-class, SME and real-economy receivable portfolios, with a focus on trade and lease receivables. In hidden transactions, participating companies benefit from capital market funding, off-balance solutions, funding diversification and, in some cases, improved processes in accounts receivable management.

### Structures

As part of its securitization programs, LBBW provides the appropriate "Weinberg Funding Ltd., Jersey" and "Weinberg Capital DAC, Dublin" special-purpose vehicles with liquidity facilities as well as swap lines if necessary in addition to its role as a service provider. The liquidity lines are carried in the banking book. LBBW also acts as collateral trustee for these SPVs.

In its function as service provider, LBBW is exclusively responsible for the structuring, administration and coordination of customer transactions. It also manages the bank accounts which the SPVs hold at LBBW. Furthermore, LBBW acts as a dealer for the euro commercial paper of the Weinberg program.

The liquidity risks accepted in connection with pledges for liquidity facilities are recorded on a daily basis by LBBW's Liquidity Controlling. Corresponding work instructions have been issued to mitigate

operational risks (particularly those arising from the function as Weinberg administrator). Risk from liquidity lines is assessed by the relevant front and back offices at least once every quarter for trading receivables and at least once annually for interest-bearing receivables. The back office informs the front office of any irregularities in the course of the transaction. Moreover, the front office informs the back office incorporates the information in the next rating review. Likewise, the front office notifies the back office immediately of any termination events reported by the company (for example, covenant breaches) or if there are imminent signs of a termination event (possible early indications given during conversations). The front office decides whether or not to support a waiver request from the company. Waiver requests are reviewed and processed by the back office with regard to their risk content. In this connection, proposals for the following steps to be taken are drawn up in consultation with the front office.

With two exceptions, all securitization positions for which LBBW reports risk-weighted securitization values as a sponsor are rated using the Internal Assessment Approach (IAA). The IAA could not be applied to two transactions, as a condition for application was not met. An expansion to the existing IAA is currently undergoing the process of regulatory acceptance. LBBW received permission to apply a risk weight of 100% to these two transactions on the basis of an exemption under Article 259 CRR. All other transactions use the risk weighting tables under Article 261 CRR (IRB approach).

The commercial papers issued by the Weinberg multiseller conduit can be either euro commercial papers (issued by Weinberg Capital DAC, Dublin) or, since 2011, US commercial papers (issued by Weinberg Capital DAC, Dublin, with co-issuer Weinberg Capital LLC, Delaware). However, the conduits continued not to avail of the option of issuing US commercial paper in 2018. The commercial papers are rated by Moody's Investors Service and Fitch Ratings Ltd.

Apart from the Weinberg program (including the associated constructs/SPVs) no other special-purpose vehicles are advised or managed by LBBW as a sponsor or originator.

### **Originator positions**

LBBW did not hold any originator positions during the 2018 reporting year.

### Resecuritizations

LBBW did not hold any resecuritization positions during the 2018 reporting year.

### Presentation of the procedures for determining exposure values

Under the internal credit risk strategy, new securitization positions may be transacted with the Bank's core customers up to a certain limit provided that a detailed analysis of the risk profile is performed and documented in the light of the transaction drivers which are liable to exert a direct or indirect effect on the risk profile of the securitization position.

With the exception of underlying retail tranches, investor positions are recognized as IRB securitization positions while the underlying retail tranches (such as vehicle financings) are recognized as CRSA securitization positions.

The Bank normally uses the ratings based approach in the investor portfolio for IRB securitization positions and the derived credit rating assessment only sporadically.

The majority of investments are classified as high quality and granular and normally have at least one rating from a recognized rating agency. If no external rating is available, the Bank applies the supervisory formula approach for securitizations in accordance with the IRB approach.

The liquidity lines and swaps (sponsor positions) provided as part of the ABCP (asset-backed commercial paper) program are weighted using the Internal Assessment Approach (IAA). To this end, LBBW developed and rolled out corresponding models for measuring trading and interest-bearing receivables in 2008. The IAA method is generally based on publicly available models of the rating agencies.

The IAA module for the securitization of trading receivables takes into account the asset credit risk (credit rating risks) and the seller risk as counterparty risk. The latter includes the dilution and the commingling risk as further sub-categories. In addition, the IAA module covers the transaction risk that emerges if a seller is no longer able to bear the transaction costs incurred (e.g. SPV costs, funding costs). This is typically the case in the event of a premature winding-down of the transaction following the seller's insolvency. The module for interest-bearing receivables is based on the assumption that there are no open residual value risks and that the portfolios are granular. As with trading receivables, a distinction is made with interest-bearing receivables between the risks of the asset pool (asset credit risk) and seller risks (in addition to the dilution risk, commingling risk and transaction/funding costs risk including interest rate risk). If there is an excess spread, a prepayment risk may result. The prepayment risk is the risk that the future excess spread of this receivable is no longer available as a credit enhancement due to an early termination of the contract underlying the interest-bearing receivable.

The chart below shows the allocation of potential losses, broken down into the four main types of risk, to the individual credit enhancement components:

Asset credit risk	Dilution risk	Transaction costs	Commingling risk		
Liquidity facility	Liquidity facility	Liquidity facility	Liquidity	/ facility	
	Funding cost reserve	Dilution reserve	Dilution	Funding	
Sec. loss piece (surety or credit agreement)	Dilution reserve	Funding cost reserve	reserve	cost reserve	
First loss piece seller	Seller	Seller	Seller/S	ervicer	

Figure 61: Principal types of risk on credit enhancement components

The IAA module is used for assessing the risk of the liquidity lines (rating review/rating renewal) for trading receivables and for interest-bearing receivables by the relevant front and back office divisions.

The internal rating procedure is validated on an annual basis. This is overseen by an organizational unit within Group Risk Control. The validation results are submitted to the front and back offices that manage the ABCP program or the securitization positions that are assessed with the IAA modules. The validation results are accepted by an area head committee.

If LBBW purchases commercial papers (CP) under its own ABCP program, this is classified as an overlapping position under Article 246 (2) CRR. This means that the risk exposures are backed by the risk weightings of the securitization liquidity facilities provided by LBBW under Article 246 (3) CRR.

### 10.2 Securitization positions in the trading book

LBBW did not trade in any trading-book securitization positions in 2018. Furthermore, LBBW does not have any retained or assumed resecuritization positions from this.

### 10.3 Accounting and valuation methods for securitizations

LBBW essentially held the role of investor, sponsor and/or arranger, service provider (structuring, administration, coordination, account maintenance), securities trustee or bank providing liquidity in securitization transactions for special-purpose vehicles.

As at 31 December 2018, LBBW did not hold any assets connected with securitization transactions without the transfer of receivables or earmarked for securitization.

### **Consolidation rules**

Under IFRS 10, a special-purpose vehicle is assumed to be controlled by LBBW or one of its subsidiaries if the role that it plays with respect to the special-purpose vehicle cumulatively satisfies the following three conditions:

- LBBW has direct or indirect decision-making authority to determine key business activities for the economic success of an enterprise.
- It is subject to variable returns from these companies that can be either positive or negative.
- It can use its decision-making authority to influence the amount of the company's variable returns.

The consolidation of special-purpose vehicles is not dependent on the amount of the capital investment or the percentage of voting rights. The accounting basis for consolidation under IFRS may deviate from the regulatory group under CRR due to differing statutory conditions for consolidation.

The following special-purpose vehicles in connection with securitization transactions were included in the IFRS consolidated financial statements as at 31 December 2018:

- Weinberg Capital DAC, Dublin
- Weinberg Funding Ltd., Jersey
- PALS Funding 2 LLC, Delaware.

