

# LBBW German Desk Singapore Branch.

## Singapore – Hub in South East Asia.

The LBBW Singapore Branch is an anchor and a well-established partner in the South East Asian economic region for German companies. It is the largest LBBW office in Asia – apart from the branch in South Korea and the offices in China, India, Indonesia, Japan and Vietnam.

In close cooperation with our colleagues at LBBW in Germany and Asian offices, we assist small and medium sized companies from Germany to do business successfully in Asia.

This is what our customers can expect from us:

- Wide range of services and products to tailor financial solutions for international business.
- German-speaking staff as contacts who have in-depth knowledge of the needs of German companies in the Asian economic region.
- Personal commitment to our customers.

## Services and Products offered by the LBBW German Desk Singapore.

### Advisory Services:

- Market entry consulting
- Current economic information
- Information about regulatory environment
- Arranging contacts with local networks, authorities, service providers
- General services

### Payments:

- Local and cross-border payments in SGD and majors currencies
- Account management
- Internet banking (LBBW Onlinebanking@Singapore)
- Term deposits in major currencies

### Trade Finance:

- Import documentary credit (L/C)
- Import documentary bill collection
- Advice and negotiation of letters of credit
- Confirmation and advance financing of letters of credit
- Foreign currency bill collection
- Cheque collection

## Your Contacts at the LBBW German Desk Singapore.

### Loans, Credits and Finance:

- Working capital facilities in SGD and major currencies
- Bank guarantees
- Export credit finance
- Loans and credits against guarantee of LBBW in other Asian countries through the network of partner banks
- Large and syndicated loans
- Project finance for renewable energy projects
- Structured loans

### Treasury Services:

- FX trading
- Hedge of FX risks
- Derivatives
- Interest rate hedge



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