All the assets and liabilities held by these SPVs are included in LBBW's consolidated financial statements.

If the link between LBBW and a special-purpose vehicle does not result in the latter being included in the IFRS consolidated financial statements, only the relationship to the special-purpose vehicle is reflected in the income statement.

### **LBBW** as investor

The securitization products acquired by the LBBW Group as an investor are allocated to the banking book for regulatory purposes.

In accordance with IFRS 9, the products were allocated to "measured at amortized cost" or "mandatorily measured at fair value through profit or loss" at the time of acquisition in line with their documented business model and the cash flow criterion and were measured as shown below:

Financial assets measured at amortized cost:

This balance sheet item includes financial assets belonging to portfolios with the business model "Hold" that meet the requirement of a simple loan agreement. The item comprises exclusively non-derivative debt instruments such as accounts receivable and securities. This financial asset is measured at amortized cost.

Interest income (positive and negative) and fees similar to interest from these financial assets are recognized in the statement of profit or loss under "Net interest income and current income from equity instruments". Expenses and income from allowances for losses on loans and advances, as well as gains and losses from selling these financial assets, can be found in the statement of profit or loss under the item "Net income from financial assets measured at amortized cost".

Financial assets mandatorily measured at fair value through profit or loss:

Financial assets that neither meet the requirements of a simple loan agreement nor belong to a portfolio with the "Sell" business model are recognized in this balance sheet item. A subsequent remeasurement at fair value<sup>1</sup> through profit or loss takes into account all fluctuations in fair value directly in the statement of profit or loss.

Interest income (positive and negative) from these financial assets and distributions from equity instruments are recognized in the statement of profit or loss under "Net interest income and current income from equity instruments". Changes to fair value and gains and losses from selling these financial instruments can be found in the statement of profit or loss under the item "Net gains/losses from financial instruments measured at fair value through profit or loss".

### LBBW as sponsor, arranger, service provider or collateral trustee

If LBBW acts solely as sponsor, arranger, service provider or collateral trustee in customer transactions, this does not result in assets requiring disclosure in the balance sheet.

### LBBW as bank granting liquidity

If LBBW makes liquidity facilities available, they must be categorized as loans under "measured at amortized cost" (IFRS) upon utilization.

Upon utilization, swaps are recognized as derivatives under IFRS and allocated to the category "financial assets mandatorily measured at fair value through profit or loss".

### 10.4 Presentation of securitization positions in accordance with CRR

The CRR provisions apply to the information provided in the following tables, which may differ from the presentation for securitization positions shown in other reports.

The following table shows the receivables effectively securitized by LBBW as an originator and its sponsor activities. LBBW did not transact any securitization positions without the transfer of receivables.

	Ori	ginator positions		Sponsor activities			
EUR million	I	Banking book					
Type of securitized receivable	Traditional	Synthetic	Total	Banking book	Trading book	Total	
Receivables	-	-	-	3,484	-	3,484	
from residential construction loans	-	-	-	-	-	-	
from total or partial commercial real estate loans	-	-	-	-	-	-	
from corporates (including SMEs)	-	-	-	1,752	-	1,752	
from own and purchased lease receivables	-	-	-	1,583	-	1,583	
from automotive financing (excl. leasing)	-	-	-	149	-	149	
from other retail business	-	-	-	-	-	-	
from CDOs and ABS	-	-	-	-	-	-	
Derivatives	-	-	-	7	-	7	
Credit enhancements	-	-	-	-	-	-	
Resecuritizations	-	-	-	-	-	-	
Total 31 Dec. 2018	-	-	-	3,491	-	3,491	

Total 31 Dec. 2017	-	-	-	3,003	-	3,003
Figure 62: Total outstanding sec	uritized rece	eivables and	securitizatio	on transactio	ns in which	LBBW took
part as an originator or sponsor	(Article 449	) (n) (i) CRR)				

The following table sets out the Bank's securitization positions as a sponsor and investor. Under the underlying CRR approach, securitization positions acquired are categorized according to whether they are held in the trading or the banking book and on the basis of the type of securitized assets.

EUR million	Banking	Banking book				
Securitization positions	Exposure values under the CRS approach	Exposure values under the IRB approach	Trading book			
Receivables	15	554	-			
from residential construction loans	-	-	-			
from total or partial commercial real estate loans	-	-	-			
from corporates (including SMEs)	-	-	-			
from own and purchased lease receivables	-	554	-			
from automotive financing (excl. leasing)	15	-	-			
from other retail business	-	-	-			
from CDOs and ABS	-	-	-			
Resecuritizations	-	-	-			
of which guarantee portfolio	-	-	-			
Credit enhancements	-	-	-			
Drawn liquidity facilities	-	-	-			
Other balance sheet items	-	-	-			
Total balance sheet items	15	554	-			
Liquidity facilities	-	3,484	-			
Derivatives	-	7	-			
of which resecuritizations	-	-	-			
Positions specifically for synthetic transactions	-	-	-			
Other off-balance-sheet items	-	-	-			
Total off-balance-sheet items	-	3,491	-			
Total 31 Dec. 2018	15	4,044	-			

Total 31 Dec. 2017 15 3,800 Figure 63: Total securitization positions retained or purchased (Article 449 (n) (ii) CRR)

The decrease in balance sheet IRB items over the previous year results primarily from the following items:

- "Receivables from own and purchased lease receivables". The decrease results from the repayment of an existing investor exposure.
- "Receivables from corporates (including SMEs)" and "receivables from total or partial commercial real estate loans". The reduction is due to the fact that specialized lending exposures are no longer to be classified as securitizations.

The increase in the off-balance-sheet items is due to eight new Weinberg ABCP transactions with interestbearing receivables and trading receivables and to an increase in existing Weinberg ABCP transactions.

As at 31 December 2018, no assets were awaiting securitization in accordance with Article 449 (n) (iii) CRR.

LBBW did not engage in any securitization activities as an originator in 2018. Accordingly, no gains or losses were realized or reported in accordance with Article 449 n (vi) CRR, or in accordance with Article 499 n (iv) CRR.

As at the reporting date 31 December 2018, there were no securitization positions with a risk weight of 1250% (Article 449 (n (v)) CRR). There is therefore no need to provide a tabular breakdown of securitization positions (previous year: EUR 29m in the banking book).

In the following table the exposure values and capital requirement for securitizations are broken down by the approach used, the risk weighting bands, by banking book or trading book, securitization or resecuritization.

EUR million		Banking book						Trading book					
	Securitizations Resecuritizations		То	tal	Securiti	zations	Resecuritizations		Total				
Risk weight bands in %	Exposure value	Capital require- ment	Exposure value	Capital require- ment	Exposure value	Capital require- ment	Exposure value	Capital require- ment	Exposure value	Capital require- ment	Exposure value	Capital require- ment	
Standard approach													
20	15	0	-	-	15	0	-	-	-	-	-	-	
40	-	-	-	-	-	-	-	-	-	-	-	-	
50	-	-	-	-	-	-	-	-	-	-	-	-	
100	-	-	-	-	-	-	-	-	-	-	-	-	
225	-	-	-	-	-	-	-	-	-	-	-	-	
350	-	-	-	-	-	-	-	-	-	-	-	-	
650	-	-	-	-	-	-	-	-	-	-	-	-	
1250	-	-	-	-	-	-	-	-	-	-	-	-	
Total	15	0	-	-	15	0	-	-	-	-	-	-	
Look-through approach													
≤ 10	-	_	-	_	-	_	-	_	-	_	-	-	
> 10 ≤ 20		_	-		-		-		-	-	_	-	
> 20 ≤ 50	-	_	-	-	-	_	-	_	-	_	-	-	
> 50 ≤ 100	-	-	-	-	-	-	-	-	-	-	-	-	
> 100 ≤ 250	-	-	-	-	-	-	-	-	-	-	-	-	
> 250 ≤ 650	-	-	-	-	-	-	-	-	-	-	-	-	
>650 ≤ 1250	-	-	-	-	-	-	-	-	-	-	-	-	
Total	-	-	-	-	-	-	-	-	-	-	-	-	
Ratings based approach													
<u>≤ 10</u>	479	3	-	_	479	3	_	_	_	-	_	_	
> 10 ≤ 20	74	1			74	1	_				_	-	
> 20 ≤ 50		-			-	-	_				_	_	
>50 ≤ 100	45	4	-	_	45	4	_	_	_	_	_	-	
> 100 ≤ 250			-	_	-	-	_	_	_	-	_	-	
> 250 ≤ 650		_	-	_	_	_	_	_	_	-	_	-	
>650 ≤ 1250		_	-	_	_	_	_	_	_	_	_	-	
Total	599	8	_	_	599	8	_	_	_	_		_	

EUR million		Banking book						Trading book				
	Securitizations Resecuritizations		Total		Securitizations		Resecuri	tizations	Total			
Risk weight bands in %	Exposure value	Capital require- ment	Exposure value	Capital require- ment	Exposure value	Capital require- ment	Exposure value	Capital require- ment	Exposure value	Capital require- ment	Exposure value	Capital require- ment
Supervisory formula appr	roach											
≤ 10	-	-	-	-	-	-	-	-	-	-	-	-
> 10 ≤ 20	-	-	-	-	-	-	-	-	-	-	-	-
> 20 ≤ 50	-	-	-	-	-	-	-	-	-	-	-	-
> 50 ≤ 100	-	-	-	-	-	-	-	-	-	-	-	-
> 100 ≤ 250	-	-	-	-	-	-	-	-	-	-	-	-
> 250 ≤ 650	-	-	-	-	-	-	-	-	-	-	-	-
>650 ≤ 1250	-	-	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-	-	-
Internal Assessment Appr	oach											
≤ 10	851	7	-	-	851	7	-	-	-	-	-	-
> 10 ≤ 20	1,508	21	-	-	1,508	21	-	-	-	-	-	-
> 20 ≤ 50	1,003	30	-	-	1,003	30	-	-	-	-	-	-
> 50 ≤ 100	83	4	-	-	83	4	-	-	-	-	-	-
> 100 ≤ 250	-	-	-	-	-	-	-	-	-	-	-	-
> 250 ≤ 650	-	-	-	-	-	-	-	-	-	-	-	-
>650 ≤ 1250	-	-	-	-	-	-	-	-	-	-	-	-
Capital deduction	-	-	-	-	-	-	-	-	-	-	-	-
Total	3,446	63	-	-	3,446	63	-	-	-	-	-	-
Sum total 31 Dec. 2018	4,059	71	-	-	4,059	71	-	-	-	-	-	-

 Sum total 31 Dec. 2017
 3,815
 87
 -<

Figure 64: Total retained or purchased securitization positions and capital requirements, broken down by approach used and by risk weight band (Article 449 (o) (i) CRR)

LBBW did not have any non-performing or past due loans or losses coming within Article 449 (p) CRR. Furthermore, there are no trading book risk positions that were securitized in accordance with Article 449 (q) CRR.

LBBW did not provide any implicit support (Article 248 CRR) in the 2018 reporting period.

## 11 Exposure in equities not included in the trading book (Article 447 CRR)

In line with risk and return considerations, LBBW's strategic equity investments help the Bank implement its operating policy, thus strengthening LBBW's market position in terms of target customers and key products. By outsourcing market, staff and operating functions to subsidiaries and associated companies, this ensures ideal utilization of market potential.

The same profitability requirements generally apply to LBBW's own strategic investment business as for its front offices.

In addition to the equity investments that are consolidated for regulatory purposes or deducted from liable equity capital (see chapter 3 "Scope". Figure 6), LBBW also has further equity investments in its banking book with own funds requirements in accordance with the IRB approach.

For regulatory purposes, LBBW distinguishes when using the IRB approach between investment positions that are part of a portfolio managed in terms of probability of default (PD/LGD method) and those handled using the simple risk weight approach.

On the date of acquisition, equity investments which are not consolidated are measured at historical cost (including transaction costs) and subsequently remeasured at fair value in line with IFRS. For listed companies, the respective market price as at the balance sheet date is used for valuation when the market is active. For non-listed companies or in the absence of an active market, fair value is calculated on the basis of available multi-year forecasts using the income capitalization approach or the discounted cash flow method (DCF method) in line with the principles of the IDW. If the capitalized income method or the DCF method is not appropriate, valuations are performed on the basis of net asset value (NAV) or transaction value or in relation to the equity share. If the carrying amount of an equity investment is less than EUR 250,000, the existing valuation is retained.

### Carrying amounts of investment positions in the banking book

The following table breaks down the non-consolidated investment positions by type and tradability and shows the balance sheet value recorded in the consolidated financial statements and the fair value. For listed companies the fair value is always equivalent to the stock-market value. If a fair value has not been calculated for internal or external purposes, then the carrying amount is used.

Groups of investment instruments	according to IFRS	Fair value	Stock-market value
Equity investments in banks	572	580	423
of which exchange-traded	423	423	423
of which not exchange-traded	149	157	-
Equity investments in financial institutions	198	199	-
of which exchange-traded	-	-	-
of which not exchange-traded	198	199	-
Equity investments in other companies	190	178	17
of which exchange-traded	14	17	17
of which not exchange-traded	177	161	-
Affiliated companies - banks	-	-	-
of which exchange-traded	-	-	-
of which not exchange-traded	-	-	-
Affiliated companies - financial institutions	17	19	-
of which exchange-traded	-	-	-
of which not exchange-traded	17	19	-
Affiliated companies - other companies	563	563	-
of which exchange-traded	-	-	-
of which not exchange-traded	563	563	-
Investment funds	275	275	-
of which exchange-traded	-	-	-
of which not exchange-traded	275	275	-
Total 31 Dec. 2018	1,816	1,814	440

Carrying value

EUR million

Total 31 Dec. 2017	1,811	1,820	478
Figure 65: Carrying amounts of investment p	ositions in the banki	ng book (Article 44 <sup>-</sup>	7 (b) and (c) CRR)

The following table sets out realized and unrealized gains and losses from equity investments outside the supervisory consolidation base in line with IFRS accounting for the reporting period.

Equity investments have been accounted for in accordance with IFRS 9 since 1 January 2018. As a result of the reclassification associated with this, a number of equity investments that were previously recognized through other comprehensive income (through the revaluation reserve) are now recognized in the statement of profit or loss. This results in a year-on-year decline in unrealized gains and losses, which can be seen in the table below. In addition, unrealized gains from equity instruments have not been subject to transitional provisions in accordance with Article 468 CRR since 2018. This means that these no longer have to be taken into account when determining common equity Tier 1 capital.

EUR million	31/12/2018	31/12/2017
Realized gains (+) and losses (-) from sale/liquidation	9	72
Unrealized gains (+) and losses (-) from equity instruments	33	208
of which amounts recognized in capital under CRR:	0	42
in Tier 1 capital	0	42
in Tier 2 capital	0	0

Figure 66: Realized and unrealized gains/losses from investment positions (Article 447 (d) and (e) CRR).

# 12 Operational risk (Article 446 CRR)

In accordance with regulatory requirements, operational risks are defined as "the risk of losses arising due to the unsuitability or failure of internal processes and systems, people, or due to external events". This definition also includes legal risks. Business risks and reputation risks are not included under operational risks.

The LBBW Group has a comprehensive system for the management and controlling of operational risks.

Risk measurement	<ul><li>Pillar I: Standard approach</li><li>Pillar II: OpVaR</li></ul>
Risk monitoring and reporting	<ul> <li>Dual overall approach; central, decentral</li> <li>Central parameters: strategy and rules and regulations</li> <li>Organizational model: roles and responsibilities</li> <li>Risk monitoring: OpRisk Controlling methods and instruments</li> <li>Derivative sales process, scoring system for risk indicators</li> <li>Internal reporting (quarterly to the Risk Committee, monthly to the Internal Risk Committee, ad-hoc reportings)</li> <li>External reporting</li> <li>Risk situation</li> </ul>
Risk management	<ul> <li>Observing the specifications set for the »operational risk strategy«</li> <li>Determining the action strategies decentrally</li> <li>The management of measures for reducing risk</li> </ul>

Figure 67: Management of operational risks

On the basis of a dual overall approach, firstly an independent, centralized organizational unit within the Group Risk Control division is tasked with further developing and implementing the methods and tools used by OpRisk controlling. Secondly, in the LBBW Group, the execution of the processes implemented for the management of operational risks is mainly the responsibility of the individual divisions and subsidiaries.

The central parameters for handling operational risks are enshrined in the Group risk strategy, the risk strategy and policy governing operational risks as well as in the framework and work instructions.

One of the main goals of the management and control activities is to identify operational risks at an early stage, to present a transparent picture of them and to manage them actively from a cost point of view. Besides the internal control system and an open risk culture, the sensitivity to risks of all staff members and the handling of risks in an open manner thus play another important role in limiting operational risks. The objective is to minimize or avoid risks, taking cost/benefit aspects into consideration.

Internal and external loss event data, the annual risk inventory (self-assessment and scenario analysis) and risk indicators are used to identify the risk situation. The centralized OpRisk Controlling unit provides decision-makers with relevant information as part of regular risk reporting. Furthermore, there is a constant exchange of data and experience between various persons in charge of interfaces.

The overall exposure to operational risks is aggregated within the risk-bearing capacity concept on the basis of operational value-at-risk (OpVaR) in the LBBW Group's limit system.

The standard approach under Article 317 et seqq.CRR is applied to determine own fund requirements for regulatory purposes. The own funds required came to EUR 375m (previous year: EUR 361 m) as at 31 December 2018.

Further information on operational risks can be found in the chapter "Operational risks" in the LBBW Group's risk report, p. 77 et seqq.

# 13 Leverage ratio (Article 451 CRR)

Disclosure of the leverage ratio as at 31 December 2018 is based on the stipulations of the Commission Delegated Regulation (EU) No. 2015/62 of 10 October 2014 amending the CRR with regard to the leverage ratio. The capital measure is based on Tier 1 capital taking into account the transitional provisions (phase-in) (Article 499 (1) (b) CRR).

1 Description of procedures to monitor the risk of excessive indebtedness

Description under LRQua 1

2 Description of factors which had an impact on the disclosed leverage ratio during the period under review

Description under LRQua 2

Figure 68: Disclosure of qualitative elements

# 13.1 LRQua 1: Description of procedures to monitor the risk of excessive indebtedness

LBBW takes account of the risk of excessive indebtedness by including the leverage ratio in its planning and management process. An internal future target for the leverage ratio is calculated on the basis of LBBW's business and risk strategy and its implementation in medium-term planning. The management of the leverage ratio is embedded in the management of the LBBW Group's balance-sheet structure. At monthly intervals LBBW's comprehensive internal management reporting is used to report on the leverage ratio and key influencing factors. If required, the management approaches of the leverage ratio that have been identified for LBBW are discussed in the Asset Liability Committee (ALCo) in detail. The ALCo submits proposals for specific management measures to the Group's Board of Managing Directors where appropriate. Decisions are taken by the Group's Board of Managing Directors.

### 13.2 LRQua 2: Description of factors which had an impact on the disclosed leverage ratio during the period under review

The leverage ratio on the basis of the CRR transitional provisions (phase-in) came to 5.0% at 31 December 2018 (as at 31 December 2017: 5.0%). The leverage ratio exposure ("phase-in") rose fractionally from EUR 257,740m as at 31 December 2017 to EUR 260,121m as at 31 December 2018 (+ EUR 2,381m).

At the same time, the increase in banking book exposures to corporates is offset by a decline in risk exposures to governments and banks in the banking book.

#### EUR million

1	Total assets according to the published accounts	241,214
2	Adjustment for corporates that are consolidated for accounting purposes but do not form part of the regulatory basis of consolidation	-2,998
3	(Adjustment for fiduciary assets recognized in the balance sheet according to the applicable accounting provisions but which under Article 429 (13) of Regulation (EU) No. 575/2013 are excluded from the leverage ratio total exposure measure)	-
4	Adjustment for derivative financial instruments	-5,807
5	Adjustment for securities financing transactions (SFTs)	4,969
6	Adjustment for off-balance-sheet items (i.e. conversion of off-balance-sheet exposures into credit equivalent amounts)	21,863
EU-6a	(Adjustments for intra-group risk exposures which are excluded from the leverage ratio total exposure measure in accordance with Article 429 (7) of Regulation (EU) No. 575/2013)	-
EU-6b	(Adjustments for risk exposures which are excluded from the leverage ratio total exposure measure in accordance with Article 429 (14) of Regulation (EU) No. 575/2013)	-
7	Other adjustments	880
8	Leverage ratio total exposure measure	260,121

Figure 69: Comparison between balance sheet and overall exposure value measurement

Exposure value of the
CRR leverage ratio

On balance cheet vick experiment (excluding deviver and CET-)	
On-balance-sheet risk exposures (excluding derivatives and SFTs)	
1 On-balance-sheet items (excluding derivatives, SFTs and fiduciary assets but including collateral)	201,10
2 (Asset amounts deducted in the calculation of Tier 1 capital)	- 286
Total of on-balance-sheet risk exposures (excluding derivatives, SFTs and fiduciary assets) (total of rows 1 3 and 2)	200,815
Future exposure for all derivatives transactions (i.e. excluding eligible additional contributions received in cash)	6,636
Premiums for the potential future exposure for all derivatives transactions (mark-to-market measurement method)	10,12
EU- 5a Risk exposure valued in accordance with the Original Exposure Method	
Addition of amount of collateral furnished in connection with derivatives that is deducted from total asset according to the applicable accounting standard	S
7 (Deductions from receivables for additional contributions in cash for derivatives transactions)	- 5,656
8 (Excluded CCP portion of customer-cleared trading positions)	- 2,259
9 Adjusted effective nominal value of written credit derivatives	5,771
10 (Netting of adjusted effective nominal values and deduction of premiums for written credit derivatives)	- 2,954
11 Total risk exposures from derivatives (total of rows 4 to 10)	11,659
Risk exposures from securities financing transactions (SFTs)	
12 Gross assets from SFTs (without recognition of netting) after adjustment for transactions booked as sales	23,685
13 (Netted amounts of cash liabilities and receivables from gross assets from SFTs)	- 2,646
14 Counterparty default risk exposures for SFT assets	4,741
Divergent treatment of SFTs; counterparty default risk exposure in accordance with Article 429b (4) and EU- 14a Article 22 of Regulation (EU) No. 575/2013	
15 Risk exposures from transactions realized as an agent	
EU- 15a (Excluded CCP portion of customer-cleared SFT risk exposures)	
Total of risk exposures from securities financing transactions (total of rows 12 to 15a)	25,780
Other off-balance-sheet risk exposures	
17 Off-balance-sheet risk exposures at their gross nominal value	56,634
18 (Adjustments for the conversion into credit equivalent amounts)	- 34,771
19 Other off-balance-sheet risk exposures (total of rows 17 and 18)	21,863
(On-balance-sheet and off-balance-sheet risk exposures which may be excluded pursuant to Article 429 (14) of Regulat (EU) No. 575/2013)	tion
(On-balance-sheet and off-balance-sheet) intra-group risk exposures (individual basis) which are excluded EU- 19a pursuant to Article 429 (7) of Regulation (EU) No. 575/2013	
(On-balance-sheet and off-balance-sheet risk exposures which may be excluded pursuant to Article 429 (1 EU- 19b of Regulation (EU) No. 575/2013)	.4)
Equity and leverage ratio total exposure measure	
20 Tier 1 capital	13,039
21 Leverage ratio total exposure measure (total of rows 3, 11, 16, 19, EU-19a and EU- 19b)	260,121
Leverage ratio	
22 Leverage ratio in %	5.0
Application of transitional provisions and value of derecognized fiduciary items	
EU- 23 Transitional provision chosen for the definition of the capital measure	Phase-ir
Amount of fiduciary assets removed from the balance sheet in accordance with Article 429 (11) of Regular EU- 24 (EU) No. 575/2013	
Figure 70: Uniform disclosure schema for the leverage ratio	

Figure 70: Uniform disclosure schema for the leverage ratio

EUR million		Exposure value of the CRR leverage ratio
EU-1	Total of on-balance-sheet risk exposures (excluding derivatives, SFTs and excluded risk exposures), of which:	194,967
EU-2	Risk exposures in the trading book	11,552
EU-3	Risk exposures in the trading book, of which:	183,415
EU-4	Covered bonds	5,919
EU-5	Risk exposures treated as risk exposures towards sovereigns	47,611
EU-6	Risk exposures to regional authorities, multilateral development banks, international organizations and public-sector bodies which are not treated as risk exposures towards sovereigns	316
EU-7	Institutions	34,740
EU-8	Collateralized by real estate liens	18,412
EU-9	Risk exposures from retail business	5,504
EU-10	Corporates	65,205
EU-11	Defaulted exposures	557
EU-12	Other risk exposures (e.g. equity investments, securitizations and other assets that are not loan commitments)	5,152

Figure 71: Breakdown of balance-sheet risk exposures (excluding derivatives, securities financing transactions (SFTs) and excluded risk exposures)

# 14 Asset encumbrance (Article 443 CRR)

Asset encumbrance is defined in the Commission Implementing Regulation (EU) 2015/79. Under this, an asset is encumbered if it is used as collateral or is the subject of any form of agreement on the provision of collateral, the securing or grant of loan collateral for a transaction from which it cannot be withdrawn without prior approval.<sup>1</sup> The value of encumbered assets is therefore fundamentally influenced by a bank's business model.

The disclosure in accordance with the Commission Delegated Regulation (EU) 2017/2295), which came into effect on 2 January 2018, was applied for the first time as at the reporting date 31 December 2018. Additional disclosure requirements in accordance with Article 2(2) relating to the quality of encumbered and unencumbered assets are relevant to LBBW. In accordance with Article 3 of the Delegated Regulation, Article 2 enters into force on 2 January 2019, and so information relating to this is not included in this report.

LBBW has removed the regulatory basis of consolidation within the meaning of CRR for the report on asset encumbrance. The basis of consolidation for the LCR, on the other hand, does not include ancillary services undertakings, proportionally consolidated companies or investment firms.

For an explanation of assets posted and transferred in accordance with accounting standards, please see LBBW's Annual Report (consolidated financial statement, notes, (55) and (56)).

For this disclosure of encumbered assets, the median was calculated on the basis of quarterly figures for the last 12 months. The total disclosed may therefore differ from the total of the sub-items.

A large part of the encumbered assets results from LBBW's function as the clearing bank for the savings banks. This particularly causes an increase in encumbered assets allocated to the derivatives, promotional pass-through loans and also repo transactions category. LBBW has encumbered (on-balance-sheet) assets of EUR 85.2bn (previous year: EUR 87.0bn) and unencumbered assets of EUR 169.0bn (previous year: EUR 165.6bn). The encumbered on-balance-sheet assets primarily relate to the following positions:

- Promotional pass-through loans: LBBW passes on loans provided by promotional/development banks to the savings banks. These pass-through loans are classed as encumbered assets. Encumbered pass-through loans account for 31% (previous year: 29%) of the encumbered assets.
- Covered bonds: LBBW issues covered bond in accordance with German covered bond legislation. Accordingly, 32% (previous year: 30%) of the encumbered assets are for covered bonds. The figures include the statutory, the rating-related and the voluntary surplus cover.
- Derivatives: 18% (previous year: 21%) of the encumbered assets are related to OTC derivatives. Positive fair values under derivatives particularly result in an encumbrance as some of these are reported within gross asset encumbrance (without netting of the corresponding liability position). LBBW transacts derivatives under national and international agreements (German Rahmenvertrag and ISDA Master Agreement) and with corresponding credit support annexes.

 Repos: LBBW uses bilateral and triparty repo markets such as Eurex GC Pooling and Fixed Income Clearing Corporation (FICC) for funding purposes. A total of 2% (previous year: 1%) of the encumbered on-balance-sheet assets are used for repos. LBBW transacts repos under national and international repo contracts (Global Master Repurchase Agreement and Global Master Securities Lending Agreement).

Virtually all encumbrances are driven by LBBW itself. There are only negligible encumbrances within the LBBW Group.

The total of the cover pools for outstanding Pfandbriefe (public and mortgage Pfandbriefe) for the disclosure period was EUR 27.0bn (previous year: EUR 26.4bn). The cover pools also include overcollateralization of EUR 7.6bn (previous year: EUR 6.2bn), which is categorized as encumbered for the purposes of the asset encumbrance report. This comprises the legally required overcollateralization, overcollateralization required by rating agencies and, primarily, voluntary overcollateralization. This high overcollateralization is also a key reason for the high share of encumbrances from Pfandbriefe in comparison to total encumbered assets.

LBBW has received collateral worth a total of EUR 45.4bn (previous year: EUR 42.9bn); of this, EUR 17.8bn (previous year: EUR 17.5bn) has been reused. The reused collateral is particularly related to repo and securities lending business.

At LBBW, the US dollar is currently a significant currency in the sense of Article 415 (2) CRR. The primary driver of assets in USD is loans and advances (excluding call loans). Collateral in USD, on the other hand, consists primarily of debt securities. Encumbrances in USD are immaterial in terms of their amount and result chiefly from repos and loans.

There is a part of the carrying amount for unencumbered assets listed in form A that LBBW does not consider suitable for encumbrance. This essentially includes receivables from reverse repos, derivative assets, majority interests, property plant and equipment and deferred tax assets.

Retained covered bonds amounted to EUR 166.3m in the disclosure period (previous year: EUR 41.8m). These are unencumbered, as the underlying assets are fully encumbered. LBBW does not have any retained asset-backed securities.

### The following figure shows the median figures of the four reporting dates in 2018.

Carrying amount of encumbered assets	Fair value of encumbered assets	Carrying amount of unencumbered assets	Fair value of unencumbered assets
85,167		169,037	
484	475	1,057	1,629
4,413	4,382	23,939	24,258
669	667	6,513	6,520
-	-	399	403
1,788	1,739	5,010	5,377
2,321	2,331	17,780	17,736
132	132	698	760
80,694		143,534	
13,196		6,096	
	amount of encumbered assets 85,167 484 4,413 669 - - 1,788 2,321 132 80,694	amount of encumbered assets         Fair value of encumbered assets           85,167            484         475           484         4,382           669         667           1,788         1,739           2,321         2,331           132         132           80,694	amount of encumbered assets         Fair value of encumbered assets         amount of unencumbered assets           85,167         169,037           484         475         1,057           484         475         1,057           4,413         4,382         23,939           669         667         6,513           1,788         1,739         5,010           2,321         2,331         17,780           132         132         698           80,694         143,534         143,534

Figure 72: Form A - assets

#### Unencumbered

EUR million	Fair value of encumbered collateral received or own bonds issued	Fair value of collateral received or own bonds issued suitable for encumbrance
Collateral received by the reporting bank	17,773	27,604
Call loans	-	-
Equity instruments	151	687
Debt securities	17,614	26,715
of which: covered bonds	2,052	1,438
Of which: asset-backed securities	-	-
Of which: issued by states	11,491	5,377
Of which: issued by financial entities	5,850	20,884
Of which: issued by non-financial entities	385	611
Loans and advances excluding call loans	-	-
Other collateral received	-	-
Own bonds issue excluding own covered bonds or asset-backed securities	0	1,064
Own covered bonds and issued securities not yet pledged as collateral		165
Total of assets, collateral received and own bonds issued	103,460	

Figure 73: Form B - Collateral received.

EUR million	Matching liabilities, contingent liabilities or lent securities	Assets, collateral received and other own bonds issued except covered bonds and encumbered asset-backed securities.
Carrying amount of selected financial liabilities	74,750	87,830
of which: repurchase agreements	7,192	8,600

Figure 74: Form C - Sources of encumbrance

# 15 Liquidity coverage ratio (Article 435 CRR)

### Liquidity coverage ratio

The EBA's Guidelines on disclosure requirements (EBA/GL/2017/01) set out a harmonized structure for the disclosure of information required in accordance with Article 435 (1) CRR ((EU) 575/2013) regarding liquidity risk. In addition, the guidelines include specifications and requirements as to which information institutions must disclose with regard to the liquidity coverage ratio (LCR).

The LCR shows the short-term resilience of the liquidity profile within the next 30 days and is thereby defined as the ratio of liquid assets (liquidity buffer) to total net cash outflows.

### Liquidity risk management

### Definition

LBBW's liquidity risk monitoring and management activities draw a distinction between short-term liquidity risk in the narrower sense, which represents the risk of insolvency due to an acute funding shortfall, and the funding (spread) risk, which describes the adverse effects on income resulting from a possible deterioration of funding spreads.

### Liquidity risk management

Risk measurement	<ul> <li>Overall funding requirements determined on a daily basis (business portfolio cash flow and quantifying call risks) and overall funding potential (available liquidity reserves and unsecured market potential)</li> <li>Daily to monthly stress tests and calculation of the risk of funding spreads for various currencies, time periods and scenarios</li> <li>Monthly liquidity flow analysis to assess structural liquidity and as the basis for planning funding.</li> <li>Monthly analysis of the investor base for possible concentrations</li> </ul>
Risk monitoring and reporting	<ul> <li>Daily reports on day-specific liquidity gaps (funding requirements based on net maturities from the business portfolio) for each location and currency</li> <li>Daily monitoring of the development of available liquidity reserves and the results of stochastic models for call risks</li> <li>Daily monitoring including stress test of euro intraday liquidity</li> <li>Monitoring of and reporting on the overall funding requirements and potential of the Group twice a week</li> <li>Monthly reports on liquidity and funding risks in the Board of Managing Director's risk and monitoring bodies</li> <li>Ongoing monitoring of LCR and NSFR</li> </ul>
Risk management	<ul> <li>Specifications on liquidity risk tolerance in the form of limits for the maximum funding requirement, survival times for cover through funding potential and stress test specifications</li> <li>Defined escalation routes in the event of a breach of specifications</li> <li>Management of the assets and liabilities sides of the balance sheet via funds transfer pricing</li> <li>Active management of euro intraday liquidity</li> <li>Return-based management of economic and regulatory key performance indicators</li> </ul>

Figure 75: Overview of issues relating to liquidity risk management

#### **Risk measurement**

Liquidity risk tolerance is primarily defined by reference to a survival period concept, i.e. time frames are specified by senior management over which LBBW is expected to remain at least solvent, even in the event of severely limited opportunities to borrow on the market, subject to different combinations of assumptions (development paths).

The assumptions to be made in the regular check of adherence to these parameters, especially within the framework of stress tests, are regularly checked to determine whether they are still adequate under the ongoing market conditions. If they need to be adjusted due to current developments, this is reported to senior management via the Risk Committee and, if approved, results in timely adjustments.

In addition, there is a limit system for the maximum funding requirements based on maturities from the business portfolio across various time frames and currencies, and utilization reviews that match the funding requirements with the potential funding.

The following measures, amongst other things, are used for the early identification of new call risks or increased risk from known but previously immaterial call risks:

- Permanent analysis of the documented business operations (overall risk report, ALCo documents, New Product Processes) with regard to new or increasingly significant call risks.
- A liquidity group consisting of Treasury, Risk Controlling, Regulatory Reporting and Financial Controlling convenes regularly for an operational report on current liquidity issues.
- Monitoring the intraday liquidity as part of the active liquidity management via the ECB account. Additional check to see if large cash flows occur that are not from transactions due or other familiar causes of payment flows.
- Reviews of models, assumptions and materiality classifications within the scope of the Group's risk inventory processes.

All key subsidiaries as defined in the risk inventory (Risk Management Group) and conduits are transferred via the liquidity risk strategy into a single framework for strategic specifications of the activities involving liquidity risks. This is achieved by, for example, determining requirements for structuring funding or reporting obligations. The liquidity risks for subsidiaries and affiliates are assessed as part of a regular risk inventory and, if material, are transferred to the Risk Management Group's regulatory framework, which generally corresponds to the regulatory framework of LBBW (Bank).

#### Risk monitoring and reporting

The regular monitoring of liquidity risks is the responsibility of the LBBW Risk Committee at the management level. It prepares decisions for the Group's Board of Managing Directors. Liquidity Risk Control is responsible for daily monitoring at the operational level. All material aspects of liquidity risk, such as liquidity requirements, liquidity buffer and compliance with the specifications on liquidity risk tolerance including the results of the stress tests carried out, are reported in detail monthly in the Risk Committee via the overall risk report and the intraday liquidity. Detailed reports are prepared daily as part of the continuous monitoring, which show the different partial aspects of liquidity risk in Group Risk Control and Treasury.

#### Risk management

The ALCo, which meets on a monthly basis, is the central body for managing liquidity and funding. The ALCo also draws up the liquidity and funding strategy on behalf of the Group's Board of Managing Directors, presents it to the Board for approval and monitors implementation of decisions.

Treasury implements all the decisions to be made by the Asset Liability Committee with the aim of active income and risk optimization while simultaneously ensuring solvency at all times and compliance with the requirements with respect to liquidity risk tolerance. The strategic parameters in terms of liquidity

risk tolerance are designed in such a way that the Group's solvency in EUR and foreign currency is secured for a sufficiently long period even in extreme market situations and in the event of a marked deterioration of LBBW's credit rating as perceived by market players in order to survive temporary crises. This also ensures that in the event of temporary adverse developments an adequate time window is available for adapting the business strategy and considering alternative business policies.

At an operational level, Treasury is responsible for methods to calculate internal funds transfer pricing. The ALCo is responsible for the FTP policy, the internal netting interest rates (opportunity interest rates) and for monitoring the steering effects of the opportunity interest rates and pricing models on the business units and liquidity and funding situation of the Group. Methodological changes are monitored and approved by Group Risk Controlling with regard to their risk adequacy before being approved by the Risk Committee and the Board of Managing Directors.

Treasury is responsible for the operational management of market- and risk-adequate internal transfer prices that have to be adjusted continuously to market conditions, and is a fundamental component of the management of the assets and liabilities sides of the balance sheet.

The purpose of LBBW's funding strategy is to diversify product and investor groups. In 2018, investments by savings banks and institutional investors within Germany, as well as retail business, again constituted the main sources of medium- and long-term funding, with Pfandbriefe constituting another material source of refinancing. These were issued increasingly in the benchmark segment because of the regulatory framework (LCR). In addition, LBBW issued a large-volume three-year mortgage Pfandbrief in sterling for the first time in May.

Treasury is responsible for securing the intraday liquidity. If necessary, it actively manages the daily payments via the Bundesbank account and calculates liquidity requirements up to the end of the day, while continuously taking into account payment inflows and outflows in euro that only become known during the course of the day, as well as performing the central bank function for savings banks. Liquidity Risk Control evaluates daily sales in euro and monitors intraday liquidity, using calculated key figures that are reported to the Risk Committee.

An emergency plan is in place for securing liquidity in acute crisis situations. The provisions made include the formation of a crisis response team bringing in members of the Board of Managing Directors. The emergency plan is reviewed, tested and resolved anew by the Board of Managing Directors each year.

#### Risk situation of the LBBW Group

The consequences of high surplus liquidity on the market, which began in 2018, can also be seen in LBBW's extensive liquidity. The customer deposit business showed the steady performance that was desired and capital market placements – both covered and uncovered – attracted lively interest among national and international investors. The LBBW Group's sources of funding are very stable in terms of volume and degree of diversification.

As at the reporting date of 31 December 2018, the funding needs and the counterbalancing capacity were as follows:

	3 moi	nths	12 m	onths
EUR million	31/12/2018	31/12/2017	31/12/2018	31/12/2017
Funding requirements from the business portfolio (deterministic cash flow)	- 1,299	- 7,137	- 6,911	- 6,897
Funding requirement from material call risks (stochastic cash flow)	16,267	16,734	31,837	32,311
Funding potential from free liquidity reserves	20,613	18,506	26,855	23,393
Funding potential in the market	44,512	45,290	59,085	61,742
Overcollateralization	50,156	54,198	61,014	59,721

Figure 76: Overview of funding requirements and counterbalancing potential

The funding requirement from the business portfolio was negative at the year-end, as liquidity inflows exceeded the outflows, effectively resulting in a need for investment instead. In the short term, this picture is shaped by net inflows in euro (investment requirements), which are offset by funding needs in USD and GBP, material foreign currencies for LBBW. The funding potential was adequate to compensate for any short-term liquidity outflows and continues to ensure significant overcollateralization on a three (approx. EUR 50bn) and 12-month horizon (approx. EUR 61bn). Over the year as a whole, the surplus cover from cover registers that are not required to preserve the covered bond rating is applied towards the free liquidity reserves and is therefore increasing the total funding potential. The funding potential in the market is approximated on the basis of historical data on the unsecured funds actually raised.

	Funding (3 mo		-	palancing capacity onths)
EUR million	31/12/2018	31/12/2017	31/12/2018	31/12/2017
Rating downgrade scenario	18,334	12,959	42,749	39,170
Financial market crisis scenario	18,918	13,025	54,761	51,372
Combined scenario of market crisis with downgrade	19,181	13,214	50,309	46,843

Figure 77: Results of the economic stress scenarios

The targeted stress resistance was met throughout 2018. The liquidity risk stress scenarios rating downgrade, financial market crisis, and market crisis with downgrade, structured in accordance with the guidelines of MaRisk (BTR 3.2), show that the remaining funding potential via the market, plus the free liquidity buffer, always exceeds the potential funding requirements under stress scenarios for this period. A new stress test was also introduced in 2018 for EUR intra-day liquidity. Due to the importance of foreign currencies for LBBW's liquidity, regular USD and GBP stress tests were also established. These also consistently showed high surplus cover of funding potential in relation to funding requirements in stress scenarios.

In addition to the requirements for stress resistance, the requirements of the LBBW's liquidity risk tolerance set by senior management also include limits for the maximum funding requirement arising from maturities from the business portfolio and requirements concerning their coverage through funding potential. Overall Group limits (euro including foreign currencies) were observed at all times in 2018. Limits for the closely monitored foreign currencies USD and GBP are designed so that these take into account both risk-based and return-based management. In some individual cases, this resulted in the USD requirements being temporarily exceeded, but these were always brought back into line very promptly.

The prescribed minimum value of 100% for the European indicator for short-term liquidity "Liquidity Coverage Ratio (LCR)" for 2018 was observed at all times and was above the requirement as at year-end 2018 at 114.8% (31 December 2017: 145.8%).

### LCR disclosure

### Levels and components of LCR

In line with Annex II of EBA/GL/2017/01, LBBW is required to disclose quantitative information on the components of LCR. Based on LCR data collated as the end of each month, the unweighted and weighted values (simple average values over 12 month-values before the end of each quarter) look as follows.<sup>1</sup>

The LCR over the entire disclosure period was consistently above the minimum ratio of 100% required for 2018.

EUR million	-	Total unweighted	l value (average)	)		Total weighted	value (average)	
Quarter ends on	31/03/2018	30/06/2018	30/09/2018	31/12/2018	31/03/2018	30/06/2018	30/09/2018	31/12/2018
Number of data points used in the calculation of averages	12	12	12	12	12	12	12	12
High-quality liquid assets								
Total high-quality liquid assets (HQLA)					59,253	59,184	60,000	60,295
Cash outflows								
Retail deposits and deposits from small business customers, of which	11,788	12.540	13.316	14.032	1.024	1,099	1,187	1,268
stable deposits	6,731	6,953	7,181	7,385	337	348	359	369
less stable deposits	5,041	5,585	6,133	6,647	672	749	827	898
unsecured wholesale funding	67,223	68,178	69,649	70,428	45,356	45,907	46,809	47,022
operational deposits (all counterparties) and deposits in networks of cooperative banks	16,740	16,492	16,691	17,248	4,043	3,987	4,035	4,172
non-operational deposits (all counterparties)	41,374	41,864	42,756	42,946	32,204	32,098	32,572	32,616
unsecured debt	9,109	9,822	10,202	10,234	9,109	9,822	10,202	10,234
secured wholesale funding					2,776	2,696	2,810	2,870
additional requirements	27,590	27,716	28,521	29,360	8,189	8,321	8,516	8,670
outflows related to derivative exposures and other collateral requirements	4,047	3,980	3,973	3,865	2,975	2,896	2,878	2,728

1 As prescribed in the EBA guidelines on disclosure EBA/GL/2017/01, the values and figures should be calculated as the simple averages of month-end observations over the 12 months preceding the end of each quarter. This figure can deviate from the calculation of the LCR which is calculated using the average liquidity buffer and average net cash outflows.

EUR million	T	Total unweighted	l value (average	)		Total weighted	value (average)	
Quarter ends on	31/03/2018	30/06/2018	30/09/2018	31/12/2018	31/03/2018	30/06/2018	30/09/2018	31/12/2018
Number of data points used in the calculation of averages	12	12	12	12	12	12	12	12
outflows related to loss of funding on debt products	163	104	105	148	163	104	105	148
credit and liquidity facilities	23,380	23,632	24,443	25,347	5,051	5,321	5,533	5,794
other contractual funding obligations	4,132	4,077	4,383	4,595	3,974	3,914	4,216	4,420
other contingent funding obligations	26,010	26,525	26,760	27,230	581	647	524	446
Total cash outflows					61,900	62,584	64,062	64,696
Cash inflows								
Secured lending (e.g. reverse repos)	15,687	15,191	15,923	16,614	2,853	2,944	3,092	3,125
Inflows from fully performing exposures	16,230	16,003	16,133	16,354	11,711	11,470	11,555	11,602
Other cash inflows	6,746	7,061	6,927	6,959	5,440	5,755	5,654	5,661
(Difference between total weighted inflows and total weighted outflows arising from transactions in third countries where there are transfer restrictions or which are denominated in non-convertible currencies)								-
(Excess inflows from a related specialized credit institution)					-	-		-
Total cash inflows	38,663	38,255	38,983	39,927	20,004	20,169	20,301	20,388
Fully exempt inflows	-	-	-	-	-	-	-	-
Inflows subject to 90% cap	-	-	-	-	-	-	-	-
Inflows subject to 75% cap	35,769	35,374	35,796	36,325	20,005	20,169	20,302	20,388
Total adjusted value								
Liquidity buffer					59,253	59,184	60,000	60,295
Total net cash outflows					41,895	42,415	43,760	44,307
Liquidity coverage ratio in %					141.8	139.8	137.4	136.2

Figure 78: EU LIQ1 - Weighted and unweighted total values of LCR

### Further qualitative information on LCR complementing the LCR disclosure template

The aim of LBBW's funding mix strategy is to achieve diversification in relation to products and investor groups. It offers all the usual liability products on a secured and non-secured basis in various maturity segments.

At the long end, the main sources of funding in 2018 apart from the retail business were the investments of associated savings banks and domestic institutional investors. Pfandbriefe are also a major source of funding for LBBW. These are increasingly being issued in the benchmark segment for LCR purposes. LBBW therefore has a stable funding base, which arises from both the retail business and from the bank's function within the savings bank cooperative association (Sparkassenverbund) and which has market and investor access to the relevant national and international money and capital markets.

LBBW is also broadly diversified when it comes to short maturities which are relevant to LCR. The Bank has very stable (short-term) customer deposits (especially from its retail customers). Another source of liquidity comes from LBBW's function as the central bank for the savings banks and liquidity intermediary between the savings banks. In the LCR calculation, this is evident at the short end of the unsecured wholesale funding from deposits from financials. However, overnight deposits and fixed-term deposits from corporates and other financials (institutional investors) also contribute to diversification at the short end.

Major drivers in conjunction with derivatives positions and potential collateral requirements are additional outflows in view of the impact of adverse market conditions. LBBW calculates such outflows using the "historical look-back approach" (HLBA) as defined in the Commission Delegated Regulation (EU) 2017/208. As at reporting date of 31 December 2018, the average share of outflows calculated based on the HLBA amounted to around 3% of total net outflows.

LBBW manages compliance with the LCR across all currencies. At the moment, the US dollar is a significant currency in the sense of Article 415 (2) CRR.

All LBBW Group liquidity risks classified as material, including subsidiaries which are material for the liquidity risk are managed centrally by LBBW Treasury. The impact of the subsidiaries on the LCR was generally marginal during the disclosure period.

LBBW sees no further positions that might be relevant for its liquidity profile which are not included in the figures or in the text of the present disclosure.

### Appendix – country allocation

		Other countries -	
Other countries - Europe:	Other countries – America	Asia and Oceania	Other countries - Other
Albania	Argentina	Afghanistan	Egypt
Andorra	Bahamas	Azerbaijan	Algeria
Belgium	Barbados	Australia	Angola
Bosnia-Herzegovina	Bermuda	Bahrain	Ethiopia
Bulgaria	Bolivia	Bangladesh	Benin
Denmark	Brazil	Brunei	Botswana
Estonia	Chile	Burundi	Burundi
Faroe Islands	Costa Rica	Fiji	Eritrea
Greece	Curacao	Georgia	Gambia
Guernsey	Dominican Republic	Hong Kong	Ghana
Iceland	Ecuador	India	Cameroon
Isle of Man	El Salvador	Indonesia	Kenya
Jersey	Grenada	Irag	Libya
Croatia	Guatemala	Iran	Madagascar
Latvia	Honduras	Israel	Mali
Liechtenstein	Jamaica	Japan	Morocco
Lithuania	Cayman Islands	Jordan	Mauritius
Malta	Columbia	Cambodia	Mozambigue
Macedonia	Cuba	Kazakhstan	Namibia
Moldavia	Mexico	Qatar	Nigeria
Montenegro	Nicaragua	Kyrgyzstan	Zambia
Poland	Panama	Kuwait	Zimbabwe
Portugal	Paraguay	Lebanon	South Africa
Romania	Peru	Malaysia	Syria
Russia	Saint Kitts and Nevis	Nepal	Tanzania
Serbia	Saint Pierre and Miguelon	Oman	Togo
Slovakia	Trinidad and Tobago	New Zealand	Chad
Slovenia	Uruguay	Pakistan	Tunisia
Spain	Venezuela	Philippines	Uganda
Czech Republic	Virgin Islands	Republic of Korea	International organizations
Ukraine	-	Saudi Arabia	
Hungary		Singapore	
Vatican		Sri Lanka	
Belarus		Taiwan	
Cyprus		Thailand	
		Uzbekistan	
		United Arab Emirates	

Vietnam

# List of abbreviations

ABCP	Asset backed commercial paper
ABS	Asset backed security
AT1	Additional Tier 1 capital
BaFin	Bundesanstalt für Finanzdienstleistungsaufsicht
BCBS	Basel Committee on Banking Supervision
BelWertV	Beleihungswertermittlungsverordnung
Dervertv	(German Regulation on the Determination of Mortgage Lending Value)
CCD	
CCP	Central counter party
CCR	Counterparty credit risk
CDO	Collateralized debt obligation
CDS	Credit default swap
CET1	Common equity Tier 1
CLN	Credit linked note
COREP	Common solvency ratio reporting
CRD	Capital Requirement Directive
CRR	Capital Requirement Regulation
CVA	Credit value adjustment
	Credit value-at-risk
CVaR	
DCF	Discounted cash-flow
DSGV	Deutscher Sparkassen- und Giroverband (German Savings Banks Finance Group)
EaD	Exposure at default
EBA	European Banking Authority
EL	Expected loss
EEA	European Economic Area
FICC	Fixed Income Clearing Corporation
FINREP	Financial reporting
HGB	Handelsgesetzbuch (German Commercial Code)
IAA	Internal Assessment Approach
ICRE	Rating for international commercial real estate
IDW	Institut der Wirtschaftsprüfer (Institute of Public Auditors in Germany)
IFRS	International Financial Reporting Standards
IMM	Internal Model Method
IPV	Independent Price Verification
IRBA	Internal rating based approach
ISDA	International Swaps and Derivatives Association
KKR	Kundenkompaktrating
SME	Small and medium-sized enterprises
CRSA	Credit risk standard approach
LCR	Liquidity coverage ratio
LGD	Loss given default
NAV	Net asset value
NPL	Non performing loan
OTC	Over the counter
PD	Probability of default
RCP	Risk classification procedure
SAG	Sanierungs- und Abwicklungsgesetz (German Recovery and Resolution Act)
SEC	Securitization
SIC	Standing Interpretations Committee
SKS	Sparkassen KundenScoring
SPC	Special purpose company
SPV	Special purpose vehicle
T2	Tier 2 capital
TRS	Total return swap
UTP	Unlikely to pay
VaR	Value-at-risk
vuit	

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